

# COMMERCIAL CAR JOURNAL

with which is combined Operation & Maintenance

Reg. U. S. Pat. Off.

Acceptance under the Act of June 5, 1934, authorized December 18, 1934.

Published monthly.

Member C.C.A.

Vol. LX Philadelphia, October, 1940 No. 2

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SUBSCRIPTION RATES: United States and United States Possessions and all Latin-American countries—\$3.00 per year. Canada and Foreign—\$4.00 per year. Single copies—40 cents.

Owned and Published by  
CHILTON COMPANY  
(Incorporated)



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COMMERCIAL CAR JOURNAL  
OCTOBER, 1940

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COMMERCIAL CAR JOURNAL, Vol. LX, No. 2. Published monthly by Chilton Co., N. W. Cor. Chestnut & 56th Sts., Philadelphia, Pa. Subscription price: United States and Possessions, Mexico and Latin American Countries, \$3.00 per year; Canada and Foreign, \$4.00 per year. Single copies, 40¢, except April Issue, \$1.00. Acceptance under the Act of June 5, 1934, authorized December 18, 1934.

# NEW BY-PASS UNIT STOPS WASTE ON MULTI-STOP TRUCKS

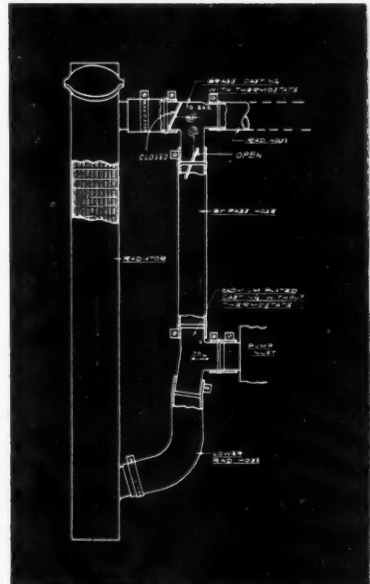
Crank-case wastes are sharply reduced when uniform temperatures are maintained low down on the block where walls are not fully jacketed and heat must be conducted downward through the metal itself.

These wastes of gas, oil, anti-freeze and power are especially bad when the *driving period* between stops fails to equal the required *warm-up period*. Any fleet operator delivering on stop-and-go house-to-house routes will recognize this condition—and want the savings of Dole By-Pass Units, brought about by quick, even *distribution of heat through the motor* during all seasons of the year.

If the cost of crank-case dilution, sludge and scored cylinder walls equals only half a cent *per stop per truck* the saving would quickly equip the entire fleet with the new Dole Unit.

## Ask Your Jobber's Man About This New Unit

It consists of special Dole Thermostats with all fittings and hose for the actual by-passing of the radiator until water in the cylinder walls reaches the required temperature. Get the story.

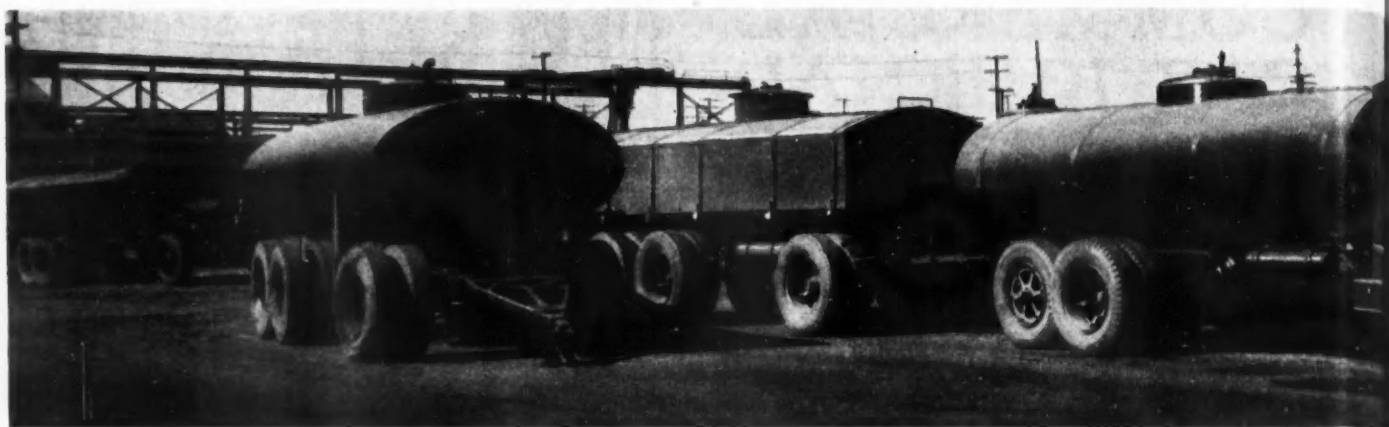


Quick, free circulation by pump through every part of the motor block in a closed circuit independent of the radiator.

# DOLE THERMOSTATS

THE DOLE VALVE COMPANY  
1901-1941 Carroll Avenue, Chicago, Illinois

Representatives in Principal Cities



LARGE WESTERN OPERATOR rolls 68,000-lb. units like these over all kinds of roads in all kinds of weather. For 5 years, this operator hasn't experienced any time-out for wheel-bearing trouble — thanks to **TEXACO MARFAK**.

# 34-Ton Units Go Millions

## *without wheel-bearing failure*

**T**HIS is the 5-year record of a large Diesel truck fleet owner. Operating 24-hour service in scorching heat and sub-zero cold, this trucker has reduced operating and repair costs, lengthened life of wheel bearings, and extended mileage between lubrications.

For 5 years, this prominent fleet operator has lubricated wheel bearings and chassis exclusively with *Texaco Marfak*.

*Texaco Marfak* provides a tough, adhesive film that cushions bearing surfaces against road shocks and wear. It seals itself in, seals dirt, grit and road splash out. It maintains its original consistency at the outer edges of the bearing while lubricating effectively within.

*Marfak* protects wheel bearings, steering connections, spring shackles twice as long as ordinary grease.

Trained automotive engineers will gladly cooperate in making savings with *Texaco Marfak* in your fleet. Phone the nearest of more than 2300 Texaco warehousing points in the 48 States, or write:

The Texas Company, 135 East 42nd Street, New York, N. Y.



# TEXACO





The two auxiliary engines on the front of this unique Fruehauf trailer for oil field service create 20 in. of vacuum in the tank which sucks the average oil sump hole dry in two minutes. Reversing the vacuum pumps creates pressure to unload in the same time. The lift aids in dumping accumulated sludge. Cab-over-engine tractor is Mack model CJ

# COMMERCIAL CAR JOURNAL

THE MAGAZINE FOR FLEET OPERATORS

THE

## OVER LOAD



### In Union There is Jack

The International Brotherhood of Teamsters (truck drivers, helpers, etc.) recently held its first convention in five years at Washington where astronomical figures were tossed around as nonchalantly as ten-cent tips. Daniel J. Tobin, president of the union, speaking practically in the shadow of the New Deal spending agencies, reversed the trend by warning the delegates that there is a saturation point for wages and hours and that by excessive demands employment would be destroyed and that when this happened the union would be destroyed.

In reward for this sound, restraining influence, Mr. Tobin was voted a salary raise from \$20,000 to \$30,000 per year. Just to show that no such pessimism could long endure in an atmosphere where spending is done in a big way, the delegates pro-

vided Mr. Tobin with a \$20,000-per-year assistant. It is not recorded that Thomas L. Hughes, secretary-treasurer, made any discouraging speeches, but his salary was upped to \$30,000, too. While in the mood, the delegates set the pay of fourteen organizers at \$15,000 and provided the whole bunch with expense accounts which, in addition to transportation, allow \$12 per day for hotel expenses and \$5 per day for incidentals which, incidentally, will buy a lot of incidentals.

### Clinton Transfer

The town of Clinton, Ill., pop. 5165, has passed an ordinance prohibiting delivery in the town by any truck weighing more than 12,000 lb. All cargoes must be transferred to lighter trucks at the city limits. Having been in Clinton, the first problem that occurs to us is how does one know when one reaches the city limits; and the other is, how can deliveries be prohibited if they are made on private property, such as driveways, terminals and stations?

### For M-day

The Public Roads Administration has a questionnaire drawn up to find out the kind and type of trucks you are operating. The plan is now reposing in the office of the National Defense Advisory Commission. If the idea gets approval, you will probably be asked to describe your equipment when you register your trucks for 1941.

### Buda-Lanova Diesel Conversions

Buda-Lanova diesel conversion engines for Ford conventional and COE trucks are fully described in a booklet replete with photographs, pressure charts, operating principles and complete specifications. Check "A" on the post card for your copy.

### Aluminum Pistons and Heads

A definitely informative booklet on aluminum pistons and cylinder heads has been published by Aluminum Co. of America. Pistons are discussed by type, materials and finishes replete with numerous photographs and drawings. The chapter

### "SEMA Approved"

Some of the manufacturers of lighting and signalling equipment have formed the Safety Equipment Manufacturers Association. One of the association's first acts was to determine certain standards of quality which are called National Commercial Standards. These were worked out with the help of the National Bureau of Standards which accepted the standards for nine items of lighting and signalling equipment. It is the plan of the association to stamp all products that meet the standards with "SEMA APPROVED." Even manufacturers who do not belong to the association may use the stamp if their products make the grade. To get approval, members or others must not only submit samples but must also submit to periodic examinations of product. For the original approval a certificate is issued and a certificate of continued compliance will be issued for each subsequent examination. The association hopes to establish the "SEMA APPROVED" stamp in the minds of fleet operators and law enforcement officials as synonymous with "okay."

### Meet the Champs

On Nov. 11-14 the American Trucking Associations, Inc., will hold its annual rodeo at Los Angeles to determine the nation's safest truck driver. This year, how-

(TURN TO PAGE 122, PLEASE)

on cylinder heads deals with manufacture, servicing, corrosion, etc. Worthwhile reading for any fleetman. Check "B" on the post card.

### Optics and Wheels

The story of artificial light from the primitive torch to the sealed beam headlight is told in illuminating fashion in a new General Motors booklet, "Optics and Wheels." Definitely educational in scope, the booklet provides interesting reading for any operator of vehicles used at night. Check "C" on the post card for a free copy.

(MORE BOOKS ON PAGE 88)

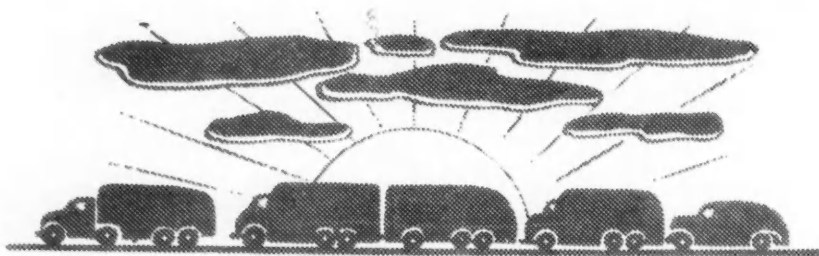
## FREE BOOKS



... a special selection made by the editors ... to get your copy, just check the letter on the post card between pages 128 and 129 which corresponds with the item you desire and mail to Commercial Car Journal, Philadelphia.

# AFTER HOURS

Editorial Comments By George T. Hook, Editor



## 1. Truck Capacity Rating "Approved in Principle"

## 2. U. S. Moves to Make Roads Meet Defense Needs

**1.** AT a meeting in Detroit on Sept. 17 the Motor Truck Committee of the Automobile Manufacturers Association "approved in principle" a method for rating motor truck capacity devised by a special committee of the Society of Automotive Engineers.

Five items comprise the rating method proposed by the S.A.E. Approval of these items was made "in principle" because some truck manufacturers felt that the items ought to be defined more clearly and more specifically before they were adopted as a method and put into practice. The clarifications are to be made within 30 days. Until they are made the details of the rating method are not being made public in order to avoid misunderstanding.

However, this much can be said, and what is said is quoted from an

A.M.A. press release: "Under this method, lacking an adequate engineering measure of all the complex elements affecting truck loading, the manufacturer will rate his own trucks by means of a standardized formula."

Readers who see this statement in their local newspapers are very likely to misunderstand its meaning. It, too, needs a little clarifying. If the reader infers that the capacity rating method proposed is not based on what are known as engineering principles, he is entirely correct. The method is commercial, for reasons which will be revealed along with the details and which reasons are deemed to be good and sufficient.

Each manufacturer would, indeed, rate the capacity of his own trucks. But if the reader infers that the

"standardized formula" involves, as formulas common to the truck industry usually do, factors, symbols, exponents, subtractions, multiplication and such like, he is mistaken. It is not that sort of formula. The rating will embody five figures, each of which will be specific and require no interpretation.

So much for our clarification which, we fear, may simply have the effect of quite definitely confusing many readers. They may be bothered by this question: If the rating method permits each manufacturer to determine the capacities of the vehicles he makes, why should manufacturers merely "approve in principle" a method which is commercial and which gives them a free hand?

The answer doubtless is that the method poses commercial problems. The argument is advanced that because there are 26 different truck licensing methods, and because insurance premiums, labor rates and rental of trucks by government agencies are based on manufacturers' rated capacities, a dangerous economic disturbance might be caused if the industry standardized upon one method of rating truck capacity.

There is this to be said in answer to that argument: the rating method proposed, while it seeks to have all manufacturers give certain data on a uniform basis, does not prevent any manufacturer from giving additional data to meet conditions as they now exist in the 48 states. In other words, it is possible to take care of the present and, at the same time, to take the first step into the future toward an

## CCJ QUIZ



(Correct Answers on Page 78)

Robert F. Bahl, who by dint of consistently good entries has at least temporarily taken over the Quiz Department



Mobilize your wits for another CCJ Quiz. This one is all about the army and its trucks . . . and if you've done nothing more than read the newspapers the last few months, you should get a creditable score. Give yourself ten points for each correct answer. A blitzkrieg of 100 points gives the rank of major general—

80-90 points—captain.  
60-70 points—first lieutenant.  
40-50 points—second lieutenant.  
less than 40—buck private.

**1**

If you're color blind, you can skip this one; otherwise, tell us what is the color scheme of the U. S. Army trucks.

- a. Khaki.
- b. Olive Green.
- c. Battleship Grey.
- d. Red, White, and Blue.

**2**

What famous motor industrialist has been

making the front page by his plans for mass production of airplane engines?

- a. Henry Ford.
- b. William S. Knudsen.
- c. Paul G. Hoffman.
- d. M. M. Gilman.

**3**

The largest field piece in use by the U. S. Army is the 240 mm. howitzer. For transport, how many trucks (or tractors) are required to take care of this howitzer and its accompaniment?

- a. Two.
- b. Four.
- c. Seven.
- d. Seventeen.

**4**

How about a memory question? In the World War of 1914-1918, Diesel Fuel took on a role of vast importance. Why?

- a. It made practical the widespread use of the submarine.

ideal, i.e., a uniform method of licensing.

That ideal is the most important of the several objectives of a uniform method of rating truck capacities. One objective is to be prepared in case ability factors are imposed to eliminate extremely slow-moving trucks, and the other is to enable competitive trucks to be compared so that their relative ability to do what their makers claim can be evaluated.

**2.** MR. BUDD, of the Chicago, Quincy & Burlington Railroad and of the National Defense Advisory Commission, may not think the motor truck worthy to be classed as a "form of transportation" important to the defense program, but the Federal Government seems to be proceeding on the assumption that it is.

By means of a new Federal Aid Bill, just signed by the President, Congress has moved to improve 75,000 miles of strategic highways in order to make them adequate for defense needs. An analysis of the Bill and of the interpretation given it by the Federal Works Administrator permits the clear inference that in most instances improvements for defense purposes made on the Federal-aid highway system will be such as are desirable for normal commercial peace-time traffic.

When matched by the States and combined with funds previously appropriated but not yet spent, the money made available by the new Bill will provide \$800,000,000 which

the Commissioner of Public Roads may use on strategic roads. Based on a study made by the War Department, many miles of this strategic system need widening, straightening and strengthening, and many bridges are in need of improvement.

Approximately 14,000 miles of the system need to be strengthened. About 5500 miles are less than 18 ft. wide and must be widened. Of the 16,000 rural bridges in the system, 1300 have a capacity of less than 30,000 lb. and must be strengthened. Height must be given to 150 bridges because they have a vertical clearance of less than 12½ ft., and 1700 bridges must be widened because their horizontal clearance is less than 18 ft.

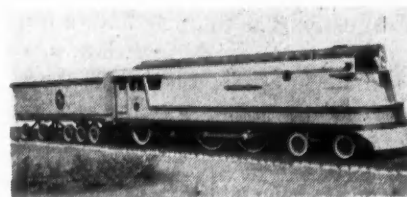
It is understood that costs of improvements will be so allocated that civilian users of the highways will assume only obligations that are fairly theirs. They will not bear the burden of improvements which have no peace-time value, and if an improvement has more military than civilian value the costs will be so proportioned.

Doubtless much more than \$800,000,000 will be spent on the strategic system in the next few years. A survey is now being made to determine the total cost and will be the basis for making additional appropriations.

But whatever the total cost allocated to civilian highway users, the burden will be well worth shouldering because of the benefits that must inevitably follow; benefits that political opponents of truck transportation will have difficulty in withholding if the industry plays its cards right.



As handsome as it is efficient, this unit handles 120 cases and 40 cans of milk to speed-up down-town deliveries for the St. Paul (Minn.) Milk Co. The streamlined body has a 2-in. Dry-Zero lining; is cooled by wet ice. Chassis is International's D-300



When a train gang gets time off, they build, of all things, a truck! Built by the Milwaukee Road Post of the American Legion, it's a 45-ft., half-scale model of the streamliner "Hiawatha," mounted on a special Dodge 1½-ton truck with dual front steering



Dy-Dee Laundries throughout the nation are famed for their innovations, but it took New York's General Diaper Service to produce the industry's largest vehicle—a Fruehauf trailer that holds a million diapers and sports a specially designed loader to boot.

- b. It was used in the famous German Zeppelins.
- c. It was the only motor fuel available in Germany in the late months of 1917 and in 1918.
- d. Trucks transporting "Big Berthas" were powered by Diesel Fuel.

**5**

How many horses are put on relief whenever a truck is used in the transportation of Army Field Artillery? Answer—Each truck replaces—

- a. Two horses.
- b. Four horses.
- c. Six horses.
- d. Twelve horses.

**6**

Put the finishing touches on this sentence. The big proving and testing grounds for motor equipment for the U. S. Army is located at—

- a. West Point, N. Y.

- b. Aberdeen, Md.
- c. Ft. Knox, Ky.
- d. Governors' Island, N. Y.

**7**

How many times in the past six months have you heard the terms "mechanized" and "motorized" troops? Well, what's the difference, if any? The correct answer is among these three.

- a. Motorized troops combat from mobile units, while mechanized troops are merely transported by vehicles but combat apart from the vehicle.
- b. It's vice versa.
- c. There's no difference. The two terms are interchangeable.

**8**

Because of the uncertainty of terrain to be traversed, army vehicles require quite a bit of special equipment. That is why a major part of our army trucks are equipped with—

- a. Knee action.
- b. Third axle.
- c. All wheel drive.
- d. continuous tractor-type tread.

**9**

Do you recall the Liberty Motor of the First World War? Do you recall, too, that it was designed and produced mainly by—

- a. Ford Motor Co.
- b. General Motors.
- c. Packard Motor Co.
- d. Mack Mfg. Co.

**10**

Complete the quiz by completing this sentence. The new special Maintenance and Operation Training School in Detroit is conducted by the War Department in conjunction with—

- a. General Motors.
- b. Chrysler Corp.
- c. Ford Motor Co.
- d. Federal Motor Truck Co.





BIG changes are taking place in truck tires. The tire industry as an industry is moving towards simplification of the present complex size and type structure by eliminating tires that are practically duplicates although masquerading under different markings.

Before you get alarmed over the possibility that the new program will leave you with some obsolete rims or wheels, or that you may have a transportation job to do and that no tire manufacturer will sell you economical tires for the job, rest assured that:

Tires will fit any job they ever fit;

Tires will fit any rim they ever fit;

Tires will fit any dual spacing they ever fit.

Thus comforted we can proceed to look into the present truck tire simplification program and see exactly what is being done to eliminate high-pressure tires, as such. Then we can consider the benefits of the simplification program which since it eliminates some sizes should take some of the mystery out of tire selection.

In order to understand what the tire manufacturer has been up against in manufacturing truck tires and, incidentally, what the fleet operator has had to contend with in selecting the proper tires, take a look at Table "A". The first part gives the specifications of the high-pressure tires that fit 20-in. rims. The second part gives similar data on low-pressure tires that fit 20-in. rims.

It makes no difference how tire sizes got that way. That is the way they are. The nominal sizes, that is, the dimensions by which they are known, have little to do with the actual sizes of the tires. However, buyers identify tires by the nominal sizes and it would be a hopelessly confusing job to attempt to educate them in more accurate designations.

Now forget for the moment the left hand column of the tabulation which identifies the tires by nominal size. It was put there just to show you that we were not ringing in any phony examples. Look at the rest of the specifications, especially the actual section sizes and rim sizes.

The actual section of the 30 x 5



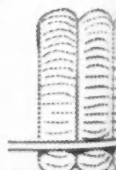
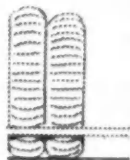
Typical marking on new tire that replaces low pressure tire only

TABLE A—Specifications of Old Tire Sizes

HIGH PRESSURE					
Nominal Size	Actual Section Size (In.)	Nominal Rim Width (In.)	Actual Rim Width (In.)	No. of Piles	Recommended Pressure (Lb.)
30 x 5	6.10	5	3.75	8	75
32 x 6 TT	6.60	5	3.75	8	75
32 x 6	7.15	6	4.33	10	80
34 x 7	8.15	7	5.00	10	85
36 x 8	9.30	8	6.00	12	90
38 x 9	10.90	9/10	7.33	14	95
40 x 10	11.75	9/10	7.33	16	100
LOW PRESSURE					
6.00-20	6.20	5	3.75	6	45
6.50-20	6.75	5	3.75	6	50
7.00-20	7.45	6	4.33	8	55
7.50-20	7.95	7	5.00	8	55
8.25-20	8.60	7	5.00	10	60
9.00-20	9.70	8	6.00	10	65
9.75-20	10.10	8	7.33	12	70
	10.55	9/10			
10.50	11.10	9/10	7.33	12	75
11.25	11.60	9/10	7.33	14	80
12.00	12.95	11	8.37	14	85
12.75	13.55	11	8.37	16	90
13.50	14.10	11	8.37	16	95

## TIREMEN TRIM

High-pressures, as such, are eliminated, and balloons are given dual markings as first step in simplification program





Double marking on tire that replaces high and low pressure tires

TABLE B—Changes in Actual Section (20 in. Rim Sizes)

Old Balloon Sizes			New Sizes Piles same as tire replaced			Old High-Pressure Sizes		
Nominal Size	Actual Section (In.)	Rim Size (In.)	Nominal Size (In.)	Actual Section (In.)	Rim Size (In.)	Nominal Size	Actual Section (In.)	Rim Size (In.)
6.00-20-6Ply	6.20	3.75	6.00	6.20	3.75	30 x 5-6P	5.95	3.75
6.50-20-6P	6.75	3.75	6.50	6.75	3.75	32 x 6-8P	6.80	3.75
7.00-20-8P	7.45	4.33	7.00	7.30	4.33	32 x 6-10P	7.15	4.33
7.50-20-8P	7.95	5.00	7.50	8.00	5.00	34 x 7-10P	8.15	5.00
8.25-20-10P	8.60	5.00	8.25	8.60	5.00			
9.00-20-10P	9.70	6.00	9.00	9.70	6.00	36 x 8-12P	9.30	6.00
9.75-20-12P	10.10	6.00	10.00	10.20	6.00	38 x 9-14P	10.90	7.33
	10.55	7.33		10.75	7.33			
10.50-20-12P	11.10	7.33	11.00	11.20	7.33			
11.25-20-14P	11.60	7.33	12.00	11.80	7.33	40 x 10-16P	11.75	7.33
12.00-20-14P	12.95	8.37	12.00	12.25	8.37			
12.75-20-16P	13.55	8.37	13.00	13.15	8.37			
13.50-20-16P	14.10	8.37	14.00	14.10	8.37			
				14.75	10.00			

high-pressure tire is only 1/10 of an inch away from being identical in measurement with the actual section of the 6.00-20 low-pressure tire. The 36 x 8 high-pressure tire measures within 4/10 of an inch of the 9.00-20 low-pressure tire.

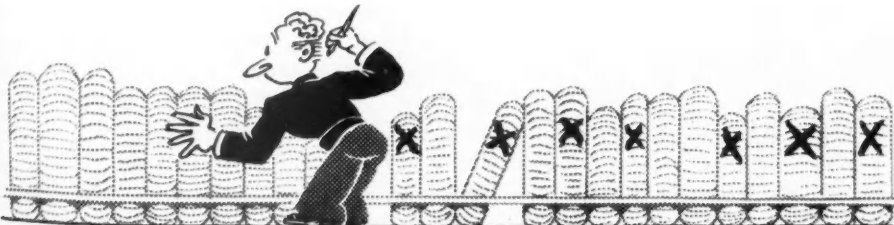
It soon becomes obvious that too many different size tires are being built to do the same job. The overlapping of the various tires reaches a point where it would be comical if it were not for the fact that tire manufacturers have to build all of the tires, which means separate molds and machinery; the tire distributors have to buy and stock all of these sizes, and the fleet operator has to pick his tires with great care to prevent himself from getting in the position where he has to stock most of them. In the meantime, it costs money to make this great variety of tires and, who do you think pays for this custom tailoring? These fellows in Akron are pretty nice fellows, but they are not in business for their health.

So last summer the member representatives of the Tire and Rim Association got together, flushed with their success at ironing out a similar situation in the earth-mover tires, and attacked the truck tire mess with great gusto. The enthusiasm was needed because the high pressure-low pressure size maze had gotten that way over a period of years and was the tire industry's favorite problem child. It was not a question of anyone liking it that way; it was simply a question of getting up enough steam to overcome the mental inertia.

Out of this huddle came a program to eliminate the high-pressure tire as such. To do this it was necessary to make minor changes in the actual size of some of the sections. The net result is that low-pressure tires nominal sizes are changed somewhat in the larger sizes. The actual section size varies a bit in some cases and in others it is identical with the section of the old tire. The high-pressure tires are replaced by the appropriate size tires in the low-pressure nominal size classification. These tires are described as extra-service balloon—high-pressure type. They have two

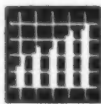
(TURN TO PAGE 84, PLEASE)

# TRUCK SIZES



**Right:** Differential in brake shoe return spring pressure is an important cause of unequal low-pressure braking

**Opposite:** Checking brake drum temperature with a pyrometer (left) and (right) measuring pressure needed to produce 1 in. brake chamber stroke

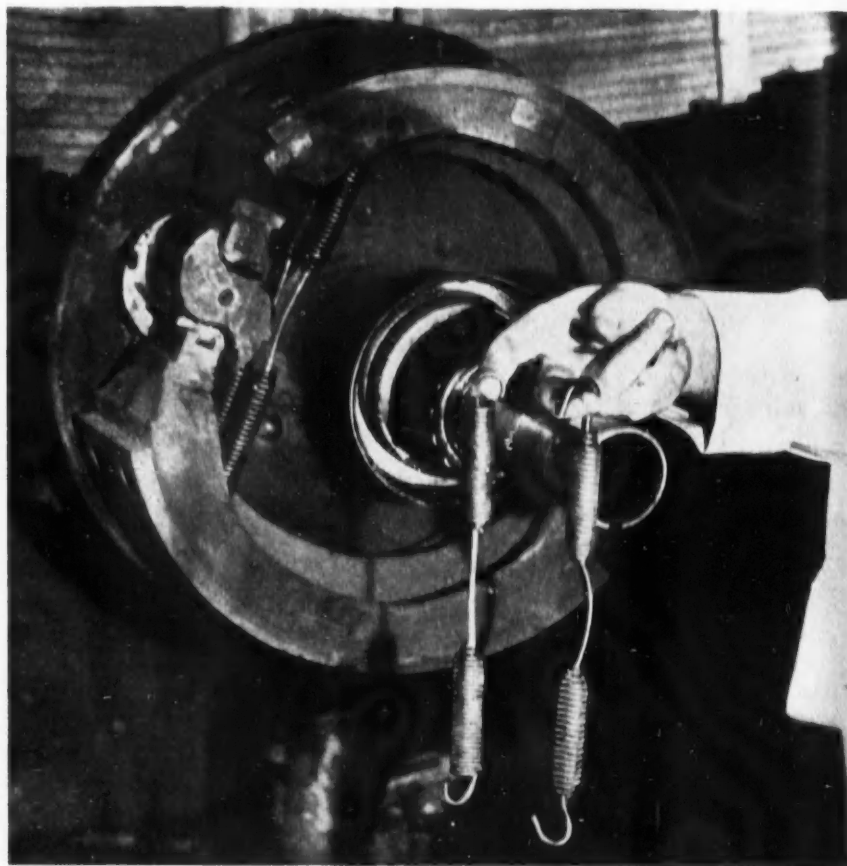


WHEN brakes are operated by air pressure it is logical to assume that since the same amount of air pressure actuates each separate set of shoes, each wheel will have the same amount of retarding force applied to it simultaneously. This is another way of saying that an air brake is an inherently equalized brake. In practice there are some cases where it does not work out that way and these cases disturbed the Bendix-Westinghouse Air Brake Co. technical staff, who hate to see the laws of physics upset and air brakes give less than complete satisfaction.

So in 1937 the Bendix-Westinghouse Company set a squad to work to find out why some brakes were giving erratic performances. You can call it a research group or finder-outers or anything you like. Anyhow some were engineers and some were service men. Their job was to determine why all air brakes did not perform according to the book and what to do about them. They worked in the laboratory and among truck fleets keeping records of everything they did.

Knowing air brakes as they do, these men knew that if you gave the brakes 60 lb. of air, which is the maximum pressure that the brakes are designed for, all the brakes would go on simultaneously and that there could be correct braking effort at each wheel, provided, of course, that the brakes were reasonably well maintained. This being the case they concluded that perhaps brakes were not used that way and that they had better find out exactly how they were used. The old standard test of giving the brakes "the business" with all the pressure still gives the right answer but it is not the answer to the question which concerned them.

It did not take this crew long to



## BALANCING

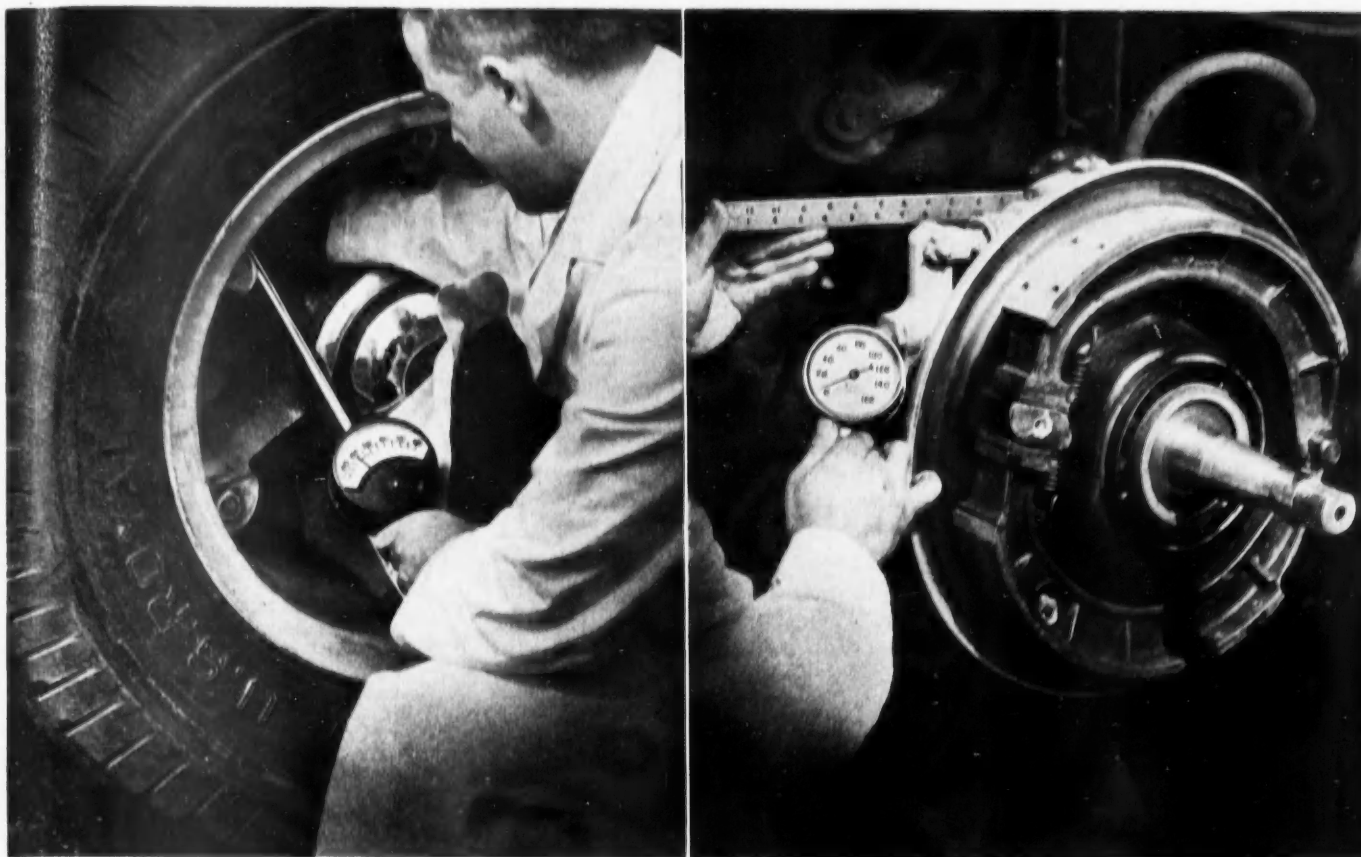
find that 70 to 90 per cent of the average truck brake applications were made with between 5 and 25 lb. of air pressure and the Bendix-Westinghouse Company now has tons of written evidence in its files to show that this is true regardless of the type of service in which the vehicle may be engaged. Armed with this information, which is rather startling, the job became one of finding out what happened when the brakes were applied with the low pressures within the range of 5 to 25 lb.

Somewhere early in the investigation it was necessary to find some portable test equipment because of the scarcity of brake testers. Based on the idea that the brake that does the most work develops the most heat, pyrometers were found to be entirely satisfactory. The type used has a

convenient handle with a dial gage and an adjustable holder for the thermo-couple. The pyrometer costs \$65 and the thermo-couple costs \$12.50. The pyrometer and a pressure gage were all the equipment needed, except the regular brake maintenance tools.

Now after three years the investigators are willing to report on their findings. They have found that at the 4 to 25 lb. pressure range, brake shoes do not contact the drums at the same time nor exert the same amount of pressure in all cases. The reasons for this are probably not new to the air brake men. That the reasons could add up to such important inequalities in brake applications probably is. To make the brake shoes carry an equal load in the function of braking the Bendix-Westinghouse





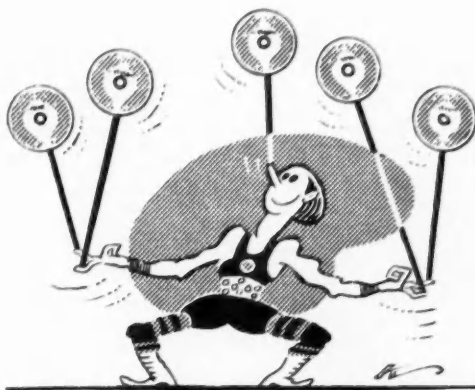
## BRAKES BY ANALYSIS

men are now, like the diesel men, preaching a new order of cleanliness. In addition to that they are willing to go on record as saying that unequal braking effort for the most part is caused by:

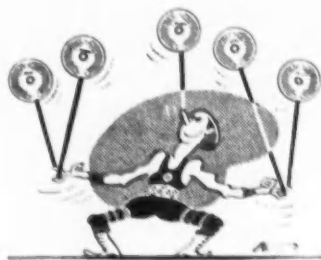
1. Differential in brake shoe return spring pressures;
2. Differential in brake chamber spring pressures;
3. Lack of lubrication in the cam shaft bearing and hinge pins;
4. Lack of lubrication between the cam and follower plates;
5. Mis-alignment of brake chamber.
6. Mis-alignment of cam shafts.

They suggest "brake analysis" as a cure for erratic brake performance at any air pressure. "Brake analysis" consists of testing with the py-

(TURN TO NEXT PAGE, PLEASE)



**70 to 90 per cent of all air-brake stops are made with 4 to 25 lb. of air. Here's how to make more and better stops in low-pressure range**



## BALANCING BRAKES BY

(CONTINUED FROM PAGE 23)  
rometer, orderly procedure in inspection and replacement of parts, and final testing with pyrometer.

The first test is made by checking the unit in regular service, preferably under the most severe operating conditions, or by making 25 or 30 stops from 25 to 30 miles per hour using not more than 15 to 20 lb. pressure. This should bring the brake drum temperatures to about 200 deg. It does not make any difference if they are uniformly a little more or less. If more stops or more severe stops are made the temperature will be greater and not only will the stops be made at pressures above the normal brake application pressures but the high temperature will have such a fast rate of drop that it will be impossible to get around to the brake drums in time to get comparable readings.

The important factor is the brake drum temperature differential. If the brakes are not balanced the temperatures will range from 400 deg. to atmospheric temperature and that will give a pretty good idea of which brakes are doing how much work. At 250 deg. the temperature drop is only 10 deg. per minute. A tempera-

ture differential of 20 deg. or more between wheels of the same axle or 30 to 40 deg. differential between axles means that something is wrong.

The readings should be taken with the pyrometer and thermo-couple and it does not make a great deal of difference at which point you decide to take them so long as you pick identical spots on all drums. The point right at the inspection opening seems to be the most popular with the boys who have done the most of it.

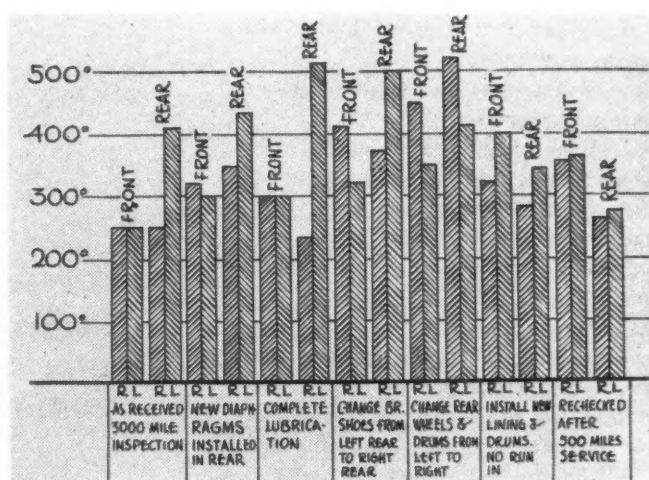
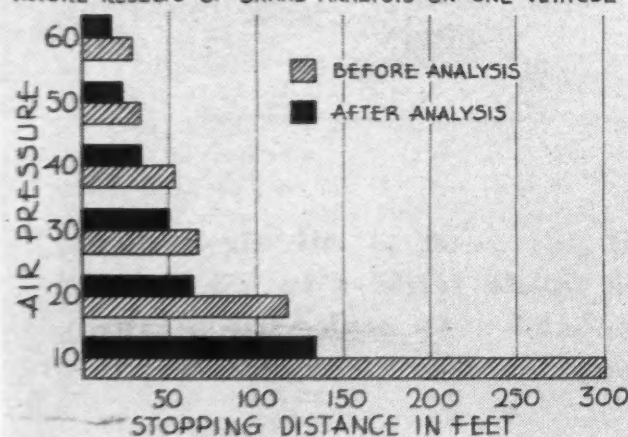
A temperature differential of more than the allowable range might be taken to mean that the wheel with the high temperature was all right and that inspection efforts should be directed at the wheels that had a low temperature. Experience shows that it does not work that way. The wheel with the high temperature might be doing all the work because of conditions inside the drums of the other wheels, but once those conditions are remedied, it may be found that the brake that had been doing all the work was a cripple at that, and doing all the work on a crutch, so to speak, and that with correction of the other brakes it may not even do its share. The answer then is to make sure that all of the brakes are doing what they

should with the test showing which brake is loafing.

The brake balancing procedure is given in detail.

1. Check brakes with pyrometer.
2. Remove wheel and drum.
3. Inspect lining for grease.
4. Check drum for:
  - (a) Grooving.
  - (b) Scoring.
  - (c) Heat checking.
  - (d) Cracked drums. (Cracked drums must be replaced.)
 Recondition or replace if necessary. A new drum should be bolted on to the wheel and then checked in the drum lathe for out of round, which should not exceed .010.
5. Before removing shoes:
  - (a) Check hinge pin bushing fit to hinge pin by moving the shoes sideways.
  - (b) Check hinge pins for binding.
6. If shoes are to be relined, remove them. The following fact must carefully be observed when relining shoes:
  - (a) Be sure shoes are thoroughly clean, removing all traces of grease, old lining, rust, etc.
  - (b) Assuming shoes are heavy duty type, mount lining by:
    1. Cementing lining to shoe.
    2. Bolting lining to shoe. (Bolts should be of brass with bevel screw heads.) Lockwashers should be used and the bolts should be drawn tight.
    3. Prick punch between bolt and nut.

ACTUAL RESULTS OF BRAKE ANALYSIS ON ONE VEHICLE

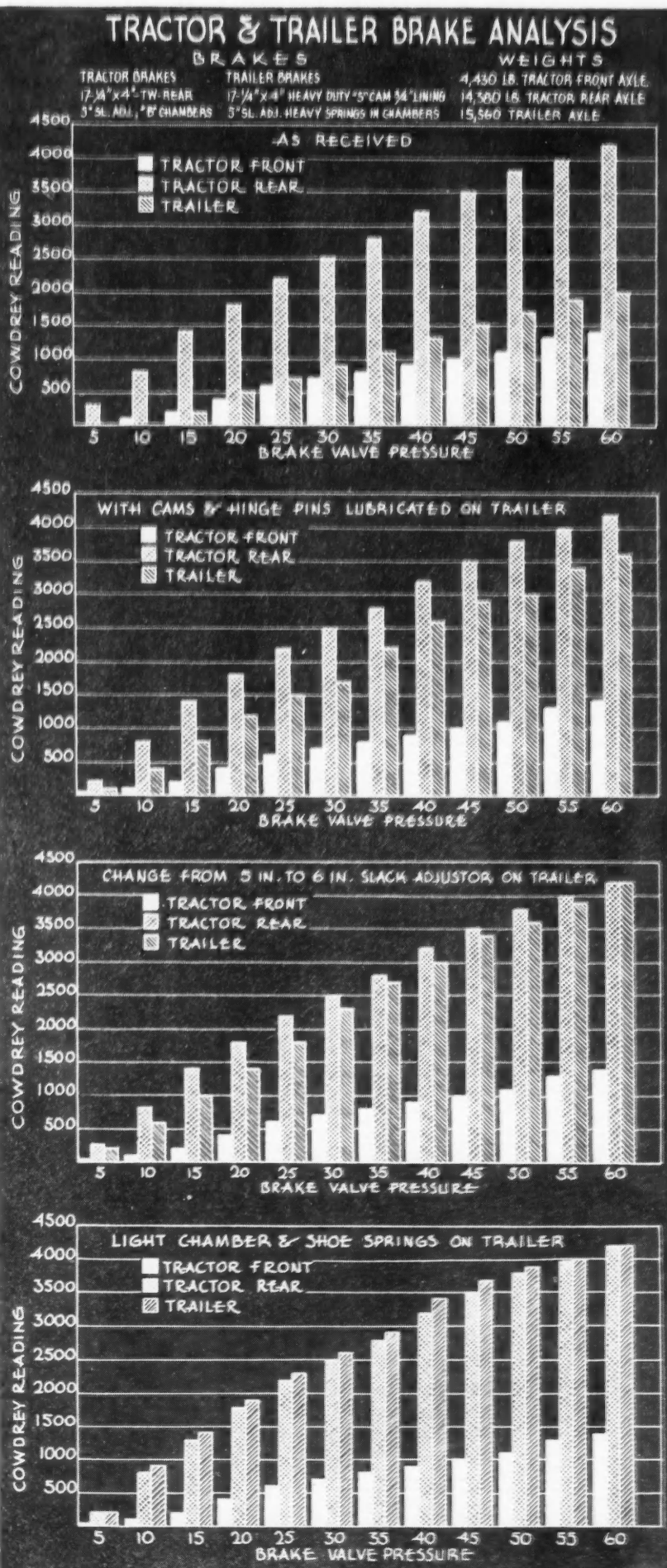


# ANALYSIS

1. Plug holes above bolt heads with graphite lining plugs. This prevents dirt from collecting in the holes and seating drums.
  5. Burnish shoe on burnishing machine to true lining and remove high spots.
  6. Bevel both ends of lining.
  - (c) Inspect lining and shoe to make sure that:
    1. Lining width corresponds exactly with shoe.
    2. Lining is not cracked at any point.
    3. The cam follower plates on shoe do not show excessive wear or looseness.
    4. Cam follower plate screws are securely locked with the prick punch.
    5. If roller followers are used:
      - (a) Check roller followers for flat spots.
      - (b) Lubricate to insure rotation freedom.
      - (c) Check contour of lining by placing shoe in drum. Be sure that perfect contact is made at every point.
  7. Before replacing shoes:
    - (a) Clean and thoroughly dry hinge pins, backing plate, camshaft, drums, etc.
    - (b) Inspect hinge pins for worn, rusting or burred condition.
    - (c) Inspect camshaft bushings or bearings for:
- (TURN TO PAGE 64, PLEASE)

**Right: Charts show the successive steps in obtaining balanced brakes as the unit goes through the process of brake analysis. Note the definite improvement of trailer brakes at all pressures.**

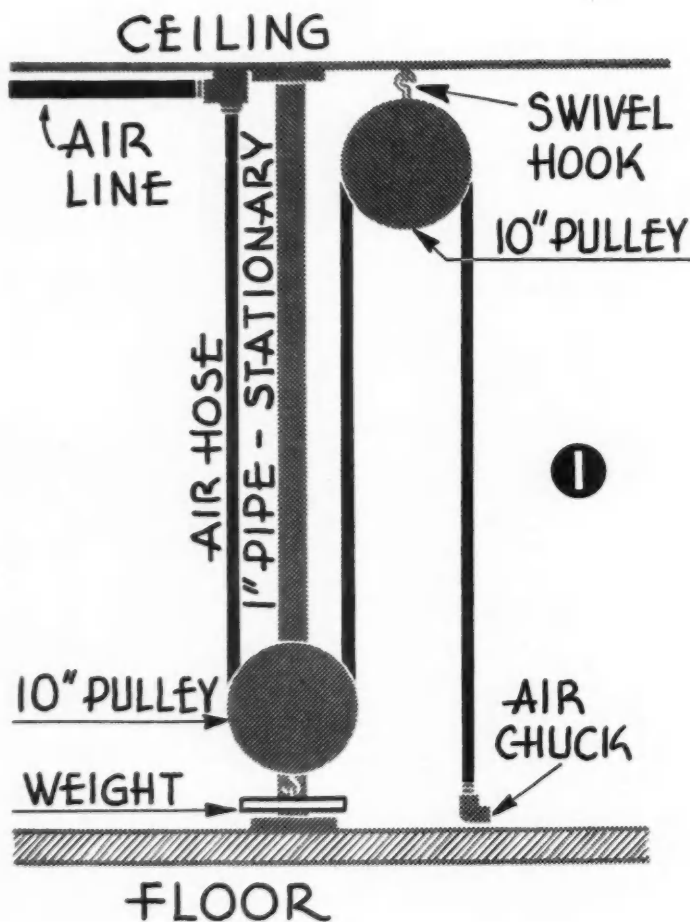
**Left, opposite page: Chart shows the improvement in stopping distances at various air pressures after brake analysis. Right, opposite page: Chart shows how the various steps of brake analysis affected equalization of braking effort on a troublesome four-wheel vehicle.**





## CAN YOU USE \$5?

That's what **Commercial Car Journal** pays for each shop hint accepted for publication on these pages. Simply send in the idea which you believe to be original. Don't worry about style. Acceptance is based on the idea. CCJ will edit it for publication



### 1. Air Tower

By **Robert Liles**  
Cincinnati, Ohio

We made an air tower to keep our air hose handy and at the same time keep it off the floor. It consists mostly of two 10 in. pulleys and a length of pipe and a weight. The pipe serves as a guide for the weight and a stop on the end of the pipe keeps the hose within reach. The service area depends upon the length of pipe. A 13½ ft. pipe will give a 40 ft. service area. The weight is attached to a sleeve that slides up and down the pipe.

### 2. Reversed Brake Cylinder

By **George Bacher**

General Baking Co., Coatesville, Pa.

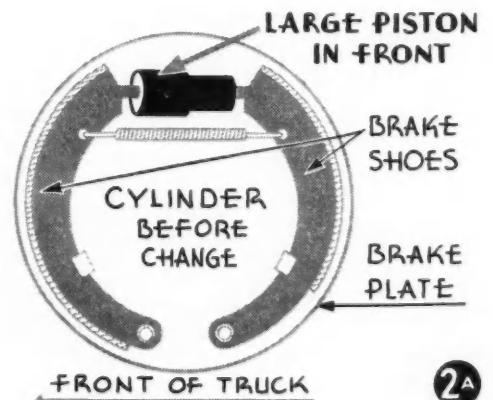
We had a problem with some types of hydraulic brakes. Our operation does not call for severe stops but we like our brakes quiet and we like long lining life. We have some trucks that came to us with the wheel cylinder so designed that a large piston and cylinder were operating the front shoe and a small combination operating the rear shoe. Since the front shoe did most of the work the lining on this shoe wore out first. We removed all cylinders and put the left side cylinders on the right side and vice versa. With this change we eliminated all noise and our lining lasts longer and the brakes are perfectly satisfactory.

### 3. Grease Retainer

By **Ralph A. Parker**

George E. Tripp, New Bedford, Mass.

We had some trouble with grease leaks at the rear of 1940 Ford truck transmissions. The result was that the hand brake got covered with grease and became ineffective. To remedy



this trouble we removed the grease retainer and drilled a small hole on the inside surface of the retainer shell. We were careful not to destroy either the rawhide or the spring. The grease that finds its way into the retainer then drains back into the case instead of following along the shaft.

#### 4. Radiator Spring Catch

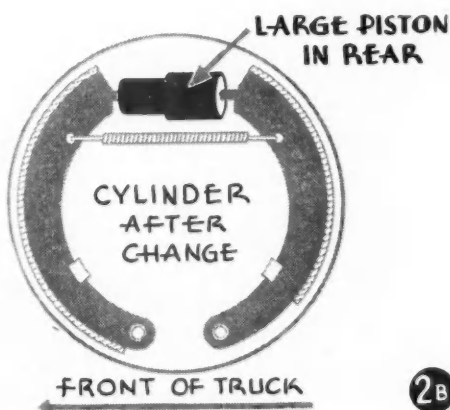
By William C. Acker  
San Francisco, Cal.

When placing heavy radiators on trucks the job of compressing the springs is a tough one since the bolts are always shorter than the springs when they are free. To overcome this we place a nail through the cotter pin hole in the bolt and through the turns of the spring. Then by turning the bolt with a wrench the nail will ride the turns of the spring compressing it until the nail is at the bottom of the spring. Since the cotter pin hole is always about  $\frac{1}{2}$  in. from the end of the bolt the radiator can be put in place and the nut started without any trouble.

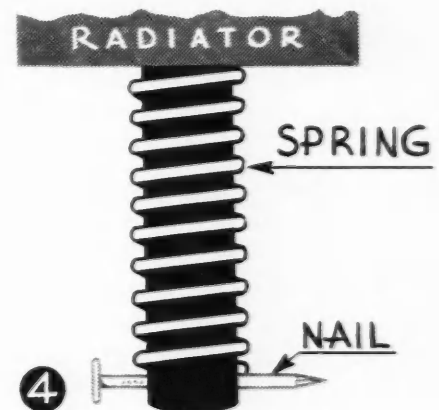
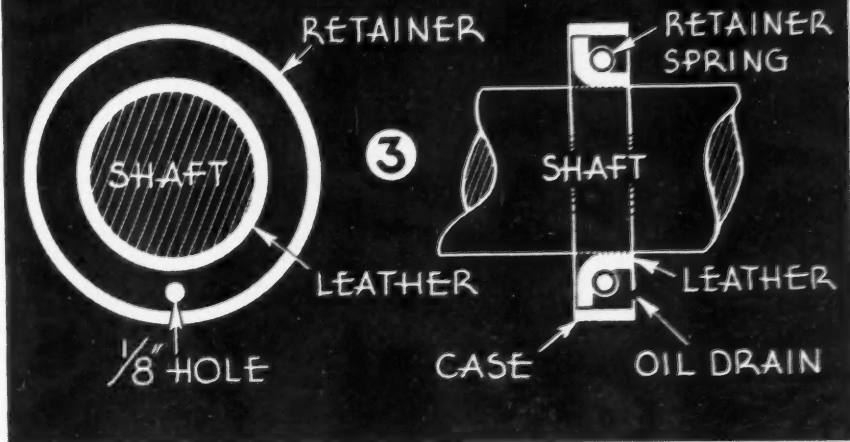
#### Rear Wheel Bolts

By E. K. Greist  
Greist Coal and Supply Co., Cleveland, Ohio

We had some trouble with some of our trucks in keeping the rear wheels tight and also in keeping grease from leaking out the rear hub flanges. To remedy this we bought from a Ford dealer wedge shaped washers which are standard on the Ford and ground an old  $\frac{3}{4}$  in. drill to 45 deg. On the trouble makers we countersink the hub flange holes with our modified drill and insert the wedge washers with the bolt and lockwasher and we have no more trouble.



## SHOP HINTS



# ROLL OUT THE BARREL



**Could well be the theme song of  
brewery fleet that has built an  
outstanding safety record while  
keeping both barrels and bottles  
rolling through big city streets**

**by G. B. VAN BUSKIRK**

General Traffic Manager, John F. Trommer, Inc., Brooklyn, N. Y.

Photographs show some of the types of truck equipment used by the Trommer Breweries. The accident card is checked for type and cause as listed below



SINCE the very beginning of the post prohibition era when we began building up our truck fleet which now numbers nearly 250 vehicles, we realized that we had a particularly tough problem from the safety angle. There is the fact, for instance, that the great bulk of our deliveries are made right in the heart of the world's most congested traffic area—greater New York City and its immediate environs in northern New Jersey, southeastern New York, Long Island and as far north as Boston.

Even more of a problem is the fact that we carry nothing but beer. Our drivers call almost exclusively on bartenders, whether they operate fancy restaurants, beer gardens, tap rooms or just plain corner saloons. In the majority of cases these drivers are also salesmen, charged with the job of keeping customers satisfied. Hence the temptation to "knock one off" with a friendly customer in the interest of goodwill is ever present.

Then there are the attendant ailments of a "scattered" fleet to meet. Our two main garages are located near the two breweries at Brooklyn and Orange, N. J., and each maintains approximately 90 trucks. But the rest of the fleet operates out of seven branch distributing points each with its own complement of trucks. These are at Hicksville, N. Y.; Mt. Vernon, N. Y.; Dover, N. J.; Hamden (New Haven), Conn.; Newburgh, N. Y.; Hensonville, N. Y., and Boston, Mass. There are shop foremen at each of the two main plants, but only the branch manager, who is primarily interested in sales, and a mechanic who handles greasing, washing and minor repairs are available to keep tabs on these outlying trucks and their drivers.

Last but far from least, is the fact that ours is a seasonal business with the resultant personnel prob-





# LOOKING AT OIL



**SELECTING** lubricating oil has long been a troublesome problem for fleetmen. They have bravely tried to make price, rate of consumption and effect on engine fit into a design for overall economy. Just how well they have succeeded is a matter of uncertainty even to them. Just where the function of the oil begins and the function of engine design ends is a never-ending argument with some clever debaters among both the oil refiners and the engine manufacturers. With both types of specialists throwing up a defense of their respective products in terms that are sometimes hard for the fleetman to understand, he is caught in the cross ruff of controversy between the sources that he looks to for guidance.

Even without this difference of opinion the average fleet operator likes to do some independent thinking about lubricating oil since he is the one who pays for it. It is, however, pretty hard to do any constructive thinking without some facts. The only helpful facts in choosing an oil are the specifications of the oil or the results of the operating tests. It is impossible for most fleet operators to make any comprehensive tests of lubricating oils. This leaves the specifications to be considered. They are not a positive indication of a good or a bad oil. They do give an indication of the characteristics of an oil with some relation to its performance in an engine. For the benefit of those who do not know what the various specifications of lubricating oils mean or how they are determined, the following specifications and explanations are given.

The specifications which are considered are:

1. Viscosity
2. Viscosity index

3. Gravity
4. Pour Points
5. Flash and fire points
6. Carbon residue
7. Neutralization number
8. Oxidation stability

## VISCOSITY

First and most important is the viscosity number. Viscosity is a measure of an oil's resistance to flow. A very viscous fluid would be molasses and a fluid of lesser viscosity would be water. The more viscous oils are

referred to as "heavy" and the less viscous as "light."

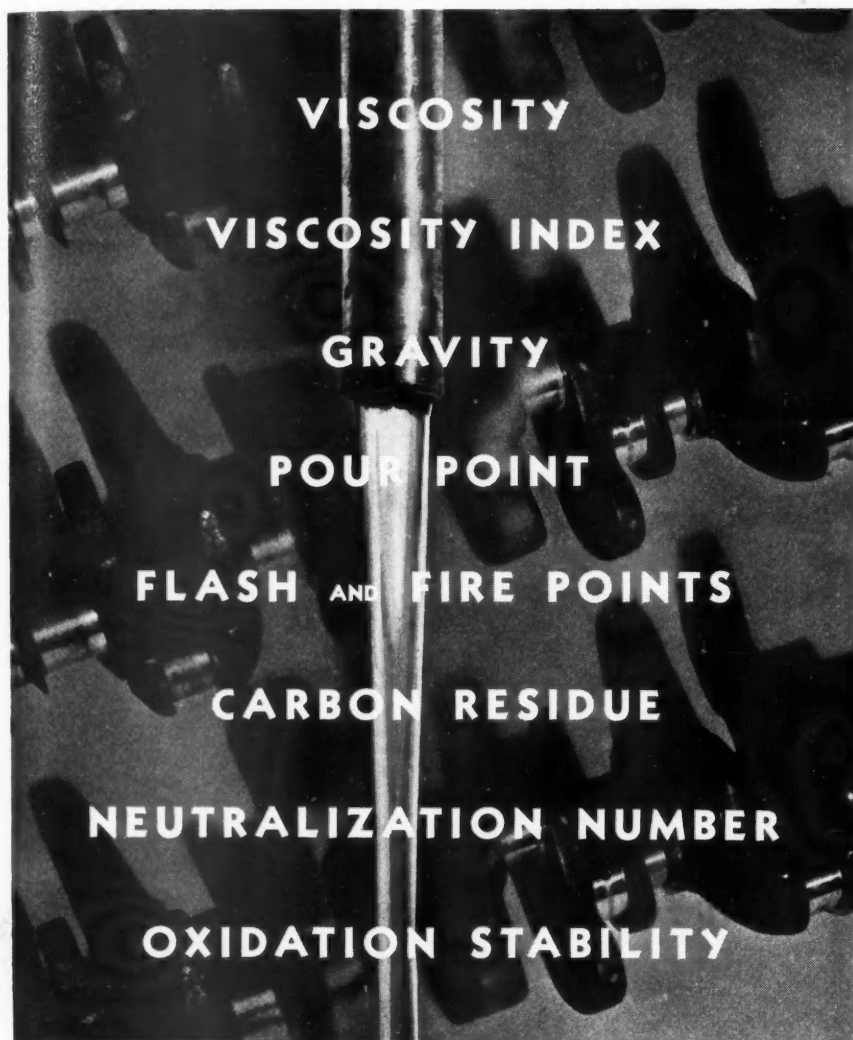
The method of measuring this characteristic has been determined and standardized by the American Society for Testing Materials and the designations by the Society of Automotive Engineers. To determine the viscosity of an oil a given quantity of it is placed in a container with an orifice or opening at the bottom of it so arranged that there is no pressure at the orifice other than that provided by the head of the oil. This equipment



**Oil specifications are easy for fleetmen to understand when it is known how they are determined and what they are meant to convey**

Some fleet operators know nothing about oil specifications. Others know a little and would like to know more. The purpose of this article is to provide a starting point for the former, a little more basic knowledge for the latter, so that both may be better equipped to understand oil men's claims

# THRU "SPECS"



is commonly known as a viscosimeter.

The oil is then heated to 130 deg. and the valve at the orifice is opened. The length of time that it takes for the oil to run out of the container through the orifice is expressed in Saybolt seconds. The process is repeated with the oil heated to 210 deg. The appropriate SAE viscosity number is then given to the oil by comparing the results of this test with the ranges of Saybolt seconds specified by the SAE for each numerical classification. The larger the number, the

more viscous the oil. It should be emphasized that the viscosity numbers of 10, 20, 30, etc., describe only the viscosity of the oil and have no relation to any other quality or characteristic of the oil.

From a practical standpoint the viscosity of the oil should have some relation to the rate of consumption, other things being equal. The heavier or higher number oils should not disappear as fast as the lighter oils. There is plenty of evidence that even the lightest oils will carry the loads

of any truck engine without difficulty. On one test an oil so light was used that oil was almost continuously poured into the engine to replace that which was consumed, but in all other aspects the oil was satisfactory.

Thus it would seem that the oil to use would be the lightest, or lowest viscosity number, consistent with good oil mileage. It is worthy of note that most of the objection to the heavier or higher viscosity number oils relative to cold weather is purely a starting and warm-up problem. If vehicles are run continuously and stored in heated garages there should be no objection to going to a heavier oil to combat consumption. One other consideration should be borne in mind when choosing a proper viscosity. Heavier oils as a rule show more carbon deposit in the engine than light oils, while light oils are more prone to form sludge, varnish and undesirable oxidation products.

The W added to SAE 10 and 20 in some cases, indicates that the oil falls into a good cold weather starting range measured by seconds at zero degrees. The test does not have any official status, but is recognized by the oil and automotive industries.

## VISCOSITY INDEX

Closely related to viscosity is viscosity index. This, so far as automotive lubricating oils are concerned, is expressed by a number somewhere between 0 and 110. Generally speaking, the higher the number the better the oil, with 100 a very good oil. The number is a factor that expresses the difference in the viscosity of the oil at varying temperatures. In other words, does the oil "stay put" or does it "thin out" when hot? A good oil does not vary as much as a less desirable oil.

(TURN TO PAGE 66, PLEASE)



# TIMING AND CALIBRATING AMERICAN BOSCH PUMPS

**This third and final article in a series on servicing diesel injection equipment deals with the important procedure that should be followed after pump overhaul**

**by HENRY JENNINGS**

**Technical Editor, Commercial Car Journal**



WHENEVER an American Bosch fuel pump has been completely disassembled and reassembled, it is advisable to check both timing and calibration even though none of the parts have been replaced. Timing and calibration checks must be made whenever parts such as plungers and barrels, delivery valves and seats, tappets, control sleeves or toothed segments have been replaced.

Timing, in this particular connection does not refer to the setting of the fuel injection pump to the engine, but to the internal adjustment of the various pumping units in multi-cylinder pumps.

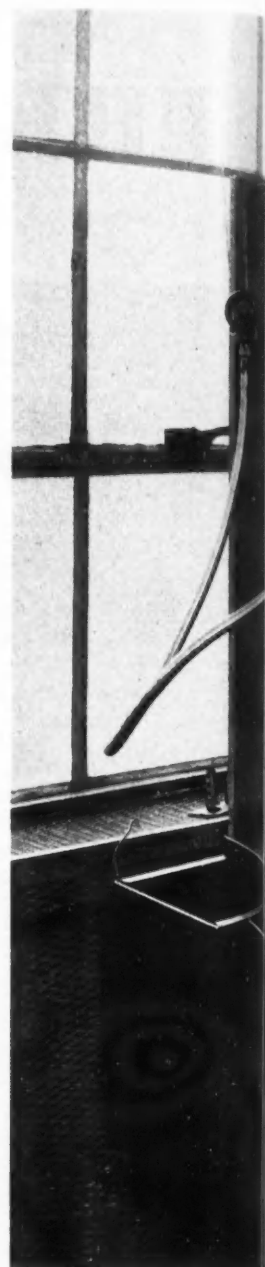
Injection of the fuel into the engine must occur at a definite moment before the piston reaches top center on the compression stroke and must therefore be the same for all cylinders. It then follows that all cylinders of the pump must be adjusted to each other to give the same interval between injections as the interval between compression strokes in the engine. For example there is a firing stroke every 120 deg. in a six cylinder engine and there must be an injection every 60 deg. of the pump which rotates at camshaft speed or one-half engine speed.

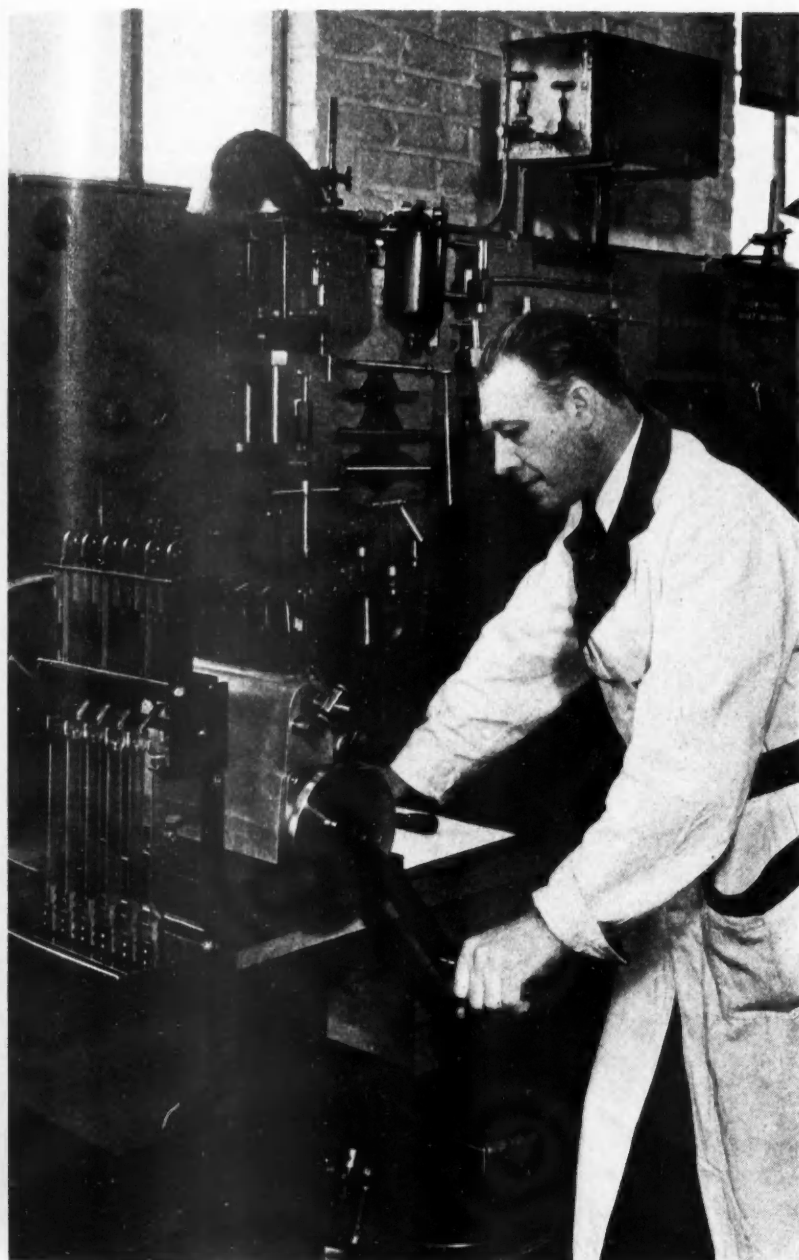
Equally as important as the occurrence of injection at the proper

moment is control of the quantity of fuel injected. Naturally the quantity of fuel injected must be the same amount for each cylinder. The internal adjustment of the fuel injection pump by which accurate fuel control is achieved is known as calibration.

To check a pump that is timed for port closing:

1. Set the pump in a vise by means of a special bracket.
2. Connect a fuel supply tank, filter and shut-off valve to the pump inlet.
3. Mount coupling flange on drive end of the camshaft and secure a wheel graduated in degrees with





**Left: The equipment needed for calibrating American Bosch pumps. The output of each injector is measured and adjustment is made until the output varies by less than 5 per cent**

crank handle to the coupling flange.

4. Unscrew delivery valve holder on No. 1 pump unit and remove delivery valve and spring but not the seat. Replace the delivery valve holder.

5. Fill the supply tank with clean fuel oil. Move the control rod to stop position. Bleed pump of all air by loosening the bleeder screws located at the top of the housing and permit fuel from the supply tank to flow into the pump.

6. Move the control rod to the middle position. Measure the amount of rod extending on either end of pump to make sure that it is in the middle and then clamp the

rod securely in place. (This can also be checked by seeing that the clamp on the control sleeve is in mid-position.)

7. With crank handle turn the camshaft in direction of proper rotation until the plunger in No. 1 pump unit is in its lowest position. In this position fuel will flow out of the delivery valve holder.

8. Turn the crank handle slowly in the direction of rotation until the fuel stops flowing. Care must be used in determining this exact point. It will be necessary to brush away fuel with your fingers or blow it away from the delivery valve holder to determine just exactly when the

flow stops. (During this operation it is of course desirable to have a pan under the pump to catch the flowing oil.)

9. When the exact position of the camshaft for port closing in No. 1 pump unit has been determined in this manner check to see that the timing mark on the coupling hub lines up with the timing mark on the pump end plate.

10. If the timing marks do not line up accurately adjust the tappet of No. 1 pump unit until they do.

11. Turn the pump camshaft until the cam under pump unit No. 1 is at its highest point. Then by inserting a screwdriver between the cam and tappet make certain that there is still some clearance between the top of the pump plunger and the delivery valve. This is obviously very important.

12. Still referring to No. 1 pump unit note the point at which port closing occurred on the graduated wheel. (It may be helpful to set the wheel or its indicator to zero degrees at this point.) Then slowly turn the camshaft in the direction of rotation until the fuel starts to flow from the delivery valve again.

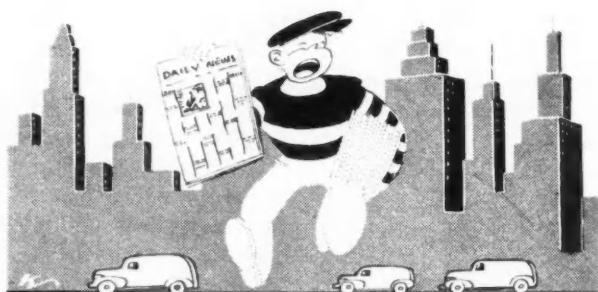
13. Record the number of degrees from stop of fuel flow to start of fuel flow. Better check this several times as it must check with other injectors within  $\frac{1}{2}$  of 1 deg.

14. Replace delivery valve on No. 1 pump unit and remove delivery valve from next pump unit in the firing order and replace delivery valve holder.

15. Turn crank handle in direction of rotation and note carefully when the fuel stops flowing from the delivery valve holder of the next pump unit in the firing order. On a six cylinder unit this must be 60 deg. from the zero point on the dial and on a four cylinder pump it must be 90 deg. This must be accurate within  $\frac{1}{2}$  of 1 deg.

16. If it is not, tappet must be adjusted. If the fuel flow stops too soon the tappet must be lowered and if it stops late the tappet must be  
(TURN TO PAGE 80, PLEASE)

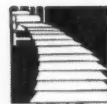
# FRONT-PAGE SAFETY



**Nation's largest newspaper fleet  
attains top safety honors through  
its concerted program of driver  
supervision and truck maintenance**

**by IVAN ANNENBERG**

**Circulation Manager, New York Daily News**



WHEN 385 drivers, handling 183 trucks and other delivery vehicles in the largest newspaper fleet in the country, establish a low accident rate of 7.85 per 100,000 miles out of a total of 2,914,620 miles traveled, that's news! And when the fleet wins highest honors for safe operation of its delivery trucks for three consecutive years, the news ranks as headline stuff.

The above record was attained by the New York *Daily News* delivery fleet in winning the Greater New York Safety Council award for 1939 with the lowest accident total of any newspaper fleet in the metropolitan area. By this feat, the *News* fleet duplicated its 1937 and 1938 safety victories and gained top ranking in its class for the whole United States!

How much an achievement this record is can be judged from the fact that *News* drivers daily deliver over 1,800,000 copies (3¼ million on Sundays) in five separate editions through traffic areas famous for their congestion and, furthermore, that the *News* includes as an "accident" everything from a stubbed toe to a dealer's newsstand that collapses under the weight of his papers.

Our safety mark is one many fleet operators would give their eye teeth to equal and for the benefit of those inclined to try it, here's the inside account of what makes the *News* delivery fleet tick so safely. Our entire offensive against accident is based on





the premises that practical safety routine, preventive maintenance and driver cooperation are the prerequisites for a safety drive.

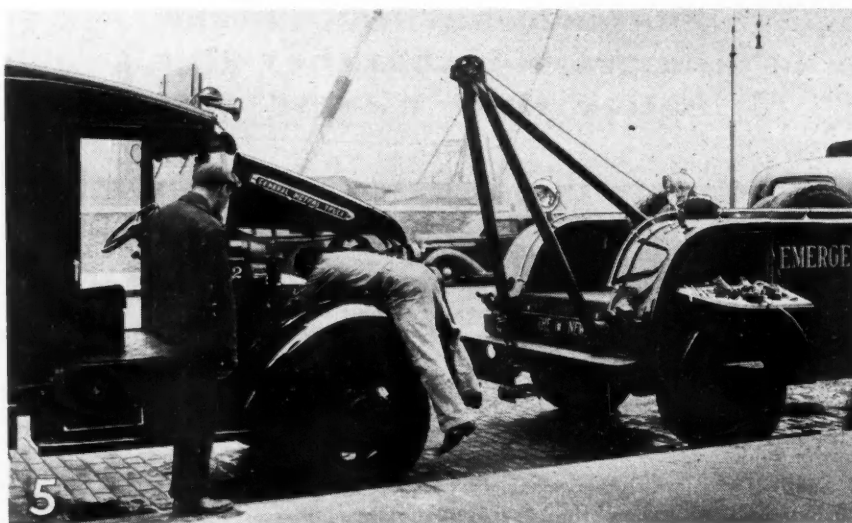
The spearhead of the drive is the simple but effective safety program that starts with the driver the day he is hired. Regardless of his experience, a new man starts with the *News* as a substitute driver and he begins to learn immediately the matter-of-fact routine of our safety methods. As he gradually learns his job, this man becomes a relief driver, then a "recovery" driver in which he trucks special and late editions of the *News* to delivery units at various "refueling" points. Eventually he is assigned a top job as a regular driver with a specific newspaper route. This man is kept fit on the job with free medical and dental care (within limits), sick benefits and health insurance. The entire set-up is appealing enough to make it worth any driver's while to knuckle down to the business of safety.

But before a new man gets past first base, he is given a preliminary driving test under the supervision of an assistant foreman. To qualify for the job, a new driver must back a truck out from between two other vehicles in the *News* garage, drive down a steep ramp and out of the garage and through a congested traffic area. He is either accepted, rejected or given another test, depending on the faultlessness of his preliminary driving

(TURN TO PAGE 72, PLEASE)



1. Drivers involved in accidents are subject to a stay in the "dog house"; names and offenses are listed on printed form. 2. Brakes on every truck are tested after each day's run. 3. A foreman, two safety drivers and the "culprit" comprise the safety court. 4. Electric sign warns of bad weather; drivers are allowed one hour longer for deliveries in bad-weather days—are paid overtime. 5. Drivers carry no tools; three emergency cars stand by for service calls





# SOLD!

## SEALED BEAMS



**Fleetmen okay sealed beams  
on grounds that they give  
better light at less cost**

**F**LEETMEN are sold on the new sealed beam headlights! At least that's the unanimous opinion of representative fleetmen who COMMERCIAL CAR JOURNAL asked to "have a say"—based on their experience with the new units after a year's service in the field.

Since the new lights constitute such a radical change from the for-

mer types, we figured there might be new problems. How about maintenance costs? Are there any chronic troubles? Is the performance of sealed beam headlights as good as the claims made for them?

Accordingly we singled out a group of representative fleetmen who, we knew, were operating large fleets of passenger cars and trucks equipped

with the new lights. Then we went after them with a series of questions that asked (1) did they prefer sealed beam headlights, (2) did their drivers prefer them, (3) did the new lights have longer or shorter lives than the miniature bulbs, (4) did they increase or decrease maintenance costs, and (5) had the fleetmen encountered any chronic difficulties with the lights? We even promised complete anonymity to draw out the inner man!

What were the answers? Every one said he preferred the sealed beam units to the former types and in the light of subsequent answers "preferring" can be interpreted as both personal opinion and economic soundness.

When it came to what the *drivers* think about the new lights the answers again were an unqualified "yes." One operator said: "We find that drivers select units equipped with the sealed beam headlights when they have the opportunity." Another commented: "Drivers are satisfied and as a result we have less complaints about poor lights." Still another: "Many of the drivers have remarked concerning the much improved illumination given by the sealed beam headlights and a number of vehicles not originally equipped with these lights but which are used considerably for night driving, have been equipped with the replacement units with adapters." One operator came up with a laboratory touch to his statement when he said: "Drivers (TURN TO PAGE 82, PLEASE)



# NASH

## CAR FOR FLEETS

**New "600" series features 172 cu.-in. engine, 4 coil springs, light weight and high economy**

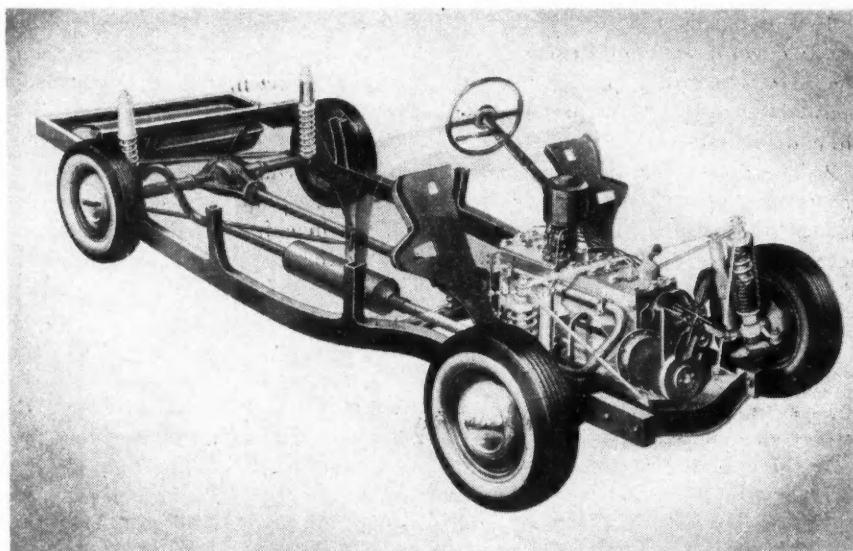
**N**ASH Motors Division of Nash-Kelvinator Corp. has announced a new car of the size and type that interests fleetmen. The car is built on a 112-in. wheelbase and the weight of the four-door sedan is estimated at 2550 lb. The car is 194 in. long from bumper to bumper. It is known as the Nash Ambassador "600," and its price is directly competitive with the low-priced "big three."

The car is powered by a six-cylinder L-head engine with a bore of  $3\frac{1}{8}$  in. and a stroke of  $3\frac{1}{4}$  in. giving a piston displacement of 172.6 cu. in. The engine is rated at 75 hp. at 3600 r.p.m. Maximum torque is 136 lb. ft. at 1200 r.p.m. It has a 6.7 to 1 compression ratio.

Intake manifolds are cast inside the head and cylinders are completely water-jacketed. A vacuum spark advance contributes to fuel economy which is described as reaching such figures as 30 miles per gal. Steel strut aluminum pistons are used.

Springing is by four coil springs and direct acting shock absorbers. The front suspension is unusual in that inside the front springs are kingpins 20 in. long. They are supported at the top by a horizontal steel tube and at the bottom by a bridge type truss that is part of the welded steel body. A collar rides up and down the kingpin on roller bearings carrying the front wheel spindle at its lower end. The upper end supports the coil spring which carries the body weight on a tapered roller bearing.

Since the rear suspension is by coil springs there is a torque tube as well



**Chassis view shows unique front-end suspension (note horizontal steel tube across tops of springs) rear coil springs, and stubs of welded body frames. Photo at upper left shows four-door sedan. A business coupe is also available**

as a sway bar and radius rods to keep the hypoid axle in alignment. Rear shock absorbers are mounted inside the coil springs.

A cooling grille extends horizontally across the front of the car. Die-cast vertical grilles fill the space between the hood and the fenders. Sealed beam headlamps fit trimly into the high crown fenders.

Bodies are of the torpedo type with two-tone finish and feature unusual roominess. Front seats are  $57\frac{5}{8}$  in. wide. An unusually large V-shape windshield and a large curved glass rear window provide good vision. Running boards are invisible with the doors closed except for a crash bar. Both sedan and business coupe models are available.



## NEW AUTOMATIC GAS DISPENSER-RECORDER

**O**F real interest to the fleet operator is the development of an automatic gasoline dispensing and recording machine. This unit was built primarily to simplify and reduce the costs connected with the handling of gasoline in fleet operation. The inventors of the device are Walter Ermer, Transportation Manager of The Telling-Belle Vernon Co. at Cleveland, Ohio, and Stanley H. Palmer of The Sanitary Milk Co., Canton, Ohio (subsidiaries of the National Dairy Products Corp.).

In almost every fleet operation, one of the following methods is used in filling the gas tanks of the vehicles:

1. The driver fills the tank and marks down the amount dispensed on a card or sheet of paper—a method unsatisfactory due to error and possible dishonesty.

2. The driver fills the tank and a garageman operates the pump and makes the charges. This method is not satisfactory due to the labor cost of the garageman and the possibility of error.

3. A garageman fills the tank, operates the pump and makes the charges. This system is not satisfactory due to the labor cost of the garageman and also the possibility of error.

4. The driver fills the tank and the amount dispensed is stamped on an individual ticket by a manually

operated ticket printer. This system comes the nearest to perfection, but is objectionable due to the manual operation, possibility of inserting tickets incorrectly, large quantity and high cost of tickets used, and difficult and costly daily sorting or posting operation in the office.

With the above objections in mind and by observing this operation in a number of fleets, a machine was designed to really do this job with an absolute minimum of cost and error.

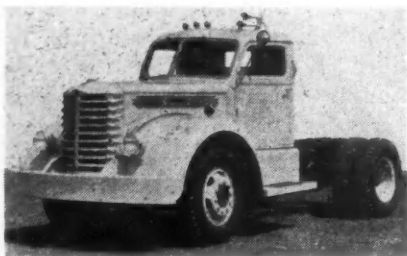
In this system the record card, good for one month of operation, is kept in a rack near the gas pump or in the vehicle. When the driver comes in from his daily run, he stops at the gas pump and inserts his card in the machine where it is automatically locked into position until the cycle is complete. The gallonage numbers of the previous delivery are then automatically cleared to zero and the gas pump starts. The driver controls the flow of gas with the valve in the nozzle of the hose and fills his tank. When the hose is hung on the hook, the gas pump stops, the amount dispensed is automatically stamped on the card, and

(TURN TO PAGE 86, PLEASE)



Form 101-A				
TRUCK OPERATING RECORD				
NO. 879		PLANT Cleveland		
SPEEDOMETER READINGS				
Last Day This Month				
Last Day of Previous Month 53,764				
Total Mileage This Month				
Date	Gals.	Gallons Gas	Signature	Route No.
1			H.B.N.	93
2		0100	H.B.N.	"
3		0050	H.B.N.	"
4		0051	H.B.N.	"
5			H.B.N.	"
6				
7				
8				
29				
30				
31				
Total				
ALCOHOL				
Date	Quarts	Date	Quarts	

## 22,000 LB-GROSS DIAMOND T MODEL



**D**IAMOND T MOTOR CAR CO. announces a new 2½—6 ton model 702. It features the same combination of massive appearance with exceptionally good weight distribution, together with unusual comfort and ease of handling, as the extra heavy duty line. It is rated for a maximum gross capacity of 22,000 lb.

A new Diamond T Hercules CBWXC3 engine is employed, with a bore and stroke of 4¼ in. x 4½ in. and 383 cu. in. displacement. Its features include counter-balanced crankshaft, Tocco hardened, the heat-treated electric furnace alloy iron block and Zollner light alloy pistons. Maximum torque is 282 lb. ft. and the engine develops 99 hp. at governed speed of 2600 r.p.m.

Frame design and depth are as in  
(TURN TO PAGE 78, PLEASE)



is geared to  
*"the industry that  
 never stands still"*

**S**ERVING this dynamic "industry that never stands still," Bendix B-K Power Braking has never rested on its laurels. There has never been a working day, since B-K pioneered the vacuum power braking principle years ago, that study, research and creative development have been allowed to lag.

Right now, as the latest result of B-K engineering progress here are *four* new B-K developments:

**A new Hand Control Valve**  
 (for more effective trailer control)

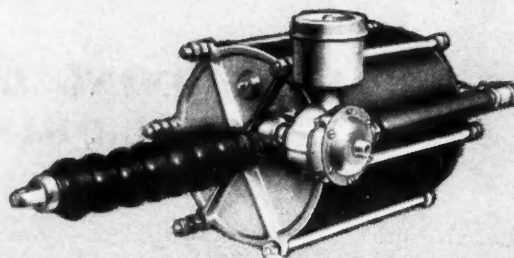
**A new "Convac" Pump**  
 (independently lubricated. To provide vacuum with Diesel engines, or for extraordinarily heavy power demands beyond the normal range of gasoline engine manifold vacuum)

**A new Power Check Valve**  
 (which insures positive, leak-proof closing of the valve)

**A new Hydraulic Relay Valve**  
 (operating directly from the hydraulic brake lines of the tractor)

If you are equipping new trucks with power braking, or if trucks in your fleet have older types of Bendix B-K equipment, we earnestly urge you to consult your Bendix B-K Service dealer with a view to benefiting by these Bendix contributions to power braking efficiency.

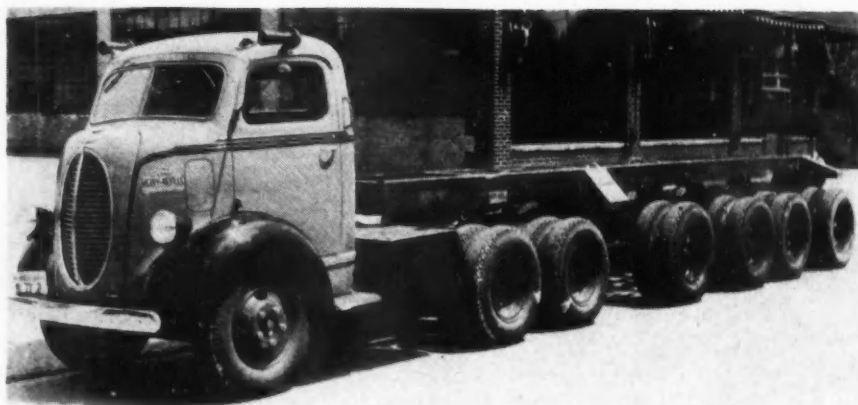
**BENDIX PRODUCTS DIVISION  
 OF BENDIX AVIATION CORPORATION  
 SOUTH BEND, INDIANA  
 In Canada: Bendix-Eclipse of Canada, Ltd.  
 Windsor, Ontario, Canada**



# BENDIX



*Controlled Vacuum*  
**POWER BRAKING**



## MERRY-NEVILLE TWIN-ENGINE, SEVEN-AXLE TRACTOR-TRAILER

**A** TRACTOR-TRAILER unit with heavy-duty characteristics designed to appeal to western loggers, big milk companies, petroleum, cement, long distance and highway haulers has been announced by the Merry-Neville

Mfg. Co., Birmingham, Mich.

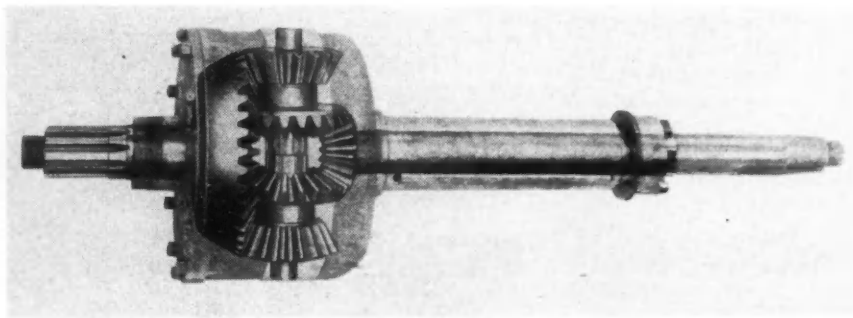
According to the manufacturer the unit largely eliminates the need for truck "trains" in that it can be operated legally with payloads ranging up to 30 tons in those states which

regulate gross weight by weight-per-axle.

A Ford V-8 cab-over-engine tractor-truck equipped with two 95 hp. engines, two transmissions, two drive shafts and two driven axles supplies the motive power. It is controlled with a single accelerator, clutch pedal, brake pedal and two gearshift levers set side by side. The two engines may be operated together or separately and the drive transferred from one to the other at will.

The two rear axles of the tractor and the four equally spaced axles of the trailer are provided with a compensating spring suspension system said to insure level travel for payloads, equal distribution of weight on all wheels and proper wheel contact under varying road and load conditions.

Lateral flexibility of the trailer springs together with the use of center torque bars for coupling each trailer axle to the one ahead causes the trailer wheels and axles to conform to curves.



## FWD POWER PROPORTIONING DIFFERENTIAL FOR SIX-WHEEL DRIVES

**A** NEW power proportioning differential especially designed for six-wheel drive trucks has been announced by the Four Wheel Drive Auto Co., Clintonville, Wis.

The new differential distributes the driving power to each axle in direct proportion to their normal loaded weight and provides full differential action between the driving axles.

In a six-wheel-drive truck with dual tires on the bogie axles the gross weight is normally arranged so that each of the ten tires on the truck car-

ries its proportionate share of the load. Thus 20 per cent of the gross load is carried on the two tires of the front axle while 80 per cent is carried on the eight tires of the rear bogie. The new differential provides for a power division so that exactly 20 per cent of the driving torque is delivered to the front axle and 80 per cent of the driving torque is delivered to the rear axle.

The basic principle of the new power proportioning differential is similar to the common differential

that divides the power equally. In this, however, the side gears have unequal radii, and the differential pinion gears are arranged to meet the unequal sized side gears. The ratio between the pinion and side gears operate as a continuous lever in such a manner that the same force applied on the shorter leverage of the differential side gear connected to the front axle reduces the torque applied to that axle while the same force applied to the rear leverage of the larger side gear connected to the rear bogie increases the torque to the two driving axles of the bogie.

The gearing is arranged so that a 4 to 1 ratio is obtained and since the balance secured is by gearing, it provides a continuous leverage. In other words, no movement between the gears occurs except where differential action occurs such as is the case in rounding corners, going over uneven ground, or the like.

Advantages claimed include, (1) Increased draw bar pull with free differential action, (2) Added hill climbing ability, (3) Elimination of front wheel spin, (4) Increased tire mileage, (5) Increased all around performance, (6) Lower operating and maintenance costs.



## "EXIDES GIVE 6 TO 12 MONTHS LONGER LIFE"

**SAYS ROBERTS DAIRY COMPANY, LINCOLN, NEBRASKA**

**T**HE ROBERTS DAIRY COMPANY operates a fleet of 48 Exide-equipped trucks in the typical stop-start type of service required in making deliveries of dairy products. With engines idling so large a part of the time, generator charging rate is low, making this kind of service especially severe for batteries.

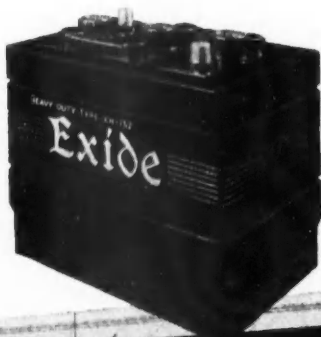
Yet the Roberts Dairy Company, after using Exide Batteries exclusively for eight years, finds that Exides outlive their guarantee by periods ranging from six months to a year. This is testimony, not only to the long life and economy of Exide Batteries, but to the excellence of the maintenance methods of this operator.

You can rely on Exides to cut *your* battery cost per mile. They now deliver an average of 25% longer life than ever before in Exide's long history. These batteries are also available with wood and fibreglas separator construction for "cycling" service. See your Exide Distributor today, or write to us.

**THE ELECTRIC STORAGE BATTERY COMPANY, Philadelphia**

*The World's Largest Manufacturers of Storage Batteries for Every Purpose*

Exide Batteries of Canada, Limited, Toronto



# Exide

**HEAVY-DUTY  
TRUCK BATTERIES**



The Roberts Dairy Company, Lincoln, Nebraska, operates a fleet of 48 International, Chevrolet and Ford trucks, all Exide-equipped.

# SHOWCASE

## OF NEW PRODUCTS



### New Cotton Tire Cord

A new cotton cord said to have "300 per cent longer flexing life than the best conventional cord of the same gage size" was announced by the National Cotton Council today as cotton's answer to the challenge of rayon in the heavy-duty truck and bus tire field.

Laboratory findings, which have been confirmed by indoor tire tests plus actual road tests conducted in collaboration with the Firestone Tire and Rubber Company, show that in addition to its flexing properties the new cord has a 35 per cent higher breaking strength than the best conventional cord, and very low sensitivity to both heat and moisture.

The Cotton Research Foundation, research agency of the Council, announces that through patent rights the new cord-making processes will be made available to the whole tire industry. The new procedures are the result of three years of intensive study conducted by Dr. R. F. Nickerson at the Mellon Institute in Pittsburgh under the auspices of the National Cotton Council and its research affiliate. The cost of processing cotton by the new methods will probably be low and it is expected that tires made from it will compare favorably in price with present cotton tires.

### Cole-Hersee Switch Panel

A tri-switch auxiliary panel, designed to meet the need of switch mounting space



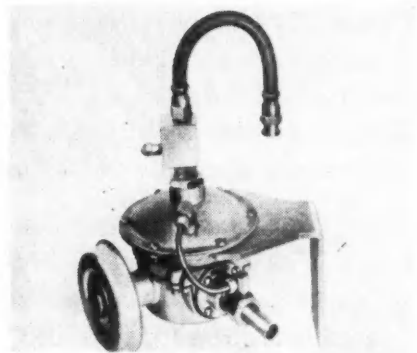
due to the lack of such space on recent car instrument panels, is being manufactured by the Cole-Hersee Co., 54 Old Colony Ave., Boston, Mass. The knobs, rather than the panel, are marked as to the purpose of each switch and a variety of markings are available. All are of the heavy duty type.

### B-K Hydraulic Relay Valve

The new B-K Hydraulic Relay Valve, just announced by the Bendix Products Div., of Bendix Aviation Corp., South Bend, serves primarily as a means of operating vacuum power trailer brakes directly from the hydraulic line of the tractor when the

tractor is not equipped with power brakes.

The new valve includes a hydraulic piston through which the hydraulic pressure in the tractor brake lines operates a poppet type vacuum graduating valve assembly, which in turn controls brake application

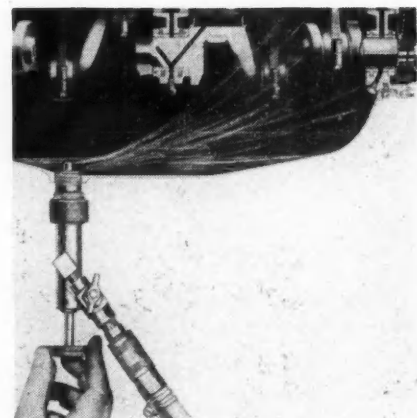


through vacuum lines running to the trailer power cylinder.

This new hydraulic relay gives accurate and well graduated control of trailer brakes in correct proportion to tractor brake application.

### Air-Oil Crank Case Flusher

A new method of cleaning and flushing crankcases is introduced by the Electric Heat Control Co., 9127 Inman Ave., Cleveland, Ohio, in the form of that company's new "King" Air-Oil Crank Case Flusher. Consisting primarily of a device which injects a controlled flow of air through the crankcase drain plug the unit works without benefit of engine agitation and with only four quarts of flushing oil (eliminating the danger of flooded clutch housing). Because the air stream is easily adjusted for both direction and height, every part



of the crankcase can be effectively purged of sludge or other foreign matter. The unit lists for \$24.75.

### Synthetic Rubber Nozzle

A new flexible nozzle for gasoline hose made of synthetic rubber, is announced by

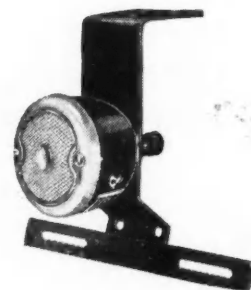


The B. F. Goodrich Co., Akron, Ohio. The nozzle is listed by the Underwriters' Laboratories, Inc., after tests lasting more than one year and it is the first nozzle using rubber of any type in its construction to pass such tests.

Small flexible wire coils, inserted in four of the 16 molded ribs, provide an instantaneous static ground. Outstanding advantage claimed for the product is faster flow owing to longer length and flexibility of the tube, which goes further into the filler pipe and virtually eliminates back pressure.

### Stop and Tail Lamp Bracket

A stop and tail lamp assembly, especially designed to be mounted almost anywhere on the rear of a truck body, is announced



by Do-Ray Lamp Company, 1458 S. Michigan Ave., Chicago. The unit consists of a regular Do-Ray tail lamp and license bracket assembly, together with a special extension angle bracket.

The angle bracket permits the unit to be mounted almost anywhere on the truck to avoid smashing in backing and at the same time clear most obstructions. It can be placed either under the truck body or on top of panel trucks where the laws permit.

### 33 New Pedrick Ring Sets

The Wilkening Mfg. Co., maker of Pedrick piston rings, has added 33 new Engineered Sets to its line of Steeloil piston rings. Of these, 24 are for use in heavy-duty truck and bus engines, and 9 are for use in late model passenger-cars. Most prominent among the engines serviced by the new Pedrick Sets are Cummings Diesel, GMC, Hercules, Waukesha and White.

(More New Products on Page 98)



# No. 84 turns up 180,000



"No. 84 is Timken Bearing Equipped at all hard points of bearing service. She has turned up 180,000 miles and is ready for more—more of the same dependable, trouble-free service."

So go the records of thousands upon thousands of Timken Bearing Equipped trucks. There are reasons for this. 1. Every TIMKEN Bearing is made from TIMKEN Electric Furnace Alloy Steel—famous among steel men the world over for its high quality. 2. Precision-manufacturing that begets precise, close running bearings. 3. Knowledge in correctly applying the *right* bearing in every application—gained

from over 40 years in the bearing business.

These three points add up to greater load carrying, longer lasting, more dependable bearing service. You can get it by always making sure your new trucks and trailers are Timken Bearing Equipped. Also, when you need to replace a TIMKEN Bearing for any reason, remember to always replace it with another *genuine* TIMKEN Bearing.

**THE TIMKEN ROLLER BEARING  
COMPANY, CANTON, OHIO**  
Service-sales Division

# TIMKEN

TRADE-MARK REG. U. S. PAT. OFF.



# NEWSCAST



## S.2009 Becomes Law

Congress completed legislative action on the so-called railroad relief bill, S.2009, when the Senate, on Sept. 9, adopted the revised House version. The President signed the Bill Sept. 18.

To be known as the "Transportation Act of 1940," the bill amends Part I (railroads) and Part II (motor carriers) of the Interstate Commerce Act and adds Part III regulating water carriers.

A third title embraces three miscellaneous matters including (1) creation of a three-man "board of investigation," at \$10,000 a year per man; (2) repeal of the land grants, except for military purposes, and liberalization of R.F.C. loans to railroads; and (3) repeal of specific requirement for bids in connection with governmental procurement of transportation.

The new three-man board, to be appointed for a two-year term of office, is expected to investigate: (1) the relative fitness of each of the three types of carriers; (2) the extent of subsidy to each; (3) the extent of taxes on each, and (4) and other matters "which it may deem important . . . to effectuate the national transportation policy." It will be recalled that the Eastman report on subsidy which was submitted to Congress last April showed that trucks were the only form of transportation not subsidized. This report will undoubtedly be used by the new board, and may provide the springboard for a new effort by the railroads to reverse the findings.

Amendments to Part II, which is the Motor Carrier Section, include the following important revisions:

1. Exemption of motor carriers operating in interstate commerce but physically operating wholly within the borders of a state is authorized if such will not impair uniform regulation. Applications must be accompanied by a state board certificate recommending such exemption and become operative automatically if the ICC fails to act within 60 days.

2. Contract carrier schedules must contain the minimum actually maintained and charged. Filing of contracts in lieu of schedules is not permitted.

3. Definitions of common and contract carriers are clarified. Status of express company truck operations is unchanged.

4. A new section directs the ICC to expedite its size and weight study and to report to Congress at the earliest practicable date. (See comment below.)

5. Accident reports may not be used in evidence in any suit arising out of the matter reported on or investigated.

6. Another new section provides for allowances to owners of property transported who render services with respect to the transportation of such property.

Among the more important revisions incorporated in Part I of the act are: (1) an extension of the prohibition of undue preference and prejudice to any "Region district or territory" (recognizing the dispute over southern rate inequalities); (2) extension of the "long and short haul" clause to water carriers but not motor carriers, and (3) extension of clauses relating to consolidations and mergers to all carriers.

## Production Data

Truck production figures for the U. S. and Canada appear on page 127.

## ICC "Sizes & Weights" Report

The long-awaited ICC report on "Sizes and Weights," provided for in the Motor Carrier Act of 1935 and expedited in the new version of the bill just passed as S.2009, made its initial appearance without benefit of the commission's formal approval in the form of a 660-page preliminary report. Its three parts provide a complete analysis of present state regulations, of existing road facilities and types of vehicles, and of sizes and weights with regard to highway safety.

Despite the absence of specific recommendations or conclusions the report is an exhaustive accumulation of factual data which clearly demonstrates the present lack of uniformity between states and the need for removal of unwarranted restrictions.

## ICC Postpones Private Truck Regulation to Oct. 15; Modification Sought

On Sept. 21, the ICC postponed from Oct. 1 to Oct. 15, the effective date of its MC-3 order.

Modification of ICC "safety regulations" affecting certain types of private trucks has been sought by the National Council of Private Motor Truck Owners in a petition filed with the Commission early in September. The requested modifications include:

1. Exemption of private trucks and drivers from all safety regulations (except hours of service and qualifications of drivers) within normal commercial zones surrounding municipalities where frequent stops by smaller trucks is the rule.

2. Exemption of private trucks of 1½ tons from the emergency equipment requirements on grounds that they impose a financial burden and invite petty thievery.

3. Exemption from the driver's log requirement of private trucks confined to municipal commercial zones.

4. Exemption from the log requirements of all "driver-salesmen."

5. Exemption from the log requirements of drivers whose hours on duty never exceed the 10 hour per day, 60 hour per week minimum and whose daily hours on

(TURN TO PAGE 46, PLEASE)

## New Truck Registrations by Makes by Months

		Auto-car	Brook-way	Chev-rolet	Diam-ond T	Dodge	Federal	Ford	G.M.C.	Hud-son	Inter-nat'l	Mack	Ply-mouth	Reo	Ster-ling	Stude-baker	White*	Willys	Misc.	Total
January.....	1940	143	117	15,997	563	4,345	153	13,282	3,142	56	5,538	572	718	11	22	85	434	173	326	45,650
January.....	1939	143	127	13,615	376	4,002	85	10,188	2,384	47	4,709	492	507	168	25	169	348	88	250	37,715
February.....	1940	94	92	14,145	425	4,341	113	12,092	2,724	60	5,009	425	767	4	31	101	380	182	351	41,338
February.....	1939	134	98	12,007	308	3,821	79	9,224	2,218	44	4,284	398	510	159	29	143	275	97	274	34,102
March.....	1940	137	123	18,398	573	5,356	161	14,993	3,457	76	6,943	534	949	6	24	154	660	233	316	53,093
March.....	1939	150	168	16,565	392	4,852	122	11,886	2,772	39	5,507	493	879	175	17	190	371	148	367	45,083
April.....	1940	156	102	19,429	563	5,654	152	15,444	4,071	92	7,049	656	1,070	7	35	133	840	222	307	55,982
April.....	1939	149	139	16,745	518	4,755	152	11,849	3,243	53	5,713	551	1,025	107	24	173	407	145	312	46,063
May.....	1940	158	143	16,962	501	5,469	151	13,816	4,334	92	6,743	756	1,065	6	25	112	631	225	374	51,553
May.....	1939	184	177	15,699	427	5,185	173	11,706	3,215	44	5,359	666	1,118	78	45	196	426	160	317	45,381
June.....	1940	127	121	14,246	533	4,412	116	11,647	3,357	67	6,291	561	902	20	30	103	574	188	209	43,504
June.....	1939	162	177	14,049	408	4,442	123	10,606	2,740	47	5,105	688	889	53	25	209	434	185	240	40,482
July.....	1940	160	153	16,384	642	4,731	121	14,447	4,252	64	7,104	718	999	78	28	77	478	249	231	50,913
July.....	1939	300	170	15,432	436	4,562	116	12,514	2,872	43	5,744	541	946	31	28	229	358	133	292	44,747
Seven Months.....	1940	975	851	115,561	3,773	34,298	967	95,721	25,337	507	44,677	4,222	6,470	132	195	765	3,995	1,471	2,114	342,031
Seven Months.....	1939	1,222	1,056	104,315	2,867	31,619	850	77,973	19,444	317	36,421	3,709	5,874	771	193	1,309	2,562	962	2,109	293,573
% Change Seven Mos.		-20	-19	+11	+32	+8	+14	+23	+30	+60	+23	+14	+10	-83	+1	-42	+56	+53		+17

\* Includes Indiana for January and February, 1940 and 1939.



## NO MORE SLUDGING— 15% BETTER OIL MILEAGE 5% BETTER LUBRICANT MILEAGE

**Mr. Harold E. Webster of White Owl Express Equipment, Pontiac, Michigan, is saving money with Lubri-Zol. He writes:**

The exclusive Lubri-Zol processing is saving many fleet operating dollars. Applied to oil, it increases film strength to as much as 3 times that of non-processed lubricants, it increases corrosion resistance, reduces sludging to a negligible minimum, and eliminates valve sticking.

In gear lubricants, Lubri-Zol processing not only produces results similar to the above, but also prevents objectionable foaming, maintains an almost constant viscosity in service, and does not precipitate even after long periods of use.

Lubri-Zol Chassis Lubricant has important features for fleet men. It will not smack out under road pounding, nor can it be washed out, and its film strength is at least five times greater than non-processed lubricants.

With a proven background of successful fleet use, Lubri-Zol offers you a complete service from one source of supply. For the services of a qualified fleet consultant to work with you toward lower maintenance and more profit, write today to The Lubri-Zol Corporation, Cleveland, Ohio.

• "In one year's use of Lubri-Zol we've had no repairs or adjustments on our 21 tractor units that ran 900,000 miles. Previously we had too much maintenance on gears and our drivers lost a lot of time stopping on the road to clean out badly sludged oil lines.

"With Lubri-Zol complete fleet lubrication we have been 100% successful in overcoming these troubles, haven't had a road stop to clean a sludged oil line since. Gear lube mileage is up 5% and oil consumption has improved by 15%. Averaging 300 miles a day per unit with 16,000 lbs. payload, that's a good record. We're satisfied."

HAROLD E. WEBSTER

*Buy your oil on  
the cost per mile...  
and save... with*

Fully Protected by U. S. and Foreign Patents

# LUBRI

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# ZOL

## NEWSCAST

(CONTINUED FROM PAGE 44)

duty are shown on records kept by the employer.

6. Exemption from the log requirement of all drivers engaged in repair maintenance, service, sales promotion and the like where driving is only an incidental part of the days work.

7. Modification of the rule requiring physical examination and a doctor's certificate for all new drivers to make the rule applicable on the effective date (Oct. 15, 1940) instead of retroactively as provided in the regulations to Jan. 1, 1940.

The Commission's decision on the petition was expected before the Oct. 15 effective date.

### Army Seeks Advice

As the army gets more and more trucks, it's also looking for more and more advice from truck operators. The fleet engineering methods and driver training practices of large fleet operators will be made available through the American Trucking Associations, Inc., and the National Association of Motor Bus Operators, while exhaustive studies in traffic control are being made for the army by the Automotive Safety Foundation.

### ICC Establishes Eastern Rates

With a sweeping order establishing minimum class and commodity rates for all common motor carriers within a defined area of eastern states, the Interstate Commerce Commission has moved to end the hodgepodge of truck rates that has brought about a financial crisis for operators involved. The area covers parts of New York, New Jersey, Pennsylvania, Maryland, Virginia, West Virginia and North Carolina, and the order becomes effective Nov. 1, 1940.

### Truck Show Banquet, Oct. 15

The seventh annual Motor Truck Show, Inc. banquet will be held at the Commodore Hotel, New York, on October 15, forming one of many feature attractions during the week of the National Automobile Show (Oct. 12 to 20). "Highway Transportation Contributes to National Defense" will be the topic of the day.

Meanwhile, it will be remembered, the Highway Transportation Show under the same auspices continues at the New York World's Fair where it will assume a major role on National Highway Transportation Day at the Fair.

### National Safety Congress

The 29th National Safety Congress of the National Safety Council Inc., meets in Chicago Oct. 7 to 11, at the Stevens Hotel. Meetings of the Commercial Vehicle section begin Tuesday morning, Oct. 8 and many of the sessions will be devoted to discussion of fleet safety programs by a panel of experts including a "Safety Information, Please" program. Among the regularly scheduled talks are "How to Organize and Carry on a Practical Maintenance Program" by R. H. Clark, Consolidated Edison Co., New York, and "Safe Winter Driving" by Ralph A. Moyer, Associate Professor of Highway Engineering, Iowa State College.

### Western Safety Conference

Western Safety Conference, Inc., will hold its Sixth Annual Convention at the Westward-Ho Hotel, Phoenix, Ariz., Oct. 14 to 18. Safety authorities from 11 Western States are expected to attend.

### ATA Convention, Nov. 10 to 14

The 7th Annual Convention of the American Trucking Associations, Inc., will be held at the Biltmore Hotel, Los Angeles, November 10 to 14.

### Chicago Automobile Show

"Nonstop America" will be the title of the stage spectacle featuring the 41st annual Chicago Automobile Show to be held during Oct. 28 to Nov. 3 in the International Amphitheater, under the auspices of the Chicago Automobile Trade Association. The stage performances each afternoon and evening will dramatize the amazing change in cars and automobile shows since the dawn of the century.

(MORE NEWS ON PAGE 60)

# The All-Important Question

## Does It "Deliver the Goods"

IN the design and manufacture of Hansen Hardware, first consideration is given to performance—to be sure that "it delivers the goods" in longer, more dependable service.

This is insured by its simple, rugged design. As the most-used part of a body, Hardware should stand the test of continuous service. Hansen stands that test!

- No. 10 Continuous Hinge. Standard 12" lengths.
- No. 24 Sliding Door Hanger. Roller bearings. Easy operation.
- No. 35 Retaining Roller. Prevents rattle and play.
- No. 45 Sliding Door Lock. Locks open and closed.
- No. 71 Offset Handle. Strong. Durable. Easy to grip.
- No. 125 Slam-and-Take-up Lock. Double-angle bolt holds doors solidly.

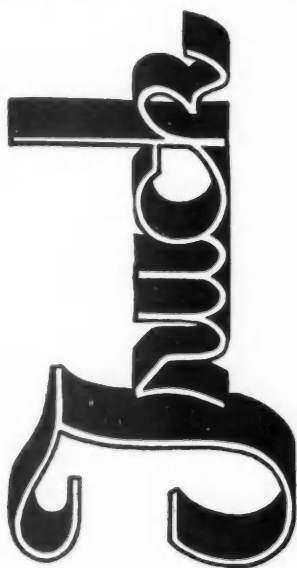
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# HANSEN

THE HARDWARE FOR HARD WEAR





# SPECIFICATIONS TABLE

OF

## STANDARD DOMESTIC MODELS

TABULATED BY  
COMMERCIAL CAR JOURNAL  
and brought up to date in this issue from data  
supplied by motor truck manufacturers

### KEY TO DEFINITIONS, ABBREVIATIONS AND REFERENCES

#### DEFINITIONS

MAKE AND MODEL  
Only Domestic Truck Models are listed.

OPTIONAL UNITS  
For the express purpose of best fitting the truck to the individual job most of the models listed can be provided with optional engines, transmissions, axles, and other units. Such units, when ordered, are considered standard stock models.

CHASSIS LIST PRICE  
The chassis list price applies to the minimum standard wheelbase with standard tires and standard equipment. All prices are F.O.B. factory. Chassis list price does not include the price of the Cab unless otherwise noted.

#### RECOMMENDED GROSS VEHICLE WEIGHT FOR NORMAL SERVICE

The Gross Weights published herewith are those supplied by manufacturers as their Recommended Gross Vehicle Weights for Normal Operating Conditions, and are based upon the Maximum Authorized Tire Size listed. In actual use, the gross weight may increase or decrease the gross vehicle weight rating when either favorable or unfavorable operating conditions are involved. Since the proper performance of a motor truck depends upon many factors, the gross weights that a manufacturer is prepared to recommend will vary with particular conditions, and the manufacturer's own standard of safety factors. Specific recommendations, therefore, are suggested to conform to the manufacturer's representative.

CHASSIS WEIGHT  
The chassis weight listed includes the weight of the minimum standard wheelbase chassis, with cowl, with standard tires, with standard equipment, with crankcase and cooling system full, and 5 gallons of fuel in the tank. It does not include the weight of the Cab. This applies to C.O.D. prices quoted at all chassis types. Exceptions are noted.

STANDARD TIRE SIZE  
The standard tire size listed is that which is included in the Chassis List Price.

MAXIMUM AUTHORIZED  
TIRE SIZE  
The tire size listed in this column is the maximum size recommended by the manufacturer for the Gross Vehicle Weight and Normal Operating Conditions. It is furnished at extra cost if it differs from the standard size. Dual rear axles are underfoot; exceptions noted.

MINIMUM STANDARD  
WHEELBASE  
The minimum standard wheelbase is the so-called standard wheelbase on which the Chassis List Price is based.

MAXIMUM STANDARD  
WHEELBASE  
The maximum standard wheelbase is the extreme end of the standard range of wheelbases offered by the chassis maker.

MAXIMUM BRAKE HP.  
Maximum Brake Horsepower at Given R.P.M. is actual dynamometer reading without accessories.

GEAR RATIO RANGE  
Gear Ratio Range in High—Ratios within the range given are available at no extra cost. Exceptions are noted.

TRACTORS  
Unless given otherwise, a tractor—meaning not available as a tractor—all standard models may be assumed to be available as tractors. Exclusively Tractor models are designated (T).

#### KEY TO REFERENCES

- c.f.—Cab Forward design.
- c.o.e.—Cab-Over-Engine design.
- (C)—Converted Ford or Chevrolet model.
- e.l.—Identifiable by engine make listed.
- (d)—For dump or tractor service only.
- (D)—Diesel-engine equipped.
- e.b.s.—Engine-between-seat design.
- e.u.s.—Engine-under-seat design.
- (N)—Not available as a tractor.
- (T)—Designed for tractor use only.
- (1) Autocar—Larger service brake areas than standard.
- (2) Autocar—Standard service brake areas.
- (3) Autocar—Price does not include auxiliary axle. Chassis weight includes auxiliary axle complete; area of brake lining and drum area do not include auxiliary rear axle.
- (4) Available—All models available in c.o.e. design.
- (5) Chevrolet—Governor set not to exceed 45 M.P.H.
- (6) Condon—These models available with double drop bus frames.
- (7) Federal—263 cu. in. engine and 11.5:1 compression ratio. Gross weight available on Models 40 and 45. 428 cu. in. engine available on Models 50, 55 and 58H. 428 cu. in. engine and 517 cu. in. engines available on Model 55H.
- (8) Federal—263 cu. in. engine and 11.5:1 compression ratio. Gross weight available on Models 18, 20, 25, 29, 33, 40, 45, 75, 80, 85, 89 and 89H.
- (9) Federal—263 cu. in. engine and 11.5:1 compression ratio. Gross weight available on Models 20, 25, 29, 33, 40, 45, 80, 85, 89 and 89H. Two or three-speed transmission available on Models 20, 25, 29, 33, 40, 45, 80, 85, 89 and 89H. All above at extra cost.
- (10) Federal models 25 and 35, when equipped with 9.00/20 tires, and either Timken 96411 or Eaton 17000 rear axle, have gross rating of 20000 lb.
- (11) Federal—Models 29H and 89H when furnished with fishplates, radius rods and 8.00/20 tires are known as Cab and 8.00/20 tires are known as Cab.
- (12) Federal—Model 62 when furnished with fishplates, 10.50/24 tires and Continental 21RF engine is known as Model 62X and has a dry chassis weight of 10,375 lbs.
- (13) Gram—Models 31, 41, 46, 56, 71, 76, 86 and 106 both gasoline and diesel engines. Gross weight available on various wheelbases. 221 cu. in. engine available on Model 21. 263 cu. in. engine available on Models 31 and 41. 282 cu. in. engine and 5 speed transmission available on Models 41, 46, and 56. 330 cu. in. engine and 5 speed transmission available on Models 41, 46, 56, and 71. 404 cu. in. engine and larger 5 speed transmission available on Model 86. Oversize two speed and double reduction axles available on models 21, 31, 41, 46, 56, 71, 76, 86 and 106. All other equipment furnished at extra cost.
- (14) Corbitt—Wheelbases optional—any wheelbase desired furnished at chassis price listed.
- (15) International Harvester—By Normal operating conditions (see definition of Gross Vehicle Weight) the International Harvester models are comparatively level terrain, over roads with a tractive resistance value of from 25 to 30 pounds per ton of gross vehicle weight and at controlled and uniform speeds within a range of not to exceed 15 miles per hour.
- (16) Red—Also available with four speed transmission and bevel gear rear axle.
- (17) Sterling—Available with double reduction rear axle.

- (16) Sterling—Diesel powered unit of comparable capacity available in addition to gasoline models.
- (18) Willy—Advertised list price less Federal tax. Cab Free-up \$625; Cab 6.00/168—6 ply—optional.

#### KEY TO ABBREVIATIONS

##### MAKES—ALL

- B—Bendix.
- BL—Brown-Lipe.
- Bu or Bud—Buda.
- Cat—Caterpillar.
- Cl or Cla—Clark.
- C—Centrifuge.
- C or Chev—Chevrolet.
- Col—Continental.
- Col—Columbia.
- Cum—Cummins-Diesel.
- Det—Detroit Gear.
- Eat—Eaton.
- F—Ford.
- Her—Hercules.
- L—Lockheed.
- LO—Lockheed front, Own rear.
- W—Lockheed front, Wisconsin rear.
- N.P.—New Process.
- O or Ow—Own.
- Op or Opt—Optional.
- Sal—Salsbury.
- Sh—Shuler.
- T or Tim—Timken.
- TO—Timken front, Own rear.
- TW—Timken-Wisconsin.
- WH—Wheeler Harrington.
- WH—Wheeler Harrington.
- W-Hes—Waukesha Hesselman.
- Wau—Waukesha.
- W or Wis—Wisconsin.
- WO—Wagner front, Own rear.
- W—Westinghouse.

##### BRAKES—SERVICE

###### Location

- 2—Two Wheels, rear only.
- 4—Four Wheels, front and rear.
- 6—Six Wheels, front and rear.

###### Type

- I—Internal.
- X—External.

###### Operation

- A—Air.
- D—Hydraulic and mechanical.
- H—Hydraulic.
- V—Vacuum.

##### BRAKES—HAND

###### Location

- C—Center of double propeller shaft.
- 2/4—Two-wheel brakes effective on all four wheels.
- 4—Four wheels.
- 6—Six wheels.
- J—Jackscrew.
- T—Torque Arm.
- P—Propeller shaft.

###### Type

- D—Tri-Stop disk.
- I—Internal.
- X—External.

##### BRAKE DRUMS

###### Material

- a—Cast alloy iron.
- A—American Car Foundry.
- c—Cast iron.
- C—Centrifuge.
- D—Ductile iron.
- E—Emallite.
- F—Furnace iron.
- G—Gunite.
- N—Nickel iron.
- P—Pressed steel.
- S—Cast steel.

(Where a combination of any of the above is used, the first reference marks the front and the second to the rear drums.)

##### FRAME

###### Type

- I—Beam.
- L—Channel.
- T—Channel, tapered front and rear.
- L—Channel reinforced with liner.
- B—Channel reinforced with both liner and fishplate.
- P—Channel reinforced with plate.
- TL—Channel reinforced with tapered front and rear.
- D—Drop Center.
- X—X-Braced.
- S—Deep section channel frame with oak insert.

##### GOVERNOR STANDARD

- Y—Yes.
- N—No.

##### REAR AXLE

###### Final Drive and Type

- B—Bevel.
- C—Chain.
- D—Dead.
- F—Full-floating.
- Hy—Hypoid.
- d—Dual range axle.
- R—Rods (springs).
- S—Spiral bevel.
- W—Worm.
- 3/4—Three-quarter floating.

###### Gear Ratios

- (\*) Ratios other than standard at extra cost.
- (\*\*) Only one ratio.

##### Drive and Torque

- A—Radius Rods and Torque Arm.
- R—Radius Rods.
- T—Torque Arm.
- U—Torque Tube.

##### WHEELS DRIVEN

- 2F—Forward unit of Rear Axle Group.
- 2R—Rear Unit of Rear Axle Group.
- 4R—Forward and rear units of Rear Axle Group.
- 4F—Front Axle and Forward unit of Rear Axle Group.
- 4FR—Front Axle and Rear unit of Rear Axle Group.
- 6—All wheels.

Line Number	MAKE AND MODEL	WHEEL-BASE		Gross Vehicle Weight for Normal Service	Chassis (See definition)	TIRE SIZES		ENGINE DETAILS					TRANSMISSION	REAR AXLE		FRONT AXLE	BRAKES					C-A Dimension (Min. Std. W. B.)	Side Rail Dimensions	Type							
		Minimum Standard	Maximum Standard			Dual rear S-single rear	Standard Rear	Maximum Rear	No. of Cylinders, Stroke	Displacement	Comp. Ratio	H.P. at R.P.M.		Number, Diameter, Length	Governor Standard		Make and Model	Forward Sp'ds	Gear and Type	Drive & Torque	Gear Ratio Range in High				Make and Model	Location	Make	Oper'n Area	Lining Area	Drum	Drum Material
1	Autoair (I)	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
2	C-10	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
3	C-20	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
4	C-30	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
5	C-40	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
6	C-50	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
7	C-60	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
8	C-70	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
9	C-80	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
10	C-90	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
11	C-100	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
12	C-110	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
13	C-120	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
14	C-130	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
15	C-140	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
16	C-150	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
17	C-160	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
18	C-170	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
19	C-180	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
20	C-190	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
21	C-200	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
22	C-210	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
23	C-220	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
24	C-230	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
25	C-240	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
26	C-250	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
27	C-260	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
28	C-270	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
29	C-280	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
30	C-290	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
31	C-300	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
32	C-310	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
33	C-320	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
34	C-330	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
35	C-340	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
36	C-350	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
37	C-360	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
38	C-370	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
39	C-380	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
40	C-390	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
41	C-400	1250	139	13500	4790	6.50/20	8.25/20	9.00/20	Her JXB	6-3.4x4	203	5.8	184	73-2300	7-2.4x10	X	Cla 185F	4	Tim 54412	SF	5.83-6.8	Tim 31013	LAHV	308	470	308	470	TD	63	9x3.4	L
42	C-																														

Denotes new models or change in specifications.







Line Number	MAKE MODEL	Chassis List Price	WHEEL-BASE		TIRE SIZES	ENGINE DETAILS					TRANSMISSION		REAR AXLE		FRONT AXLE	BRAKES				C-A Dimension (Min. Std. W. B.)	FRAME			
			Minimum	Maximum	Standard	Chassis Weight (See definition)	No. of Cylinders	Stroke	Displacement	Comp. Ratio	Torque lb. ft.	H.P. at R.P.M.	Main Bearings Diameter	Governor Standard		Make and Model	Gear and Type	Drive & Torque	Range in High	Make and Model	Make Location	Hand Location	Type	
1	Dodge	WC	116	120	6.00/16S	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
2	Dodge	WD-20	120	124	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
3	Dodge	WD-30	124	128	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
4	Dodge	WD-40	128	132	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
5	Dodge	WD-50	132	136	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
6	Dodge	WD-60	136	140	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
7	Dodge	WD-70	140	144	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
8	Dodge	WD-80	144	148	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
9	Dodge	WD-90	148	152	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
10	Dodge	WD-100	152	156	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
11	Dodge	WD-110	156	160	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
12	Dodge	WD-120	160	164	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
13	Dodge	WD-130	164	168	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
14	Dodge	WD-140	168	172	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
15	Dodge	WD-150	172	176	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
16	Dodge	WD-160	176	180	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
17	Dodge	WD-170	180	184	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
18	Dodge	WD-180	184	188	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
19	Dodge	WD-190	188	192	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
20	Dodge	WD-200	192	196	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
21	Dodge	WD-210	196	200	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
22	Dodge	WD-220	200	204	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
23	Dodge	WD-230	204	208	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
24	Dodge	WD-240	208	212	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
25	Dodge	WD-250	212	216	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
26	Dodge	WD-260	216	220	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
27	Dodge	WD-270	220	224	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
28	Dodge	WD-280	224	228	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
29	Dodge	WD-290	228	232	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
30	Dodge	WD-300	232	236	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
31	Dodge	WD-310	236	240	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
32	Dodge	WD-320	240	244	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
33	Dodge	WD-330	244	248	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
34	Dodge	WD-340	248	252	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
35	Dodge	WD-350	252	256	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
36	Dodge	WD-360	256	260	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
37	Dodge	WD-370	260	264	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
38	Dodge	WD-380	264	268	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
39	Dodge	WD-390	268	272	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
40	Dodge	WD-400	272	276	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
41	Dodge	WD-410	276	280	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
42	Dodge	WD-420	280	284	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
43	Dodge	WD-430	284	288	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
44	Dodge	WD-440	288	292	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
45	Dodge	WD-450	292	296	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
46	Dodge	WD-460	296	300	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
47	Dodge	WD-470	300	304	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
48	Dodge	WD-480	304	308	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
49	Dodge	WD-490	308	312	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
50	Dodge	WD-500	312	316	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
51	Dodge	WD-510	316	320	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
52	Dodge	WD-520	320	324	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
53	Dodge	WD-530	324	328	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
54	Dodge	WD-540	328	332	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
55	Dodge	WD-550	332	336	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
56	Dodge	WD-560	336	340	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
57	Dodge	WD-570	340	344	6.00/20	4200	6-3	3 1/2	201	10.0	160	85-3000	4-2 1/2	NP	NP	Own	Hy	H 3-7-4	78	Own	O4HV	TX	TX	40
58	Dodge	WD-580	344	3																				





Line Number	MAKE AND MODEL	WHEEL-BASE		TIRE SIZES	ENGINE DETAILS				TRANSMISSION		REAR AXLE		FRONT AXLE	BRAKES			C-A Dimension (Min. Std. W. B.)	Side Rail Dimensions	Type					
		Minimum Standard	Maximum Standard		Chassis Weight (See definition) for Normal Service	Standard Front and Rear	Maximum Tire Size (Duals un-noted)	No. of Cylinders	Displacement	Comp. Ratio	H.P. at R.P.M.	Number, Diameter and Length		Governor Standard	Make and Model	Stroke				Drive & Torque	Gear and Type	Make and Model	Location Type	Area
1	Stirling Cont.	178	218	24000	7825	9.00/20D	6-1/2x4	381	351	5.3	270	90-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B
2	(10) MC96	3520	3520	7450	9.00/20D	6-1/2x4	381	351	5.3	270	90-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
3	(10) J800	3355	3355	7450	9.00/20D	6-1/2x4	381	351	5.3	270	90-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
4	(15-16) HD105	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
5	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
6	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
7	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
8	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
9	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
10	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
11	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
12	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
13	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
14	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
15	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
16	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
17	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
18	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
19	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
20	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
21	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
22	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
23	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
24	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
25	(10) J800	3770	3770	8600	9.75/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
26	Studebaker	710	182	12000	33.50/20H	6-1/2x4	381	351	5.3	270	90-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
27	(c.o.e.) K15	710	182	12000	33.50/20H	6-1/2x4	381	351	5.3	270	90-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
28	(c.o.e.) K15M	710	182	12000	33.50/20H	6-1/2x4	381	351	5.3	270	90-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
29	(c.o.e.) K20M	1035	182	14500	41.20/20H	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
30	(c.o.e.) K20M	1035	182	14500	41.20/20H	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
31	(c.o.e.) K25M	1585	182	17000	50.97/20H	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
32	Ward La Fr.	3654	187	2000	8.00/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
33	(c.o.e.) K15	4460	215	26000	8.00/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
34	(c.o.e.) K15M	4460	215	26000	8.00/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
35	(c.o.e.) K15M	4460	215	26000	8.00/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
36	(c.o.e.) K15M	4460	215	26000	8.00/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
37	(c.o.e.) K15M	4460	215	26000	8.00/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
38	(c.o.e.) K15M	4460	215	26000	8.00/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
39	(c.o.e.) K15M	4460	215	26000	8.00/20D	6-1/2x4	404	404	5.3	286	97-2400	7-1/2x12 1/2	Y	Wau 6MKR	6-1/2x4	Wau 6MKR	11.6-8.5-9.4	Wau 6MKR	354	TX	96	9x3 1/2x4	B	
40	(c.o.e.) K15M	4460	215	26000	8.00/20D	6-1/2x4	4																	



76	Hug	44-1	5435	150	160	170	180	190	200	210	220	230	240	250	260	270	280	290	300	310	320	330	340	350	360	370	380	390	400	410	420	430	440	450	460	470	480	490	500	510	520	530	540	550	560	570	580	590	600	610	620	630	640	650	660	670	680	690	700	710	720	730	740	750	760	770	780	790	800	810	820	830	840	850	860	870	880	890	900	910	920	930	940	950	960	970	980	990	1000	1010	1020	1030	1040	1050	1060	1070	1080	1090	1100	1110	1120	1130	1140	1150	1160	1170	1180	1190	1200	1210	1220	1230	1240	1250	1260	1270	1280	1290	1300	1310	1320	1330	1340	1350	1360	1370	1380	1390	1400	1410	1420	1430	1440	1450	1460	1470	1480	1490	1500	1510	1520	1530	1540	1550	1560	1570	1580	1590	1600	1610	1620	1630	1640	1650	1660	1670	1680	1690	1700	1710	1720	1730	1740	1750	1760	1770	1780	1790	1800	1810	1820	1830	1840	1850	1860	1870	1880	1890	1900	1910	1920	1930	1940	1950	1960	1970	1980	1990	2000	2010	2020	2030	2040	2050	2060	2070	2080	2090	2100	2110	2120	2130	2140	2150	2160	2170	2180	2190	2200	2210	2220	2230	2240	2250	2260	2270	2280	2290	2300	2310	2320	2330	2340	2350	2360	2370	2380	2390	2400	2410	2420	2430	2440	2450	2460	2470	2480	2490	2500	2510	2520	2530	2540	2550	2560	2570	2580	2590	2600	2610	2620	2630	2640	2650	2660	2670	2680	2690	2700	2710	2720	2730	2740	2750	2760	2770	2780	2790	2800	2810	2820	2830	2840	2850	2860	2870	2880	2890	2900	2910	2920	2930	2940	2950	2960	2970	2980	2990	3000	3010	3020	3030	3040	3050	3060	3070	3080	3090	3100	3110	3120	3130	3140	3150	3160	3170	3180	3190	3200	3210	3220	3230	3240	3250	3260	3270	3280	3290	3300	3310	3320	3330	3340	3350	3360	3370	3380	3390	3400	3410	3420	3430	3440	3450	3460	3470	3480	3490	3500	3510	3520	3530	3540	3550	3560	3570	3580	3590	3600	3610	3620	3630	3640	3650	3660	3670	3680	3690	3700	3710	3720	3730	3740	3750	3760	3770	3780	3790	3800	3810	3820	3830	3840	3850	3860	3870	3880	3890	3900	3910	3920	3930	3940	3950	3960	3970	3980	3990	4000	4010	4020	4030	4040	4050	4060	4070	4080	4090	4100	4110	4120	4130	4140	4150	4160	4170	4180	4190	4200	4210	4220	4230	4240	4250	4260	4270	4280	4290	4300	4310	4320	4330	4340	4350	4360	4370	4380	4390	4400	4410	4420	4430	4440	4450	4460	4470	4480	4490	4500	4510	4520	4530	4540	4550	4560	4570	4580	4590	4600	4610	4620	4630	4640	4650	4660	4670	4680	4690	4700	4710	4720	4730	4740	4750	4760	4770	4780	4790	4800	4810	4820	4830	4840	4850	4860	4870	4880	4890	4900	4910	4920	4930	4940	4950	4960	4970	4980	4990	5000	5010	5020	5030	5040	5050	5060	5070	5080	5090	5100	5110	5120	5130	5140	5150	5160	5170	5180	5190	5200	5210	5220	5230	5240	5250	5260	5270	5280	5290	5300	5310	5320	5330	5340	5350	5360	5370	5380	5390	5400	5410	5420	5430	5440	5450	5460	5470	5480	5490	5500	5510	5520	5530	5540	5550	5560	5570	5580	5590	5600	5610	5620	5630	5640	5650	5660	5670	5680	5690	5700	5710	5720	5730	5740	5750	5760	5770	5780	5790	5800	5810	5820	5830	5840	5850	5860	5870	5880	5890	5900	5910	5920	5930	5940	5950	5960	5970	5980	5990	6000	6010	6020	6030	6040	6050	6060	6070	6080	6090	6100	6110	6120	6130	6140	6150	6160	6170	6180	6190	6200	6210	6220	6230	6240	6250	6260	6270	6280	6290	6300	6310	6320	6330	6340	6350	6360	6370	6380	6390	6400	6410	6420	6430	6440	6450	6460	6470	6480	6490	6500	6510	6520	6530	6540	6550	6560	6570	6580	6590	6600	6610	6620	6630	6640	6650	6660	6670	6680	6690	6700	6710	6720	6730	6740	6750	6760	6770	6780	6790	6800	6810	6820	6830	6840	6850	6860	6870	6880	6890	6900	6910	6920	6930	6940	6950	6960	6970	6980	6990	7000	7010	7020	7030	7040	7050	7060	7070	7080	7090	7100	7110	7120	7130	7140	7150	7160	7170	7180	7190	7200	7210	7220	7230	7240	7250	7260	7270	7280	7290	7300	7310	7320	7330	7340	7350	7360	7370	7380	7390	7400	7410	7420	7430	7440	7450	7460	7470	7480	7490	7500	7510	7520	7530	7540	7550	7560	7570	7580	7590	7600	7610	7620	7630	7640	7650	7660	7670	7680	7690	7700	7710	7720	7730	7740	7750	7760	7770	7780	7790	7800	7810	7820	7830	7840	7850	7860	7870	7880	7890	7900	7910	7920	7930	7940	7950	7960	7970	7980	7990	8000	8010	8020	8030	8040	8050	8060	8070	8080	8090	8100	8110	8120	8130	8140	8150	8160	8170	8180	8190	8200	8210	8220	8230	8240	8250	8260	8270	8280	8290	8300	8310	8320	8330	8340	8350	8360	8370	8380	8390	8400	8410	8420	8430	8440	8450	8460	8470	8480	8490	8500	8510	8520	8530	8540	8550	8560	8570	8580	8590	8600	8610	8620	8630	8640	8650	8660	8670	8680	8690	8700	8710	8720	8730	8740	8750	8760	8770	8780	8790	8800	8810	8820	8830	8840	8850	8860	8870	8880	8890	8900	8910	8920	8930	8940	8950	8960	8970	8980	8990	9000	9010	9020	9030	9040	9050	9060	9070	9080	9090	9100	9110	9120	9130	9140	9150	9160	9170	9180	9190	9200	9210	9220	9230	9240	9250	9260	9270	9280	9290	9300	9310	9320	9330	9340	9350	9360	9370	9380	9390	9400	9410	9420	9430	9440	9450	9460	9470	9480	9490	9500	9510	9520	9530	9540	9550	9560	9570	9580	9590	9600	9610	9620	9630	9640	9650	9660	9670	9680	9690	9700	9710	9720	9730	9740	9750	9760	9770	9780	9790	9800	9810	9820	9830	9840	9850	9860	9870	9880	9890	9900	9910	9920	9930	9940	9950	9960	9970	9980	9990	10000
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(\*) Price includes chassis & cab. † Prices to be supplied later. ‡ Denotes new models or change in specifications.

Line Number	MAKE AND MODEL	WHEEL-BASE		Chassis List Price	TIRE SIZES		Gross Vehicle Weight	Chassis Weight (See definition)	ENGINE DETAILS		TRANSMISSION		REAR AXLE		FRONT AXLE	BRAKES		FRAME									
		Minimum	Maximum		Standard	Optional			No. of Cylinders, Bore and Stroke	Displacement	Comp. Ratio	Max. H.P. at R.P.M.	Main Bearing Number	Governor Standard		Make and Model	Clear and Type	Drive & Torque	Range in High	Make and Model	Make Location	Service	Hand Location	Side Rail Dimensions (Min. Std. W. B.)	Type		
1	Dart.....1000 4R	161	208	4056	7540 32x6D	9.00/20	24500	7540 32x6D	Her JXD	320 5.4	204	84-2800	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	537	830 a	TX	10x3 1/4	T
2	Dart.....1200 4R	161	208	4200	7540 32x6D	9.00/20	24500	7540 32x6D	Her WXC3	320 5.4	204	100-2800	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	603	895 a	TX	10x3 1/4	T
3	Dart.....1400 4R	161	208	4350	7540 32x6D	9.00/20	24500	7540 32x6D	Her WXC3	320 5.4	204	100-2800	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	603	895 a	TX	10x3 1/4	T
4	Dart.....1600 4R	161	208	4500	7540 32x6D	9.00/20	24500	7540 32x6D	Her WXC3	320 5.4	204	100-2800	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	603	895 a	TX	10x3 1/4	T
5	Dia.T. 614-25224R	177	227	3200	9200 9.00/20D	9.00/20D	32000	9200 9.00/20D	Her CBXLC	320 5.4	228	96-2800	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	737	1121 a	TD	10x3 1/4	T
6	800W-353W 4R	168	234	3300	10500 9.00/20D	9.75/22	33000	10500 9.00/20D	Her RXXLC	320 5.4	228	114-2800	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	737	1121 a	TD	10x3 1/4	T
7	900W-454W 4R	168	234	3400	10500 9.00/20D	9.75/22	34000	10500 9.00/20D	Her RXXLC	320 5.4	228	114-2800	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	737	1121 a	TD	10x3 1/4	T
8	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
9	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
10	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
11	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
12	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
13	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
14	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
15	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
16	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
17	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
18	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
19	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
20	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
21	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
22	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
23	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
24	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
25	Federal.....202 2F	161	208	2100	6650 7.00/20D	7.50/20	21000	6650 7.00/20D	Her JXB	320 5.4	187	82-3000	7-2 1/2 x 10 1/4	Y Fu SA330	Y Fu SA330	5	Tim SBD1000H	2F	T 5.93-8.30	Tim 31005H	Tim 31005H	L61HV	475	828 a	TD	8 1/2 x 3 1/4	TP
26	F.W.D.....M6X6	184	240	1575	10500 9.00/20D	12.75/20	45000	10500 9.00/20D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
27	F.W.D.....M6X6	184	240	1575	10500 9.00/20D	12.75/20	45000	10500 9.00/20D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
28	Hug.....98MB 4R	1300	180	1300	8000 12.00/24D	12.00/24	80000	8000 12.00/24D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
29	Hug.....98MB 4R	1300	180	1300	8000 12.00/24D	12.00/24	80000	8000 12.00/24D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
30	Hug.....98MB 4R	1300	180	1300	8000 12.00/24D	12.00/24	80000	8000 12.00/24D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
31	Hug.....98MB 4R	1300	180	1300	8000 12.00/24D	12.00/24	80000	8000 12.00/24D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
32	Hug.....98MB 4R	1300	180	1300	8000 12.00/24D	12.00/24	80000	8000 12.00/24D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
33	Hug.....98MB 4R	1300	180	1300	8000 12.00/24D	12.00/24	80000	8000 12.00/24D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
34	Hug.....98MB 4R	1300	180	1300	8000 12.00/24D	12.00/24	80000	8000 12.00/24D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
35	Hug.....98MB 4R	1300	180	1300	8000 12.00/24D	12.00/24	80000	8000 12.00/24D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
36	Hug.....98MB 4R	1300	180	1300	8000 12.00/24D	12.00/24	80000	8000 12.00/24D	Wau RKR	6-5 1/2 x 5 1/2	369	126-2400	7-3 1/2 x 11 1/2	Y Fu SA330	Y Fu SA330	10	Wau SD352	2F	II 8-6	Owa 1337	Owa 1337	W61A	1085	1690 G	T4	10 1/2 x 3 1/4	PC
37	Internat. (11)	1475	148	1475	18000 6.50/20D	7.50/20	18000	18000 6.50/20D	Owa RKR	6-3 1/2 x 4 1/2	232	81-3200	4-2 1/2 x 6 1/2	Y Fu SA330	Y Fu SA330	4	Owa RT1200	SF	HT 6-16-6.60	Owa F301	Owa F301	B61HV	465	648 C	TX	8 1/2 x 3 1/4	T
38	Internat. (11)	1475	148	1475	18000 6.50/20D	7.50/20	18000	18000 6.50/20D	Owa RKR	6-3 1/2 x 4 1/2	232	81-3200	4-2 1/2 x 6 1/2	Y Fu SA330	Y Fu SA330	4	Owa RT1200	SF	HT 6								



† Rear 11.95/24. † Rear 12.00/24. † Rear 12.75/24. †† Rear 13.50/24. x Front 7.00/20. † Denotes new model or change in specifications.

In addition to electrical service data already issued the Machined Parts Corp. has a new 80-page tune-up manual. It provides all specifications necessary for a complete tune-up of all passenger cars, 1933 through 1940 models. For information on how copies of the manual may be procured without cost, write Machined Parts Corp., 6209 Hamilton Ave., Detroit, Mich.

# ROLLER BEARINGS

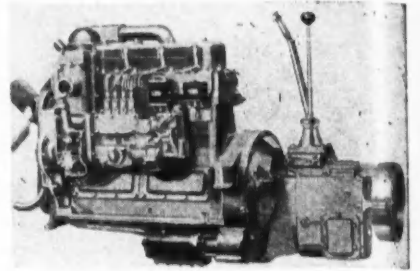


## Caterpillar 4-Cyl. Diesel for Trucks

CATERPILLAR TRACTOR CO. has announced a four-cylinder, 60 hp. automotive diesel engine, called the Model D312. It is a four-stroke, valve-in-head model with a bore of 4¼ in. and a stroke of 5½ in. Maximum horsepower is developed at 1800 r.p.m. and maximum torque of 193 lb. ft. at 1200 r.p.m. Piston displacement is 312 cu. in.

Pistons are of aluminum alloy. The block, cylinder head and crankcase unit are in cast alloy iron. There are five main crankshaft bearings, with a total surface of 89.5 sq. in. Crank pin bearings are 2⅝ in. in diameter and 1⅞ in. in length. There is a crankshaft torsional vibration damper.

An air-cooled-type lubricating oil cooler is provided. Pressure lubrication is provided to all main and crank pin bearings, camshaft bearings, valve operating mechanism and timing gears.



The engine fuel system is manufactured by Caterpillar Tractor Co., and features solid injection into precombustion chambers. There is an individual pump and valve for each cylinder; and the system is factory set, requiring no adjustment in the field.

For replacement installations, "Caterpillar's" Model D312 engine is offered as a complete unit, equipped with a five speed Spicer No. 2553 transmission and 13-inch single plate clutch.

## Gar Wood Crane For Tree Moving

GAR WOOD INDUSTRIES, INC., Winch Division, Detroit, has obtained exclusive rights to manufacture and sell a tree-moving crane unit for use on truck chassis, in accordance with a license agreement with the inventors, executives of the Davey Tree Expert Co.

This all-purpose unit, particularly suitable for 1½-ton truck chassis, can be erected or removed in ten minutes. The complete equipment



consists of an all-steel platform body, winch with niggerhead, quick-detachable crane (complete with wire rope), universal sheave block, rack sides, two-speed forward and reverse power take-off, controls, adjustable jacks and tool boxes.

With the crane in place, tree balls up to six feet in diameter and three tons in weight are quickly picked up, transported and reset. When the tree crane unit is removed the platform is left clear with the winch in place for other work during the off season.



"...and here's the little device that does it!"

● How is it done? Often merely by eliminating a 20 minute or 30 minute delay. Suppose this: "The truck gets home at 4 o'clock, and it doesn't quite pay to send it out on another trip." If the truck had got home at 3:30 then it would have paid to make the extra trip. Same thing at noon: "Here's the truck coming in at 11:15. Well, let's see, it's almost lunch time, so we'll wait till after lunch before we send it out."

This is a thing which happens again and again and generally it doesn't correct itself, until *Servis Recorders* are installed and their charts show daily all wasted time—all delays.

Send today for booklet—"Ten Ways of Getting More Work Out of Motor Trucks."

**THE SERVIS RECORDER CO.**  
1375 Euclid Avenue, Cleveland, Ohio



## The Servis Recorder

Been Keeping Trucks Busy for 30 Years

FOR A *new High* IN SAFETY and MILEAGE...

CAMPBELL *Lug-Reinforced* TIRE CHAINS



YOU have only to look at Campbell Lug-Reinforced Tire Chains to realize that here at last is a really sensible answer to the problem of traction over ice- or snow-covered roads. Their exclusive, patented saw-tooth construction tells you that it's reasonable to expect all-way traction from such a design.

But until you've actually watched them in operation you won't begin to realize what

an advance Campbell Lug-Reinforced Tire Chains are over ordinary chains.

On leading fleets throughout the country they have proved in thousands and thousands of miles of operation that they offer the highest safety factor . . . and the longest mileages ever obtained from tire chains.

You owe it to the safety and economy of your fleet to know *all* about Campbell Lug-Reinforced Tire Chains.

*The* GREATEST  
ADVANCE IN TIRE  
CHAINS in a DECADE

ONE-PIECE  
CONSTRUCTION

POSITIVE ALL-WAY  
TRACTION

LONG LIFE

LOW PRICE

Call your jobber now. If he can't  
supply you . . . write direct.

Made of the finest case-hardened molybdenum steel . . . completely in ONE PIECE. There are no welded bars to break off. You not only get longer life, but full protection for the full life of the chain.

The exclusive patented saw-tooth design guarantees a new high in traction under the severest circumstances of ice, snow, or other slippery conditions. Look at the illustration and see *why* no other chain offers such positive traction.

Long life is far from an empty phrase with Campbell Lug-Reinforced Tire Chains. The use of the finest case-hardened alloy steel, positive traction to prevent undue slippage and one-piece construction combine to assure mileage that formerly couldn't be hoped for.

Special discounts to fleet operators represent a definite saving in original investment over any other quality chains. The additional operating savings of long life and dependable operation during winter driving are bonuses that no fleet operator can afford to ignore.

INTERNATIONAL CHAIN & MFG. CO.  
YORK • PENNA.

## NEWSCAST

(CONTINUED FROM PAGE 46)

### Julian Chase Among Recipients of Automobile Old Timer Awards

Five pioneers of horseless carriage days are to be honored at the second annual luncheon of the Automotive Old Timers to be held at the Roosevelt Hotel, New York, on Oct. 16. Those to receive citation for their contributions in the development of the motor car are:

Ransom E. Olds, for whom both Oldsmobile and Reo are named; Charles B. King,

pioneer builder and the first man to drive a car on the streets of Detroit; Walter C. Baker, early car manufacturer and now a principal of the Baker-Raulang Co. (commercial bodies); Julian Chase, who both built and sold automobiles in the early days and who is now directing editor of Chilton automotive publications, and Charles S. Henshaw, of Boston, one of the country's oldest automobile dealers.

### John Orr Advanced

John M. Orr, well-known utility fleetman who for the past 12 years has supervised vehicles of Pittsburgh's Philadelphia Co. as general manager of its subsidiary,



Stuart G. Page

John M. Orr

Equitable Auto Co., has been named assistant to the president of the parent company.

His successor as general manager of the fleet is Stuart G. Page, for the past seven years technical assistant to the vice-president in charge of operations of the Duquesne Light Co., also a subsidiary.

### Johns Heads Federal Advertising



Frank A. Johns

Frank A. Johns is the new advertising manager of Federal Motor Truck Co., succeeding Stanley G. Mitchell, resigned. Mr. Johns has headed a division of the Sales Equipment Co., specializing in the creation of sales helps for car and truck dealers.

Forthcoming Federal plans lay special emphasis on cooperative programs for dealers.

### Getting Personal

William S. Knudsen has resigned as president of General Motors in order to remove possible conflict between his interest in the company and as a member of the National Defense Advisory Commission. No action has been taken as yet on Mr. Knudsen's successor. GM vice-president C. L. McCuen has been made a member of the administration committee, and Harley J. Earl was elected a vice-president.

George W. Malcomson, regional manager at Atlanta, Ga., has been named assistant sales manager of the Dodge Truck Division of the Chrysler Corp. He has been engaged in sales and promotion work with Dodge Truck since 1930.

O. H. Perkins, former Dodge truck special representative, has been named regional truck manager at St. Louis covering Missouri, Arkansas, Louisiana and parts of Illinois, Mississippi, Tennessee and Kentucky.

Roy E. Lowe is the newly appointed manager of the Washington, D. C., branch of the Brockway Motor Co., Inc.

Louis R. Morony, for the past two years executive director of the American Association of Motor Vehicle administrators, now heads the field relations department of the Automobile Manufacturers Association. Cooperation with groups of highway users and organizations having a stake in motor transport is the principal function of the office.

(TURN TO PAGE 62, PLEASE)

## FOR GREATER PAYLOAD CONSTRUCTION

OF SIDE PANELS and DOORS . . . . .

TURN TO

### PLYMETL

- 1 Steel face, one or two sides.
- 2 Plywood core, waterproof bonded.
- 3 Center ply, right angle grain, stiff and light.

OF FLOORS and ROOFS THAT CAN STAND THE "GAFF"

TURN TO

### PHEMALOID

Large panels of hardwood plywood, phenolic resin-bonded, have better strength-weight characteristics than solid tongue and groove hardwood.

● Whatever your truck body requirements, Haskelite PLYMETL and PHEMALOID offer special advantages that contribute to strength, long life, low maintenance cost . . . and extra payload capacity. Sides of PLYMETL (steel-faced plywood) make possible rugged construction without space-wasting structural members . . . eliminate drumming . . . provide a smooth, non-wavy surface . . . reduce operating cost by holding down weight.

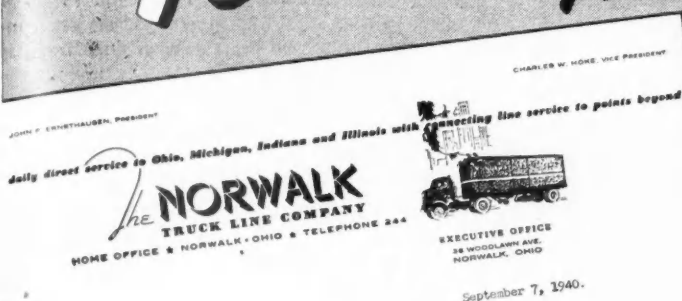
Floors and roofs of PHEMALOID add to the advantages of light weight and great strength inherent in plywood construction, one-piece, dust-proof floor construction that cuts building time and cost . . . protects merchandise in transit. Regardless of your requirements . . . light delivery body or 20-ton transport unit . . . call on Haskelite for PLYMETL and PHEMALOID. Full co-operation by Haskelite engineers is yours for the asking.

PLYMETL **HASKELITE** PHEMALOID

HASKELITE MANUFACTURING CORPORATION  
208 West Washington Boulevard, Chicago, Illinois  
OTHER OFFICES IN DETROIT • NEW YORK



**2 in March!**  
**10 more in August!**  
**Now 15 more in September!**



Roy A. Fruehauf  
 Fruehauf Trailer Company  
 Detroit, Michigan.

Dear Mr. Fruehauf,

We have always endeavored to avail ourselves of each new and economically modern advance in our industry. In this regard we purchased two of your Stainless Steel Trailers in March of this year.

Our experience with this type of trailer allowed us to purchase ten more a few weeks ago - and now, today, we are placing our order for 15 additional units which will give us a total Stainless Steel Fleet of twenty-seven - all equipped with differential wheels.

The light weight construction of this equipment is its outstanding economic feature, of course, and the possible increased payload will easily compensate for the extra initial cost of the unit. The type of commodity or merchandise handled by the carrier controls the flexibility of loading however, and in our own operation of this particular feature in only 20% of our freight movements because of the miscellaneous merchandise - we are able to take advantage of the varied density of commodities. Carriers who handle a commodity where maximum payload is possible at all times will recover the additional investment cost in much less time than our own operation permits.

In addition to the above desirable feature, the appearance of the Stainless Trailer is a distinct asset and eliminates the painting cost; reduces license plate cost; and the unusually sturdy construction of supports and general design will minimize maintenance costs.

Regardless of the fact that we are not in a position to take full advantage of the more desirable loading facilities of these new trailers - we shall be able to liquidate the additional purchase cost in approximately a three year operation.

Very truly yours,

THE NORWALK TRUCK LINE COMPANY

*J. F. Ernsthause*  
 J. F. Ernsthause, President.

JB/30

## After Test . . . NORWALK TRUCK LINE PLACES REPEAT ORDERS FOR FRUEHAUF STAINLESS STEEL TRAILERS

Most any product can be sold . . . once. But when sizable repeat orders quickly result from the actual performance of that product . . . then sales claims have become indisputable facts.

The facts about Fruehauf Stainless Steel Trailers are simple. Through the use of Stainless Steel (corrosion-proof—4 times the strength of ordinary steel), plus frame-integral construction, corrugated panel design, and the patented "Shotweld" method of fabrication, you get a Trailer which not only weighs hundreds of pounds less than previous designs but is, at the same time, far stronger and far more durable.

Light weight, plus increased strength and durability—that's the ideal combination for peak net earnings. And that's why experienced buyers who have put Fruehauf Stainless Steel Trailers to the test are placing repeat orders for fleets.

A NEW BOOKLET, just off the press, tells the complete story. Send for your copy today.



Oldest and Largest Manufacturers of Truck-Trailers  
**FRUEHAUF TRAILER CO., DETROIT**  
 Sales and Service In Principal Cities

# FRUEHAUF **STAINLESS STEEL** TRAILERS

## NEWSCAST

(CONTINUED FROM PAGE 60)

Recent AC Spark Plug appointments include those of Eugene B. Powell as regional sales manager of the Pacific Coast area, and Ernest W. Wright in the same post for the Southwestern area. Mr. Powell succeeds Charles S. Rogers, resigned and Mr. Wright takes Mr. Powell's former post.

Lou Moser, formerly connected with Hastings Mfg. Co., is now handling the Chicago territory for the Weaver Mfg. Co. of Springfield, Ill., succeeding the late Robert A. Harper.



These are recently-appointed Sealed Power Corp. executives. Raymond Beardsley (left) is secretary; Neil A. Moore is vice-president

Sales personnel shifts at the Kellogg Division of American Brake Shoe & Foundry

Co., Rochester, N. Y., include the appointment of H. O. Holland, former eastern district sales manager, as general sales manager with headquarters at Rochester. Curtiss Main will handle the New York district, while Kenneth T. Fawcett, former assistant to the president, takes over Mr. Main's old post in Philadelphia.

Diamond Freight Lines, Inc., Modesto, Cal., has appointed Fred H. Chestnut as transportation engineer with headquarters at the home office.

Don Peirson, Chicago wholesale manager of the White Motor Co., has been promoted to branch manager of the Milwaukee territory.

Frank E. Wilson is now in charge of the Philadelphia territory of Brunner Mfg. Co. of Utica, N. Y., handling both refrigerator and air-compressor lines.

H. A. Myers, newly-appointed assistant branch manager of the Gar Wood factory branch, Long Island City, N. Y.



### Walter C. Marmon

Walter C. Marmon, chairman of the board, Marmon Herrington Co., Inc., died at his home in Brendonwood, Indianapolis, Ind., on Aug. 29, 1940.

### Pyrene 30-Day Weather Forecasts

Long-range, nation-wide weather forecasting is now available free to fleet operators through their Pyrene Tire Chain jobbers. The unique service, said to predict weather 30 days in advance with uncanny accuracy, is made possible by the retention of Dr. Irving P. Krick of the well-known Krick Industrial Weather Service by Pyrene Mfg. Co.

Although seeming far-fetched or even impossible to the uninitiated, the service is said to have been used with marked success by motion picture companies, ball clubs and utility companies over a period of years. Now it is possible for the fleetman, without cost, to predict his weather conditions in advance even on long cross country runs.

### Industrial Highlights

For three year's Goodyear Tire & Rubber Co. has been developing and producing its own brand of synthetic rubber known as "Chemigum." Recently the company announced that a new plant with an initial capacity of 10,000 lb. of Chemigum per day is being installed at the company's Akron works. Further large expansion is organized if and when the demand arises.

The latest announced contract from the War Department goes to the Autocar Co., Ardmore, Pa., for a huge fleet of half-track scout cars totaling at least \$7,271,000. The units will drive through rubber tracks of the caterpillar type and will be steered by conventional front axle equipment.

The Four Wheel Drive Auto Co. reported (TURN TO PAGE 123, PLEASE)

Safety programs and systems of reward for safe drivers have fully proved their worth for many fleet operators. But nothing will ever take the place of brakes that can bring a truck to a quick, smooth stop every time.

The units in your fleet can have such brakes as that. Install Ferodo Brake Blocks or Segments. Ferodo

Brake Blocks, supplied  $\frac{3}{8}$ " and up in thickness, are molded of a special friction compound under hydraulic pressure of more than 650 tons. They will not fade. Their service life is so long that they cut brake maintenance costs to a minimum. You will find that they fully live up to the famous Ferodo name. Write us for full details.



FERODO AND ASBESTOS, INCORPORATED, NEW BRUNSWICK, N. J.

*Here's a profit tip  
for fleet operators*



*Equipment built of*

**N-A-X**

**High Tensile**

*will last longer . . . cost less to operate . . . stand*

*hard usage . . . earn more money per dollar of investment*

The extremely high resistance of N-A-X HIGH TENSILE to sudden blows—shocks—and stresses caused by repeated loading, vibration and reversal of stress—at normal or sub-zero temperatures—makes this really *superior* high tensile steel an important factor in prolonging the life of mobile equipment. Operators find, too, that maintenance cost is greatly reduced. In most cases replacements and repairs, caused from rough roads, hard usage, heavy loadings, have become a thing of the past. Equipment keeps rolling, earning more money per hour of operations.

N-A-X HIGH TENSILE is being used in scores of exacting applications, in many of which ordinary high tensile steels

have failed, because it has unusual ductility, high yield point, high ultimate strength, high resistance to corrosion and abrasion and extremely high resistance to impact and fatigue, at normal as well as at sub-zero temperatures.

When you want the most for your high tensile dollar, specify and get N-A-X HIGH TENSILE. It is available in sheets, strip, plates, bars and shapes as well as galvanized products.

A Great Lakes engineer will be glad to show you how others are using N-A-X HIGH TENSILE to reduce maintenance cost and increase return on equipment investment. Ask for one to call, or write for more detailed information. National Steel Corporation, Detroit, Michigan.

**GREAT LAKES STEEL CORPORATION — DETROIT, MICHIGAN**

Boston, 1324 Statler Office Building; Buffalo, 1000 Walbridge Building; Chattanooga, 18 Volunteer Building; Chicago, 1026 Builders Building; Cleveland, 820 Leader Building; Dayton, 1401 Third National Bank Building; Indianapolis, 1215-17 Circle Tower; Minneapolis, 714 Midland Bank Building; New York, 405 Lexington Avenue; Philadelphia, 407 Liberty Trust Building; St. Louis, 3615 Olive Street; San Francisco, 824 Sharon Building; Toledo, 906 Edison Building. Montreal, Quebec, Drummond, McCall & Co., Limited; Toronto, Ontario, Peckover's, Limited.

*division of*



**NATIONAL STEEL CORPORATION**



## BALANCING BRAKES BY ANALYSIS

(Continued from Page 25)

1. Proper fit to shaft.
2. Alignment of bearings on shaft. Make sure there is no binding.
- (d) Check backing plates for:
  1. Bent condition.
  2. Proper alignment.
- (e) Lubricate camshafts and hinge pins. If hinge pins have grease fittings in end, be sure hinge pin is full of new grease.
8. Remount shoes.
  - (a) Replace shoe return springs. Make sure that all springs have equal tension on each axle.
  - (b) Replace shoe lock if hinge pins are adjustable. If pins are of the solid type, they should be held in place with standard lockwasher.
9. After all shoes are mounted, but before wheels are installed:
  - (a) Check air pressure necessary to produce 1 in. brake chamber stroke at 0 cam position and  $\frac{1}{2}$  in. shoe spread when  $\frac{3}{8}$  in. lining is used,  $1\frac{1}{4}$  in. shoe spread when  $\frac{1}{2}$  in. lining is used and  $1\frac{3}{4}$  in. shoe spread when  $\frac{3}{4}$  in. lining is used, this check to be made with the test gage connected in the application line. The pressure should not be less than 4 lb. at the 0 cam position or more than 8 lb. at the maximum shoe spread. A differential of not more than 1 lb. between wheels on any axle is permitted.
  1. Check the brake chamber springs. Make sure they are the proper springs for the brake chambers.
    - (a) While checking brake chamber springs, also check diaphragm for wear and cracking.
  2. Check shoe return springs. Be sure they have equal tension on each axle.
10. Clean wheel hub of all old grease. Make sure that grease slinger is thoroughly clean, so that any grease passing the retainer ring can escape to the outside of the drum.
11. Wash drum and hub with suitable cleaning fluid.
12. Check all wheel bearings and races.
13. Repack wheel bearings.
14. Clean and check grease retainer.
15. Remount wheels.
  - (a) Adjust wheel bearings in accordance with the manufacturer's recommendation.
16. After a reline:
  - (a) Make major brake adjustment as specified by vehicle manufacturer.
  - (b) Camshaft.
    1. Check camshaft to be sure that it is properly aligned

and operates freely with no binding.

- (a) Check cam shaft bearings and replace if necessary.

17. Check slack adjusters to make sure that:

- (a) Slack adjusters are not adjusted backwards.
- (b) Make sure that slack adjuster travel is equal on each set of wheels.
- (c) Make sure that slack adjusters are set at the same angle on each set of wheels.

The important thing is, of course, the net result. Measuring the result mechanically, the following chart shows how much air pressure was required for the various stops made by a vehicle operating over the same route before and after brake analysis. The stops were not planned but were made for normal reasons. Note how much less pressure was required after the brakes were balanced.

BRAKE PRESSURE BEFORE AND AFTER ANALYSIS		
Brake Pressure (lb.)	No. Applications Before Analysis	No. Applications After Analysis
5	.....	10
7.5	.....	4
10	7	40
12.5	.....	8
15	7	22
17.5	.....	6
20	26	23
25	21	4
30	17	4
35	5	1
40	3	.....
45	1	.....
50	.....	.....
55	1	.....
60	1	.....
65	1	.....

Measuring in terms that mean money one truck got 28,000 miles on the first set of brake lining. The next set gave 17,000 miles and the third set 11,000 miles. The original brake lining on the front wheels lasted through these three sets. The brakes were analyzed, balanced and relined on all wheels and when last checked the truck had traveled 65,000 miles.

Last year a fleet operator in mountainous country averaged between 320 and 340 hrs. per month spent on brake maintenance. He was operating 28 tractors and trailers about 300,000 miles per month. Toward the end of last year he got all of the brakes balanced and this year

with the same number of units operating the same number of miles brake maintenance has been cut to about 100 to 110 hrs. per month. In addition, this operator reports that his lining life has shown a sharp increase and drum failures have been practically eliminated.

Another operator gives results on 100 units in his fleet which have been campaigned and watched carefully. They are:

Brake lining life increased from 8000 to 30,000 miles;

Drum breakage practically eliminated;

Drum turning practically eliminated;

Grease on linings reduced to one or two wheels per month;

No longer necessary to remove wheels between regular 10,000 mile inspections;

Brake adjustments between 2500 mile inspections eliminated;

Bearing failures practically nil;

Tire blow-outs due to heat practically forgotten;

Older units show brake efficiency for first time.

After brakes have been balanced the Bendix-Westinghouse company service men think that it will not be necessary to pull wheels more often than every 20,000 miles or when the wheel bearings should be lubricated. The lubrication of wheel bearings is even affected by the brake balancing because when the brakes are operating correctly all wheels maintain about the same temperature. This eliminates the high temperature on one or two wheels which causes the lubricant to run out and the bearings to fail. However, they concede that brake inspections must be adapted to the service and the fleet.

Just in case there has been so much emphasis on equalized braking that it has not been made clear just how the savings are actually made, it should be stated that when the brakes are equalized they are not overloaded. When they are not overloaded it naturally follows that:

Brake lining lasts longer;

Brake drums last longer without scoring;

Cracked brake drums are virtually eliminated;

Wheel bearing failures are virtually eliminated;

Tires last longer;

Less labor is required.

# Licked by AC!

## Cracking INSULATORS



### WHAT HAPPENED—

*(A Michigan hauler's experience.) The lower insulators of the plugs in use were cracking at rather low mileage. AC recommended a test with "cooler" AC plugs, and regular cleaning and regapping. This recommendation eliminated the trouble and resulted in such completely satisfactory plug performance that this hauler now uses AC's exclusively.*

### WHY AC'S SOLVED THE PROBLEM—

In the hauling business, it is fully as necessary to have exactly the right Heat Range (thermal characteristics) of plugs as it is to have high plug quality. You get both with AC's. In fact, we have never found a spark plug trouble that AC's couldn't cure,—and the biggest reason for this is the fact that AC's Heat Range *completely* covers the whole range of engine operating conditions. No other line of plugs can offer this important advantage.

With AC plugs, of the right Heat Range for *your* job and *your* engines; and a regular cleaning and regapping schedule; you're sure of complete spark plug satisfaction.

### FOR BEST PERFORMANCE—USE AC

## All You Need for COMPLETE PLUG SERVICE

**AC CLEANER**—Cleans faster and better; cleans and dusts in one operation; available with or without stand.

**AC GAP GAUGE**—Four gap sizes; special round gauge stock,—accurately measures concave gaps.

**AC CLEANING COMPOUND**—Crushed rock,—sharp, quick cleaning; packed in 5-lb. containers.

## Order from Your AC Supplier

AC SPARK PLUG DIVISION • General Motors Corporation • FLINT, MICH.

COMMERCIAL CAR JOURNAL  
OCTOBER, 1940

When writing to advertisers please mention Commercial Car Journal



**AC**  
**SPARK PLUGS**

## For More Than 31 Years THE QUALITY SPARK PLUG

Chevrolet, Diamond T, Federal, GMC, International and White Trucks; Buick, Cadillac, Chevrolet, LaSalle, Nash, Oldsmobile, and Pontiac motor cars; Allis-Chalmers, J. I. Case, Cletrac and International Harvester Tractors... these are some of the well-known trucks, cars, and tractors which use AC Quality Spark Plugs. Trust your spark plug requirements to the same brand of spark plugs which the leading, big-volume manufacturers select.

## LOOKING AT OIL

(CONTINUED FROM PAGE 31)

Originally a very high viscosity index would distinguish a Pennsylvania oil from any other, but this is no longer so. Solvent refining has raised the viscosity index number of other oils to a level comparable with the Pennsylvania oils. Oil technicians seem to think that if you are looking for a difference in performance of two oils that are, say 10 numbers

apart in the viscosity index, you are kidding yourself. Twenty points or more, really make a measurable difference in the oil, but 10 points can be found only in the laboratory.

### GRAVITY

The gravity of oil still appears in some specifications. It is a numerical value which is an index of the weight of a measured volume of oil. There are two scales in use among oil technicians. One is specific gravity (a comparison with a similar volume of

water with both oil and water at 60 deg. F.) and the other is the A.P.I. Gravity Scale. The latter is determined by formula involving the use of the specific gravity, which can be measured by a hydrometer. Doubtless this specification is of value to oil technicians. If it is of any value to the fleet operator, your reporter was unable to find out what it could be. Specific gravity is useful in export trade where oil is sold by weight.

### POUR POINT

So long as trucks have to be started at varying temperatures, pour point will be an important specification. It is determined by placing oil in a standard container which holds about 4 oz. and chilling it at a standard rate. At stipulated intervals the container is tilted to see if the oil will flow or pour. The lowest temperature at which the oil can be poured is the pour point. Changing the rate of chilling would change the pour point. The test as outlined by the ASTM is the only one generally recognized.

If in service an engine were started when the oil in the crankcase is below the temperature of its pour point the oil would not go through the oil screen in the crankcase, thus causing stoppage of all lubricating functions. The pour point of oils sold in summer is usually around 30 deg. A 10W oil would have a pour point of around 15 deg. below zero, while a 20W would average nearer zero.

### FLASH AND FIRE POINTS

Flash and fire points are a measure of the volatility of the oil. The flash point is the temperature at which the oil will form a gas in combination with the air, which will cause a flash if exposed to a flame. The fire point is the temperature at which the gas formed will continue to burn. These points are determined by placing given quantities of oil in open cups and heating under conditions outlined by the ASTM. A standard flame is passed over the oil at a given height.

These tests were originally used to determine fire hazard and since lubricating oil is never volatile enough to be a fire hazard the specification has no relation to the value of the oil except possibly as a comparison with oil previously used of the same type and from the same source. It is doubtless valuable to the oil technician in con-

(TURN TO PAGE 68, PLEASE)



### MORE RECAPS

The heavy, rugged Pennsylvania Carcass permits more recaps. Recap before visible non-skid disappears—saves Dual-Purpose valuable inner tread—protects carcass!

**YOU'LL GET MORE MILES  
WITH THIS  
TRUCK TIRE!**

### THE PENNSYLVANIA UNIVERSAL

greatest advance in Truck Tire construction in a decade. The Dual Purpose Tread—the first tread that actually defeats heat—a tire that is virtually punishment-proof—a tire that gives countless added miles! Fleet owners, and truckers Coast to Coast have made amazing records with this tire—and so will you!

**PENNSYLVANIA RUBBER CO.**  
JEANNETTE, PENNA.

**PENNSYLVANIA  
TRUCK TIRES**



# Everybody's Cheering for

## SEALED POWER *Individually Engineered* PISTON RING SETS

**Fleet Operators Claim These Sets  
Restore New Efficiency to Engines**

**D**AY after day, more and more fleet operators are specifying Sealed Power Engineered Sets for cars and trucks in their fleets. These sets, say these operators, do a better job of restoring oil economy, pep and power than was ever possible before.

And here's why: Sealed Power Engineered Ring Sets are composed of rings individually engineered for each make of car or truck. Sealed Power engineers know from long experience the type of ring best needed in each ring groove of each piston. The result is that the rings in each set are tailor made, thus give far better service.

Why not use these remarkable sets that assure such remarkable results? They cost no more yet give far greater satisfaction. Every ring surfaced with Granoseal, the friction reducing, oil absorbing finish.



**SEALED POWER  
CORPORATION**  
MUSKEGON, MICHIGAN  
In Canada, Windsor, Ontario

*Piston Rings, Pistons, Pins, Valves,  
Sleeves, Bolts and Bushings, Tie  
Rods and Front End Parts*

## SEALED POWER PISTON RINGS

**BEST IN NEW CARS!**

**BEST IN OLD CARS!**



(CONTINUED FROM PAGE 66)  
trolling his refining processes.

Because volatility is some indication of the amount of light ends used in blending it has some relation to consumption but viscosity is a much better indicator of consumption.

#### CARBON RESIDUE

Carbon residue is thought to be a measure of the amount of carbon that will be deposited in the engine. Some oil technicians, however, are of the opinion that conditions within the en-

gine and other factors have so much to do with the amount of deposit that the specification is of dubious value. The adherence of carbon formed is one of the factors that upsets the value of carbon residue to the operator. It is hard to compare specification values when carbon sticks to the engine, mixes with the oil and blows out the exhaust in varying amounts.

Carbon residue is determined by placing a weighed quantity of oil in a crucible and heating under the conditions specified by the ASTM. When

the oil has been distilled away the residue is weighed and the specification is expressed as the percentage of the starting weight of the oil. A carbon residue specification of .8 would be high and .02 would be low. Carbon residue is usually given on SAE 30 viscosity oils or heavier oils. The lighter ones do not have enough to count.

#### NEUTRALIZATION NUMBER

Neutralization number of an oil should be below .05 if the oil has not been treated with one of the various additives, in which case it might go as high as .08 or higher. The neutralization number shows the acid content. The neutralization number is expressed as the weight in milligrams of potassium hydroxide required to neutralize one gram of oil. A large portion of oils undergo a treatment with mineral acid and caustic alkali in the course of refining and if these operations are not conducted properly, one or the other of these chemicals may remain in the oil, and so give a fictitious neutralization number.

#### OXIDATION STABILITY

There are many oxidation stability tests and, therefore, many specifications. One method is to operate an engine for a given number of hours with the oil at a stipulated temperature and then measure the thickness of the varnish on the piston. Another is to place a bearing shell in a glass container, spray oil heated to a given temperature on it for a set period and weigh the bearing shell before and after. However, no one oxidation stability test has been adopted as a universal standard for the petroleum industry. Since oil technicians have been unable to agree upon the value of the tests as now made, fleet men will not be expected to place implicit faith in the oxidation specifications themselves.

This is a pity because oxidation stability is a serious matter. In many ways it is the most perplexing problem fleet men have in connection with lubrication. Given time the oil industry will doubtless develop an official test, and time and experience will show its relation to the stability of oil in service. When that happens, the oxidation stability specification will become one of the most important oil specifications.

## SIX-WHEEL TRUCKS BELONG



**W**E hope it will never be necessary to use the tremendous armament that we are now building as insurance against whatever may happen in this turbulent world.

But just in case we should, it is well for every fleet owner now to consider the inestimable importance of adequate truck transport to our defense strategy. And the Six-Wheeler which has proven itself so effective in peaceful commerce would show up to even greater advantage in war. The ability to carry extra heavy loads in fast single unit vehicles is a tremendous asset in an army's service of supply. The shorter over-all length as compared with trailer vehicles of equal capacity makes for greater ease of handling, less liability to accident and break-downs under stress, and faster transportation.

Whether for defense or for commerce, America needs more six-wheelers *now*. And let us remind you that the Trucktor Third Axle makes the best six-wheeler.

#### THE TRUCTOR CORPORATION

156 WILSON AVENUE

NEWARK, N. J.

# Trucktor



## SOCONY-VACUUM'S

# *Fleet Engineering Service*

### ① WE ANSWER YOUR PROBLEM

The Socony-Vacuum Fleet Engineer analyzes your vehicles...load carried, routes, operating temperatures, exhaust gases, engine condition, maintenance methods.

He helps your men carry out money-saving operating and maintenance improvements—recommends the proper grades for your vehicles from famous Sovac Truck-Bus Oils, Mobilubes, Mobilgreases.

### ② BACKED BY 74 YEARS' EXPERIENCE

The knowledge of every Socony-Vacuum Fleet Engineer is based upon 74 years' lubrication experience—the world's greatest.

### ③ SERVICE—COAST-TO-COAST

Across the U. S. A., Socony-Vacuum Engineers are always available to work with your men in selecting the right grades of the correct lubricants for your fleet vehicles.

## CALL IN A SOCONY-VACUUM FLEET ENGINEER!

SOCONY-VACUUM OIL CO., INC. • Standard Oil of New York Division  
White Star Division • Lubrite Division • Chicago Division • White Eagle Division  
Wadhams Division • Magnolia Petroleum Company • General Petroleum  
Corporation of California





## FRONT-PAGE SAFETY

(CONTINUED FROM PAGE 35)

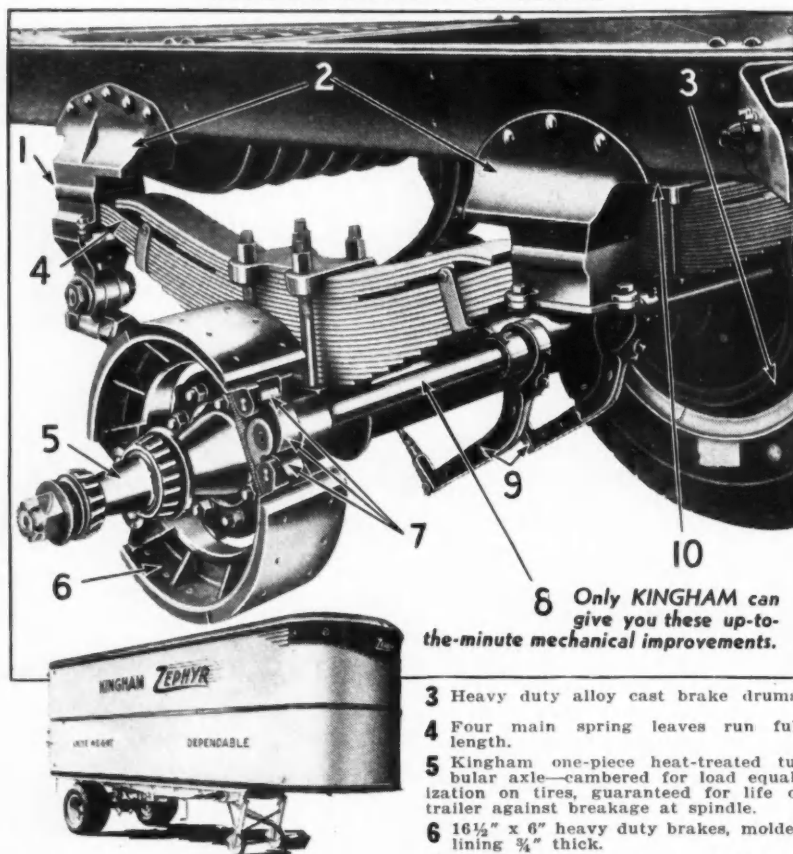
test. If he reveals "cowboy" tendencies in his manner of driving, he is rejected outright as we feel that such a man is accident prone.

From this point on, his driving is under constant surveillance of any one of 20 *News* inspectors. They serve as a constant check on all

DRIVER'S NAME		ASSURED		ADDRESS	
FILE NO.	DATE	RESPONSIBILITY	UNSAFE ACTS		PAID

Inspectors file their observations about individual drivers on report form shown below. A permanent record of incident (including cost, if any) is kept on driver's card above.

## NEW KINGHAM ZEPHYR SUSPENSION ASSEMBLY WITH MOUNTAIN TYPE BRAKE



**8 Only KINGHAM can give you these up-to-the-minute mechanical improvements.**

### CHECK EACH FEATURE

- 1 Springs are held in hanger sockets by rubber blocks eliminating noise when running light, insures longer life by keeping dirt out.
- 2 Electric steel heavy duty spring hanger castings.

The new Kingham Zephyr Body is made of die-formed high tensile steel. All parts are interchangeable. Side panels easily removed from outside.

NATIONAL SALES

**Kingham**  
TRAILER CO.

NATIONAL SERVICE

# KINGHAM TRAILER CO.

INCORPORATED

LOUISVILLE - - KENTUCKY

- 3 Heavy duty alloy cast brake drums.
- 4 Four main spring leaves run full length.
- 5 Kingham one-piece heat-treated tubular axle—cambered for load equalization on tires, guaranteed for life of trailer against breakage at spindle.
- 6 16½" x 6" heavy duty brakes, molded lining ¾" thick.
- 7 S-type brake cam and cam rollers in shoes eliminate friction, increase life. Brake cam shaft 1½" diameter mounted in needle roller bearings insure proper alignment with less friction.
- 9 360° slack adjusters.
- 10 Spring hangers mounted directly under main frame flange eliminates frame twist—adds strength.

DRIVER'S OBSERVATION REPORT	
DRIVER'S NAME	DATE
TRUCK NO.	WEIGHT
Control Backing	
Trailing one fan for conditions	
Following too closely	
Following too far right of way	
Improper lane	
Improper parking	
Exceeding traffic signal	
Failure to keep to the right	
Cutting in on road	
Disobeying signs	
Riding passenger	

drivers, new and old. After observing a man, they enter their remarks about his manner of driving on a "Driver's Observation Report" which is filed with other records pertaining to that particular driver. If the report is unfavorable, the driver is haled before the *News*' court of safety on the theory that careless driving is as serious as an actual accident.

The court of safety is the hub of the safety control program. It is conducted regularly once a month, at which time all accident cases and reckless driving charges are heard. A foreman and two safe drivers act as judges, and the jury consists of the entire driver personnel. The usual traffic board, equipped with toy cars, street intersections, etc., is used on which the accident is graphically described. The judges then analyze the accident and decide whether or not the driver is guilty. In arriving at a decision, the judges weigh the insurance company's report as well as the driver's own report of the acci-

(TURN TO PAGE 74, PLEASE)

# DON'T LET THIS 6 POUNDER *Get Away*

Lucky nothing. I just hooked in with a live-wire Thompson Products Jobber.

Boy, you sure are lucky! You hooked the prize catch of the season.

## THIS BIG REPAIR AND TUNE-UP MANUAL **FREE**

Six pounds of text, pictures and diagrams packed into this two-inch thick volume to tell you the best and quickest way to handle engine and chassis jobs on PASSENGER CARS, TRUCKS, TRACTORS and DIESELS.

You need this book—it's the bible of the automotive maintenance trades.

Your Thompson Products Jobber can show you this great book and tell you how you can get it FREE.

THOMPSON PRODUCTS, INC.  
CLEVELAND • DETROIT

### *The New* **Thompson** **REPAIR & TUNE-UP** *manual*

1935 1936 1937 1938 1939 1940

CARS—TRUCKS  
BUSES—TRACTORS  
DIESEL ENGINES

**400 PAGES** of information on  
TRUCKS, TRAC-  
TORS, BUSES and DIESELS never before  
assembled between two covers!

**500 PAGES** covering  
PASSENGER  
CARS 1935 to 1940.

# Thompson Products

(CONTINUED FROM PAGE 72)

dent, but do not hesitate to issue an independent decision.

If the driver is found not guilty, no record of the accident is filed against him, although all records of the case are saved. If he is to blame, a record of the offense is entered in his file. A high-frequency accident driver is placed on probation and if he continues to have accidents, he is relieved of driving for the *News*.

Besides the threat of probation, traffic code books are issued to acci-

dent drivers and traffic violators, who are then quizzed before the entire driver personnel on various traffic laws. Drivers unable to answer the quiz can be made to look and feel silly, and the ordeal is frequently enough to make a driver stay out of trouble.

Driver cooperation is a vital supporting element in our safety program. This cooperation is obtained in many tangible ways. The most effective assurance of driver cooperation is the policy of not charging

drivers for accident damages and our willingness to give a driver every opportunity to make good on the job. Effective supporting elements are such things as bonuses, monthly safety pins, yearly safety awards, bulletins, etc. There is even the "dog house" which, like the traffic quiz, has the psychological effect of making a driver look and feel silly enough to want to stay out of it. In actuality, the "dog house" is a bulletin board on which is pinned a printed form containing the driver's name and his offense below a drawing of a dog house.

No smart fleet operator should underestimate the effectiveness of safety buttons. Drivers are as vain about them as the meticulous housewife is about her kitchen. These buttons are awarded monthly to safety drivers. Twelve such consecutive awards earns the driver a small gold pin as well as a special citation and a certificate. Drivers take great pride in possession of the safety buttons which they pin around their caps and the roofs of their trucks, and failure to win one is considered a great loss.

Other safety aids are printed slogans placed in each truck, and the house organ called "News Pix," which features the activities of the safety drivers. As an added measure for safety, an electric sign in the newspaper delivery room, used when the weather is bad, flashes "Danger—Drive Slowly." Inasmuch as *News* drivers are allowed to take an hour longer on their routes when weather is bad, and receive overtime for it, a man cannot give the excuse that he was working under pressure of time if he should have an accident.

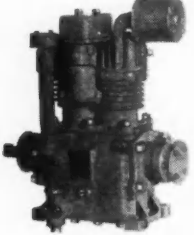
Without doubt, this rigid safety program is the reason for the *News*' achievement in reducing accidents from a high of 48 per month 6 years ago, to the low average of 15 per month today. It is also the answer to the reduction in insurance costs of 50 per cent, despite the increase in heavier truck equipment. The safety record is also significant when it is considered that each driver handles up to 60,000 papers daily and that 95 per cent of the delivery work is done at night.

The supporting arm of the safety drive is the preventive maintenance program. Operating under the principle that safety and maintenance are

(TURN TO PAGE 76, PLEASE)

## 3 IMPORTANT FEATURES YOUR AIR BRAKES SHOULD HAVE

### 1. DOUBLE AIR CAPACITY



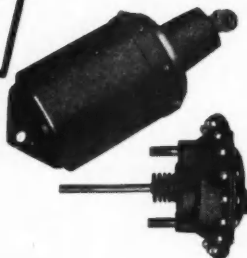
You need the extra reserve power supplied by this big 7.3 cu. ft. self-lubricated compressor, especially in city traffic and on hilly roads.

### 2. PERFECT CONTROL



Operator can release any desired amount of air pressure without fanning the pedal, due to fully compensating foot control valve.


### 3. SUPER POWER



When a quick stop may save a life—or a cargo—you can depend on Midland's power units, either cylinders or diaphragms.

● For greater dependability and economy, specify Midland Air Brake Equipment. Complete KITS are also available for Ford, Dodge, Chevrolet, G.M.C. and International trucks, tractors, and buses. See your nearby Midland distributor today or write us direct for complete information and prices.

**THE MIDLAND STEEL PRODUCTS CO.**  
10605 MADISON AVENUE • CLEVELAND, OHIO  
Export Department: 38 Pearl St., New York City



# MIDLAND

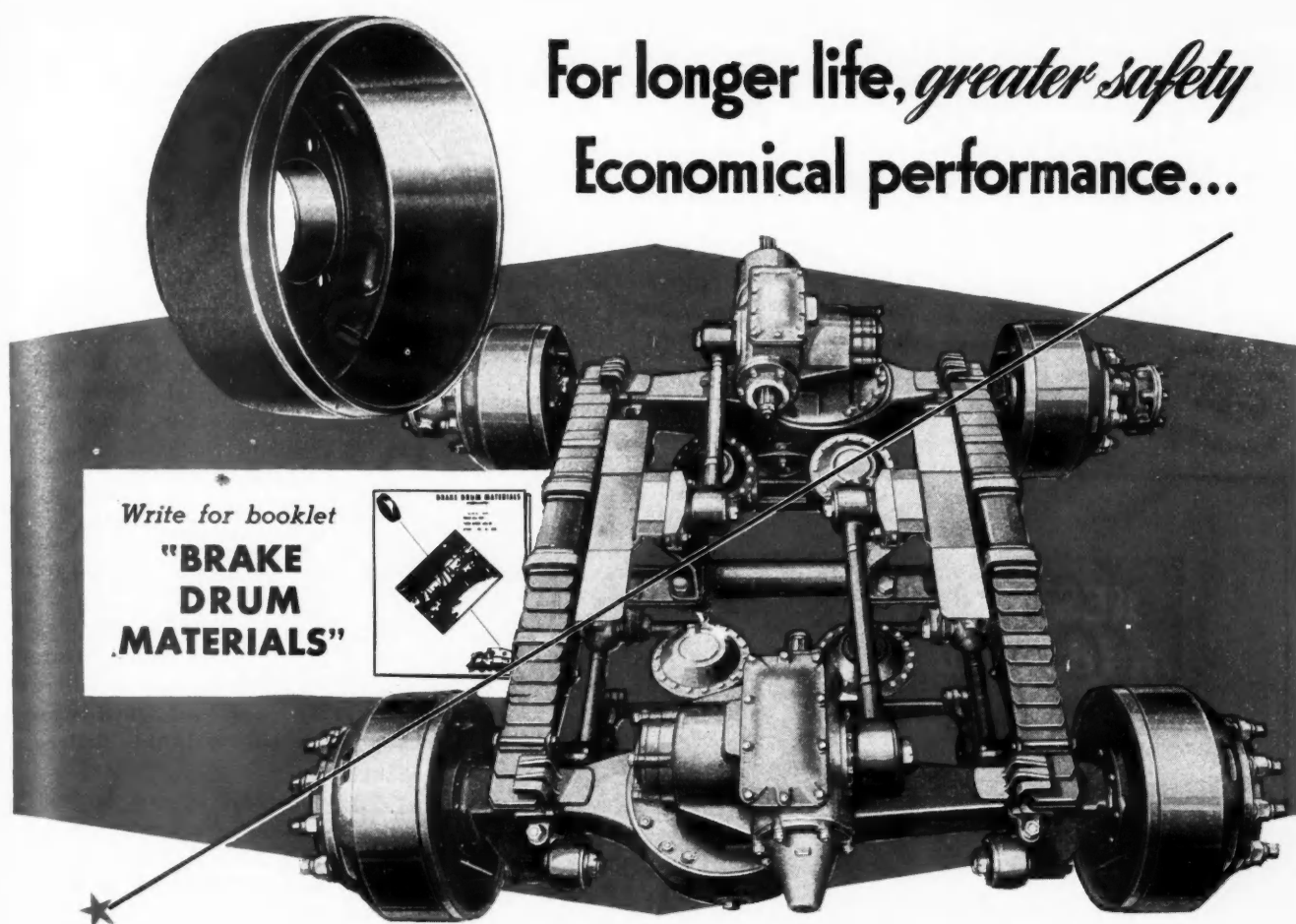
(CHRISTENSEN)

## Power Brakes





For longer life, *greater safety*  
Economical performance...



Write for booklet  
**"BRAKE  
DRUM  
MATERIALS"**

## Timken-Detroit Axle Company choose MEEHANITE brake drums

Six wheelers,—highway giants, with heavy pay loads,—need *real* brakes, and sturdy, dependable tandem drive axles. They get them with Timken tandem drives equipped with *Meehanite* brake drums.

*Meehanite* drums last longer and make

brake linings last longer because the metal is controlled metallurgically to give it the proper structure and constitution for these results. They will not distort under heat, and have extra strength for sudden stops.

HAVE YOUR NEW DRUMS CAST IN MEEHANITE  
**MEEHANITE RESEARCH INSTITUTE**  
311 ROSS STREET PITTSBURGH, PA.

*There is a Meehanite Foundry near you!*

Ansonia, Conn. . . . . Farrel-Birmingham Co., Inc.  
Bethayres, Pa. . . . . H. W. Butterworth & Sons Co.  
Bridgewater, Mass. . . . . The Henry Perkins Co.  
Buffalo, N. Y. . . . . Pohlman Foundry Co., Inc.  
Charleston, W. Va. . . . . Kanawha Manufacturing Co.  
Chattanooga, Tenn. . . . . Ross-Meehan Foundries  
Chicago, Ill. . . . . Greenlee Foundry Company  
Cincinnati, Ohio . . . . . Cincinnati Grinders Incorporated  
Cincinnati, Ohio . . . . . The Cincinnati Milling Machine Co.  
Cleveland, Ohio . . . . . Fulton Foundry & Machine Co.  
Denver, Colo. . . . . The Stearns-Roger Mfg. Co.  
Detroit, Mich. . . . . Atlas Foundry Co.  
Flint, Mich. . . . . General Foundry & Mfg. Company  
Hamilton, Ohio . . . . . Hamilton Foundry & Machine Co.  
Irvington, N. J. . . . . Barnett Foundry & Machine Co.  
Waterloo, N. S. W. . . . . Australian Meehanite Metal Co., Ltd.

Los Angeles, Calif. . . . . Kinney Iron Works  
Milwaukee, Wis. . . . . Koehring Company  
Mt. Vernon, Ohio, Grove City, Pa. . . . . Cooper-Bessemer Corporation  
New York, N. Y. . . . . The American Brake Shoe & Foundry Co.  
Oakland, Calif. . . . . Vulcan Foundry Company  
Orillia, Canada . . . . . E. Long, Ltd.  
Philadelphia, Pa. . . . . Florence Pipe Foundry & Machine Co.,  
(R. D. Wood Company, Selling Agents)  
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Pittsburgh, Pa. . . . . Meehanite Metal Corporation  
Pittsburgh, Pa. . . . . Rosedale Foundry & Machine Co.  
Rochester, N. Y. . . . . American Laundry Machinery Co.  
St. Louis, Mo. . . . . Banner Iron Works  
St. Paul, Minn. . . . . Valley Iron Works  
London, Eng. . . . . The International Meehanite Metal Co., Ltd.

(CONTINUED FROM PAGE 74)  
 inseparable, the *News* fleet is subject to a rigid, orderly and simple maintenance program that has proved efficient and extremely satisfactory. When considering our maintenance program, it should be recognized that the management is interested in one objective: to get out the *News* as quickly and safely as possible. To that end, no efforts are spared and no short-cut maintenance methods are practiced that might jeopardize this objective.

Of primary importance is the fact that *News* trucks are traded in after they have been in service for three years. Thus, every year, we exchange one-third of our trucks for new ones, reducing liability to accident. Truck runs are staggered according to mileage; that is, new trucks are put on long runs in the outlying New York areas. As their mileage piles up, their runs get shorter, until a truck is placed in localized service. This does not mean that short-run trucks go about wheezing for fuel. On the con-

trary, they are conditioned to perform the heaviest work on the most difficult runs at all times. It is simply our method of handling a truck "on the way out."

The fact that we use nothing but one make of truck and, consequently, standardize on repair procedure and parts replacement, is a further aid to maintenance efficiency.

Our servicing procedure, like the safety program itself, is routine but effective. Every truck is checked by a mechanic for signals, lights, wipers, etc., as it leaves the garage. When a truck returns after a day's run, it is driven directly onto the brake machine and its brakes are checked and adjusted by the mechanic. The driver then punches out, and makes a record on the back of his time card, of any necessary repairs or adjustments. All "funny" noises are noted, as are the more obvious conditions. Following the brake check, each truck is gassed and serviced and the battery is checked.

Of particular interest is the fact that trucks do not carry tools. Drivers are specifically instructed not to make repairs, and in the event of any failure, the garage is called. Any one of three "repair shops on wheels" responds to the call to make minor repairs, fix flats, etc., on the spot. In major break downs, the truck is towed to the garage.

The remaining servicing procedure includes greasing every 1000 miles, carburetors and generators are overhauled every six months, oil changes are made every 4000 miles on trucks and 2000 on inspectors' cars. Trucks are washed regularly three times weekly.

One of the key trouble shooters in the maintenance set up is the tire man who does a continuous job of tire maintenance. It is his job to check tires daily for air pressure, remove imbedded materials, etc. New tires, purchased in lots of 100 at a time from various leading manufacturers, are put on the long-run trucks. All tires are recapped, whenever feasible, before the original tread is bare and the recapped tire is transferred to the short-run trucks.

To keep this fleet of 183 vehicles in tip-top shape, the *News* operates two modern garages, one each in the boroughs of Brooklyn and Manhattan.

(TURN TO PAGE 78, PLEASE)



When you send your trucks cross-country, make sure that the possibility of solder failure is eliminated. There's a simple way to do it:

Standardize on Kester Solders for all types of repair work.

In fleet repair shops the country over, men will tell you that Kester Flux-Filled Solder never lets them down. And here's why:

When you use Kester, the right amount of the right kind of flux is contained in the core of the solder itself. Highest quality is maintained in this solder by using only 100% Virgin Metals. And this combination of the right flux and the finest alloys means perfect soldering results on every piece of work, in the shop or on the road. Solder failure calls for emergency road repairs, and you can count on Kester to maintain the speed of your truck service. Kester Solders are speed solders.

Keep your truck fleet rolling and earning more money by using Kester Flux-Filled Solder for all general repairs.

**KESTER SOLDER COMPANY**  
 4205 Wrightwood Avenue, Chicago, Illinois  
 Eastern Plant: NEWARK, N. J.  
 Canadian Plant: BRANTFORD, ONT.

**KESTER**  
 FLUX-FILLED SOLDER



## IT TAKES EXTRA STAMINA TO HANDLE **HOT JOBS**

Today's "hotter running" engines soon play havoc with yesterday's spark plugs.

That's why Edison developed the new Edison HC (High Compression) Spark Plug—the one plug specially engineered to meet every spark plug ignition problem raised by the extreme service conditions and high speed operation of modern high compression engines.

The Edison HC delivers more power without motor "ping" . . . dissipates heat faster . . . gives a hotter spark at highest speeds, burning the gasoline more economically . . . and has a longer life.

For better performance and greater operating savings, change to Edison HC Spark Plugs. They cost no more.

**EDISON-SPLITDORF CORPORATION, WEST ORANGE, N. J.**



# HC

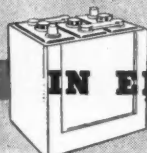
**(HIGH COMPRESSION)**

Edison HC Spark Plugs are made in all sizes for trucks and passenger cars.



"We favor adequate preparedness for national defense and recommend enlistment in the U. S. Army to eligible young men."

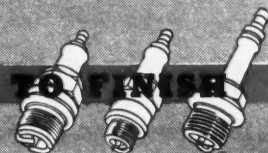
# Edison SPARK PLUGS



**IN ELECTRICITY, IT'S**



**Edison FROM START TO FINISH**





(CONTINUED FROM PAGE 76)

Both garages are equipped to spot repair work. However, painting, body work and welding are concentrated in the Brooklyn garage, while major repairs on rear ends, transmissions, etc., are done in the Manhattan garage. No major engine overhauling is done. By the time an engine needs to be pulled down, it is removed from the chassis and sent back to the factory while a factory rebuilt job is installed in its place.

An itemization of the *News* fleet

shows that it consists of 109 heavy trucks over 5 tons; 30 trucks of 3½ to 5 tons; 8 trucks of 1½ tons; 27 passenger cars and 3 wreckers. All trucks have standard equipment with the exception of the long-run trucks which have such special equipment as fog lights, heaters and 35-gallon gas tanks. Special equipment on every truck consists of booster brakes in addition to the standard hydraulic braking system. The final touch in mechanical safety is the addition of a buzzer in the rear of every vehicle

that sounds off automatically when the truck is put into reverse gear. Thus the *News* practices both foresight and hindsight with a low accident record and enviable efficiency as the result.

## DIAMOND T

(CONTINUED FROM PAGE 38)

the larger models, with a 10 in. channel section, but chassis weight is kept down in the three shortest wheelbases by using only ¼ in. stock. In the longer wheelbases where frame stresses run higher the material is the usual 5/16 in. in thickness and frames are of heat-treated alloy steel.

Hydraulic brakes with the J10 booster are standard with 16¼ in. x 2½ in. front drums and 17¼ in. x 4 in. rear drums of cast alloy iron. Westinghouse air brakes are available at extra cost.

The clutch is the 13 in. single plate and the Clark 270v 5-speed transmission is standard, with the Model 270v0 over-drive available as optional equipment.

The standard rear axle is the Timken bevel 58300. The two-speed A5-18000 and the dual reduction 72300 are available. Standard tires are 8.25-20 in., with duals rear, on spoke wheels. Larger tires can be supplied to 9.75-20 in. and Budd disc wheels are also available.

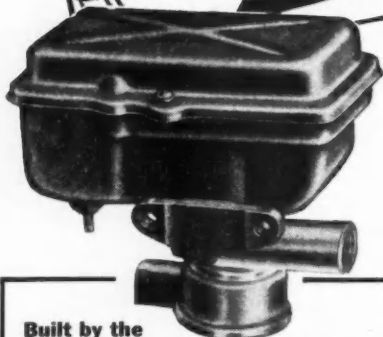
Chassis weight without cab is approximately 7000 lb. — somewhat higher in the longer wheelbases or with extra large tires or other heavier optional equipment. Wheelbases provide for bodies from 8 to 20 ft. in length and standard equipment is exceptionally complete, including a large 45 gal. fuel tank under step-board shield. Hotchkiss drive is standard, with radius-rods available as optional equipment.

## QUIZ ANSWERS

(See Page 18)

1. b. Olive Green.
2. a. Henry Ford.
3. d. Seventeen.
4. a. It made practical the submarine.
5. c. Six horses.
6. b. Aberdeen, Md.
7. b. Vice versa. Mechanized troops combat from vehicle. Motorized troops are merely transported by vehicle.
8. c. All Wheel Drive.
9. c. Packard Motor Co.
10. b. Chrysler Corp.

## STEWART-WARNER ELECTRIC FUEL PUMP PREVENTS THIS...



**Built by the  
Pioneers of Fuel Delivery Systems**

This Model 110-D Stewart-Warner Electric Fuel Pump is backed by 25 years' experience in the manufacture of fuel delivery systems, and is, we believe, the finest fuel pump yet offered. Bears full approval of Underwriters' Laboratories, Inc.

No more vapor-lock troubles! Trucks equipped with Stewart-Warner Electric Fuel Pumps just naturally don't have 'em! Mounted back at the fuel supply tank, away from the heat of the motor, this pump pushes fuel up to the carburetor under pressure—completely and permanently eliminating the usual cause of vapor-lock.

It's fool-proof! It's trouble-free! Contact points are sealed in a hydrogen-filled glass tube, so there can be no sticking, pitting, or burning of points. The new Stewart-Warner Electric Fuel Pump delivers 15 gallons per hour on less than 1 ampere of current! There is no piston, and no rotating action. Consequently wear is minimized, resulting in long life for the pump.

Let this amazing pump help keep your trucks rolling—help you cut down road calls and expensive schedule interruptions. You'll find it actually reduces operation and maintenance costs, too! Mail coupon today for complete information!

# STEWART WARNER

**ELECTRIC  
FUEL PUMP**

**STEWART-WARNER CORPORATION**  
1876 Diversey Parkway • Chicago, Ill.

**STEWART-WARNER CORPORATION**  
1876 Diversey Parkway, Chicago, Ill., Dept. J  
Please send complete facts about the new Stewart-Warner Electric Fuel Pump for trucks.

Name.....  
Address.....  
City..... State.....  
Firm Name.....

# *Keeps Engines Cleaner Lubricates Better*

LION

## *Naturalube*

**MOTOR OIL and DIESEL AND HEAVY DUTY OIL\***

Many fleet operators have tested Lion Naturalube. Results? Invariably they report "lower hauling cost."

There are good reasons back of Naturalube's record performances. First, Naturalube's solvent and penetrative properties gradually remove hard carbon from pistons, rings and valves. Horsepower is stepped-up. Fuel is saved. Next, a 3 to 10 times stronger film provides the highest-type protection against "drag" and engine wear.

With top-notch engine performance you can have lower hauling cost. You can use Naturalube with confidence. It is highly resistant to heat and oxidation; non-corrosive and safe. So, don't waste another day — drain and refill some of your motors with the proper grade of Naturalube and see for yourself.

\* *Naturalube Diesel and Heavy Duty Oil is specially fortified or reinforced to resist the effects of intensified heat and oxidation under extreme conditions. Engines constantly operated at high speeds and/or heavy loads need this super lubricant.*

For visible proof of Naturalube's money-saving properties and details of money-back guarantee phone the nearest Lion Naturalube dealer or write Lion Oil Refining Company, El Dorado, Arkansas.



**BASICALLY DIFFERENT  
LUBRICATING OIL**

**Removes Hard Carbon**

**Higher Resistance to  
Heat and Oxidation**

**Non-Corrosive**

**3 to 10 Times Stronger  
Protective Film**

**ADDS POWER  
SAVES WEAR  
SAVES FUEL  
SAVES LAY-UP TIME**

Made By **LION OIL REFINING COMPANY** • • **El Dorado, Arkansas**

## BOSCH PUMPS

(CONTINUED FROM PAGE 33)

raised. After adjusting tappets, always check to see that there is clearance between the plunger top and the delivery valve when the plunger is at its highest point.

17. Turn the crank handle slowly in the direction of rotation and note when the fuel flow starts. The fuel flow must stop for the same number of degrees on this pump unit as on the first one (within  $\frac{1}{2}$  of 1 deg.).

18. If the fuel flow stops at 60 deg. from the stop of the fuel flow of the first cylinder in the case of a six cylinder unit (or 90 deg. on a four cylinder unit) but does not remain shut off for the same number of degrees it will be necessary to loosen the segment clamping screw and adjust by turning the control sleeve. Turn to the left for a longer period and to the right for a shorter one with left hand helix plunger and opposite with right hand helix plungers. In order to make the ad-

justment it will be necessary to remove one control rod clamp and move the control rod to the stop position. When adjustment is completed make sure control rod is returned to its original middle position. When the pump is assembled at the factory there are mating calibration marks on the gear segment and the control sleeve. It may be necessary to change this relationship when reconditioning the pump.

19. Replace the delivery valve in No. 2 and proceed to No. 3 by removing the delivery valve and going through the same routine with No. 3 that has been just completed on No. 2. When all pump units have been completed each port closing (fuel stops flowing) will occur 60 deg. from the next port closing on a six cylinder unit and 90 deg. on a four cylinder unit and each port opening (fuel starts flowing) will occur at similar number of degrees from the next port opening, giving same period of injection for each cylinder.

This method of calibration is largely for emergency purposes when equipment is not available.

For accurate work when full equipment is available the pump is placed on a bench equipped with either a motor driven apparatus for turning the pump or hand driven equipment. A fuel supply is necessary and tubing and nozzles for connecting to each pump unit. These nozzles drain into graduates or calibrated tubes and the test equipment is equipped with a by-pass so that the injected fuel will flow into the drain pan until ready for the test.

To test by the discharge method.

20. Set pump up for testing and connect tubing leading to nozzles. Set by-pass for draining into overflow and bleed pump.

21. Turn crank until a speed of about 100 r.p.m. is reached and then set by-pass to drain fuel into the graduates. Keep turning crank at same speed until graduates are nearly full. Graduates should contain within 4 to 5 per cent of the same amount of fuel. If they do not, adjustment of the gear sector to the control body must be made until all graduates contain the same amount of fuel, making a fresh start after each adjustment.

22. This test should be made with the control rod in several different positions.

# KEEP GOING

When Others Have  
to Quit!

Install

## THORNTON

Automatic-  
Locking

## DIFFERENTIALS

# TRACTION

When and where you need it—Keep Going when mud, sand,  
ice and snow stall trucks with only ordinary differentials.

Save gas, oil, tires, chains—Cut operating cost



Eliminates spinning of one drive wheel because both rear wheels must rotate when power is applied. Quickly installed in standard rear axle differential carrier, without special tools.

Endorsed by truck and bus operators all over the U. S. A.

**THORNTON TANDEM CO.**  
8701-8779 GRINNELL AVE. DETROIT, MICH.

Makers of THORNTON four-rear-wheel DRIVE for trucks

"When you need TRACTION you need THORNTON"



NEVER SAW  
**A COLD ENGINE  
 START SO QUICK!**



**YOUR PREST-O-LITE DEALER**

***CAN SHOW YOU WHY!***

FLEET owners are amazed at the extra cranking power in Prest-O-Lite Heavy Duty Batteries—the kind of extra “kick” that makes big, cold engines say “Uncle.” They’re astonished, too, at how Prest-O-Lite’s extra-thick plates and Fiberglas protector mats keep this sturdy battery delivering that same wallop month in and month out.

Any Prest-O-Lite Heavy Duty Battery is built to deliver when called on, winter or summer, long haul or short haul. Ask your Prest-O-Lite dealer for complete details and technical data. Better yet,

put one on test in your truck or bus so you can see for yourself how a Heavy Duty Prest-O-Lite cuts hauling costs.

**PREST-O-LITE BATTERY COMPANY, INC.**  
**INDIANAPOLIS, INDIANA**

Manufacturing Plants at: Indianapolis · Niagara Falls  
 Oakland · Oklahoma City · Toronto



**prest-o-lite**  
**HEAVY-DUTY BATTERIES**

## SEALED BEAMS

(CONTINUED FROM PAGE 36)

feel and we know they give better light than the older models."

Only one operator raised the question of what drivers thought when approaching sealed beam lights on other cars. He commented: "Some criticism from drivers when meeting other cars so equipped who do not dim as they should. However, this is a human element over which we have

no control except in our own drivers."

It appears still a little early to solve the question of the sealed beam's life span as most of the operators are reserving judgment on this feature until they have had more time. But here again the opinions are optimistic. Said one man: "Replacements so far have been for damaged lamps only. We have had several vehicles equipped with sealed beam lights in service for over a year with no record of any lamps burning out. Just

how long the lamps will last is not known to us as yet, but this indicates that they are capable of much longer life than the ordinary bulb."

Said another: "We have approximately 50 units using sealed beam lights at present time with no replacements needed." Another commented: "We find that sealed beam headlights have a longer life than miniature bulbs." Although many reserved comments, several agreed that the new lamp lasted longer, and none held a contrary view.

The vital factor of maintenance cost again showed lack of supporting evidence owing to the double factor of the difficulty of obtaining segregated figures for headlight maintenance and of the short time period. Trend of the thinking, however, is indicated by these comments: "No increase." "To date they have not cost any more than the miniature bulbs. It stands to reason the cost will eventually be less." "We believe they will be more economical than the old type." "The reports indicate that the sealed beams are longer lived which reduces maintenance costs."

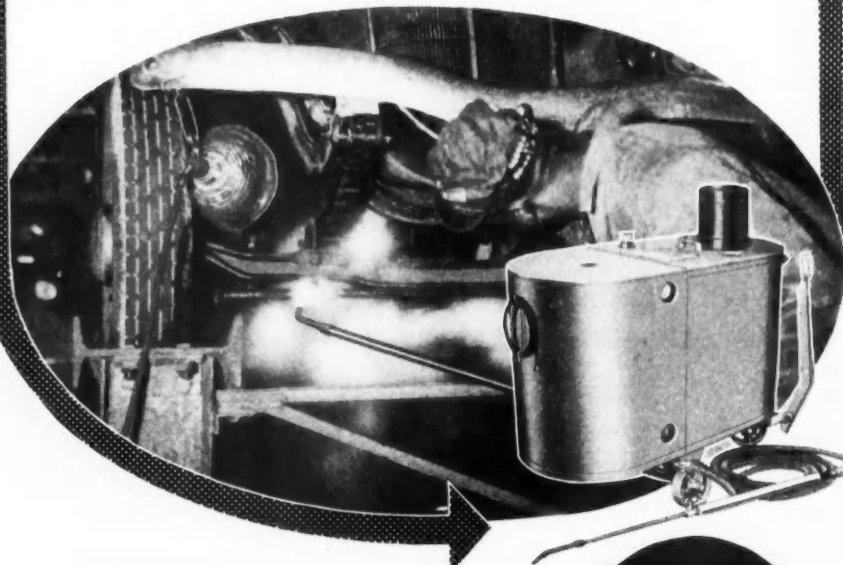
A fleetman from Virginia enters the only dissenting opinion in the cost category and he qualifies it with these illuminating remarks: "There has been a slight increase in cost due to the fact that we have had some breakage from flying gravel. With the old type light we simply replaced the lens. Now we must replace the whole unit. There are many gravel and macadam roads in our territory. It is also necessary to carry a spare unit in order to comply with the state law, although I think that at least 90 per cent of our drivers would not know how to go about replacing a sealed beam unit. There is also the chance that the spare unit may be broken before it is used. We try to avoid this by carrying the spare in a small metal box with spare fuses."

A comment on the more accurate interpretation of maintenance cost—as it refers to actual upkeep of the unit—comes from a main whose location makes it mean the most. Says he: "Maintenance costs are considerably reduced by the use of sealed beam lamps. This reduction is in the elimination of cleaning and polishing reflectors in monthly and semi-annual inspections. The sealed beam type light is especially advantageous (TURN TO PAGE 84, PLEASE)

## Keeps 'em rolling with more pay load!

DIRT may add 50 to 400 pounds of dead weight to every load you carry . . . if allowed to accumulate on bodies, fenders and chassis of trucks or trailers. Hypressure Jenny Steam Cleaning will quickly rid you of this costly "free passenger" . . . allowing capacity payloads. Jenny also reduces your fleet

maintenance costs 25 to 40%, because cleaning work that formerly took hours may be completed in minutes—inspection and repair work is speeded and JENNY keeps 'em rolling at lower costs. Ask us to prove it. Return the coupon today for a survey of possible savings to you. No obligation.



**HOMESTEAD VALVE MFG. CO.**  
P. O. BOX 90 CORAOPOLIS, PA.

SEND FOR THIS  
FREE SURVEY  
TODAY!

O. K.—Send that Survey.

We recondition, repaint, repair.....cars or trucks monthly.

We employ.....mechanics on dirty, greasy repair work.

NAME.....

ADDRESS.....

SURVEY

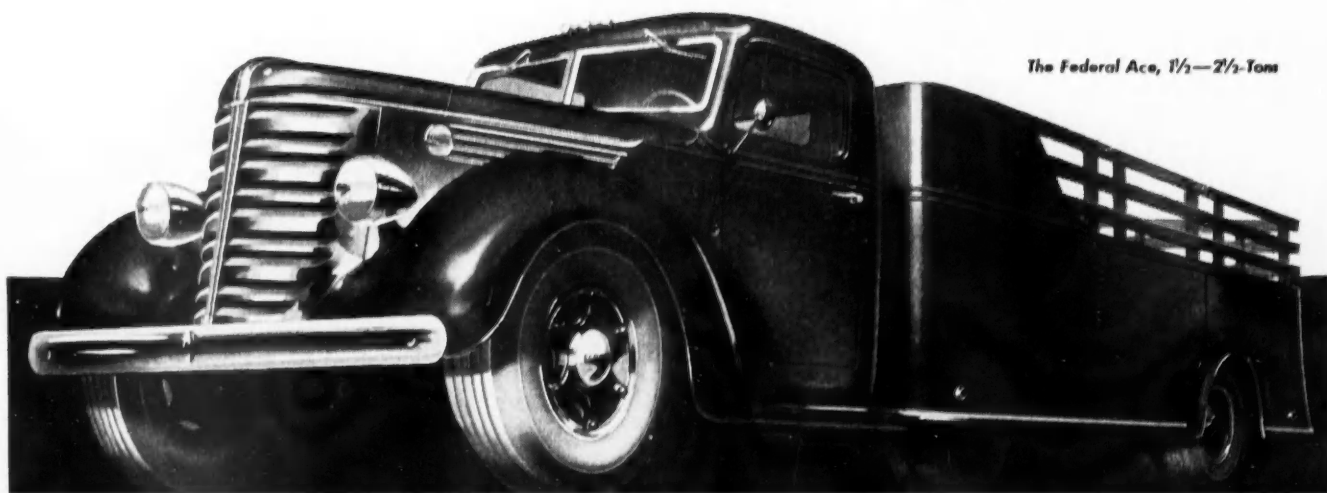
# *The Federal Fleet—*

## **THE MOST COMPLETE LINE OF FEDERAL "ALL-TRUCK" MODELS**

A complete line means *a truck for every purse and purpose*, including designs for such specialized uses as package and milk delivery, six and eight wheel, heavy-duty models for efficient long distance hauling and a full complement of cab-over-engine and tractor units—in short a model for every operator whose requirements call for equipment above the passenger car type of truck.

Recently Federal added the new ACE, 1½ to 2½-ton chassis with a 232 cu. in. engine, to fill the

demand for a low-priced, heavy-duty model in this field. Another recent addition has been the Model 35, 3½ to 5-ton capacity, with a 381 cu. in. engine. Adding these new units rounds out the Federal Fleet of 40 Models and means literally that any operator can find a Federal *exactly suited* to meet the needs of both his job and his pocketbook. Federal trucks have always been built and sold to *fit the job*. And your Federal dealer sells a service *custom tailored to your individual needs*. See him before you buy!



*The Federal Ace, 1½—2½-Ton*

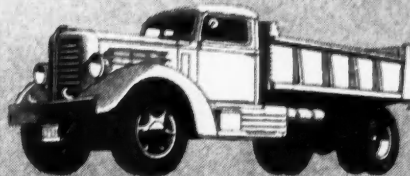
*Typical of Federal's Complete Fleet of Forty Models*



*¾-Ton Package Delivery*



*¾-Ton Milk Truck*



*Model 35, 3½ to 5-Ton*

# **FEDERAL TRUCKS**

**FEDERAL MOTOR TRUCK COMPANY • DETROIT, MICHIGAN**

**For 30 Years Known in Every Country, Sold on Every Continent**

Dealers everywhere are finding that it pays to sell Federals. Some specially desirable territories are still open. Write for franchise details.



(CONTINUED FROM PAGE 82)  
in this respect in the Pittsburgh district since the heavy sooty atmosphere tends to coat ordinary reflectors in a short time."

Finally we made a direct attempt to ferret out any chronic ills, any conceivable shady men in the fuel pile. "Have you encountered any difficulty with sealed beam headlights," we asked, "and if so, what method have you developed for overcoming it?"

But again came back the overwhelming answers: "Have not encountered any difficulty." "No trouble." "No unusual difficulties have been encountered." "None." Again the only replies that did not join in the general optimism were from the few operators who begged to defer comment on the grounds that their experience was still incomplete.

From the fleetman's standpoint it looks as though the industry had backed the right horse. Barring at-

tack from other quarters, it would appear that the new lights are here to stay, at least till something still better comes along.

## TIRE MEN TRIM TRUCK SIZES

(CONTINUED FROM PAGE 21)

plies more than the standard low-pressure tire of similar size, and in most cases the actual section is larger, although there are a few where the section is smaller to the extent of .15 in.

The new tires that replace the high-pressure line carry a recommended pressure almost as high as that of the straight high-pressure tires. They are dual-marked for the benefit of those who hate to see the established order of things change and to take care of some screwy legislation in places where governing bodies have refereed the high pressure-low pressure game to the extent that there is a material difference in license fees between high and low pressure types even though they may be used for identical purposes.

If we stick to tires that fit a 20-in. rim for our example we come up with a chart like Table "B" (Page 21), which shows what we have had in the way of sizes and types and what we are to get from now on.

Looking down the size columns of the tires we are to get, it becomes apparent that the new program is consistent if nothing else, and after all, that is the main purpose of the change. The size increments up to 7.50 in. tires are in half inches. From the 7.50 to the 9.00 in. tire the gaps are  $\frac{3}{4}$  in. and then sizes are stepped up 1 in. at a time. This makes sense to the operator who has been sorely perplexed by the confusion of tire

(TURN TO PAGE 86, PLEASE)



A new Schlitz beer, recently announced, calls for new delivery units and five Diamond T's like this were elected. That's really a stake body with solid top, steel panels in two of the side sections and double doors across the rear

Don't worry about winter  
*Install* **LINTERN SANDERS Now!**



WHAT WEATHER!  
ROADS LIKE GLASS  
HOW'N'ELL  
CAN A TRUCK  
STAY ON THE ROAD?

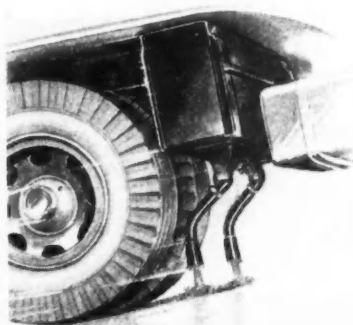


**YOU** can have good traction in all weathers, maintain an excellent accident record (thereby gaining reduced insurance rates). You can avoid lost time and wrecked equipment. All for a few dollars in Lintern Sanders—and they'll soon come back in the savings you make. Ask for new descriptive folder "Traction" which tells all about them. Lintern Corp., 7960 Lorain Ave., Cleveland, Ohio.

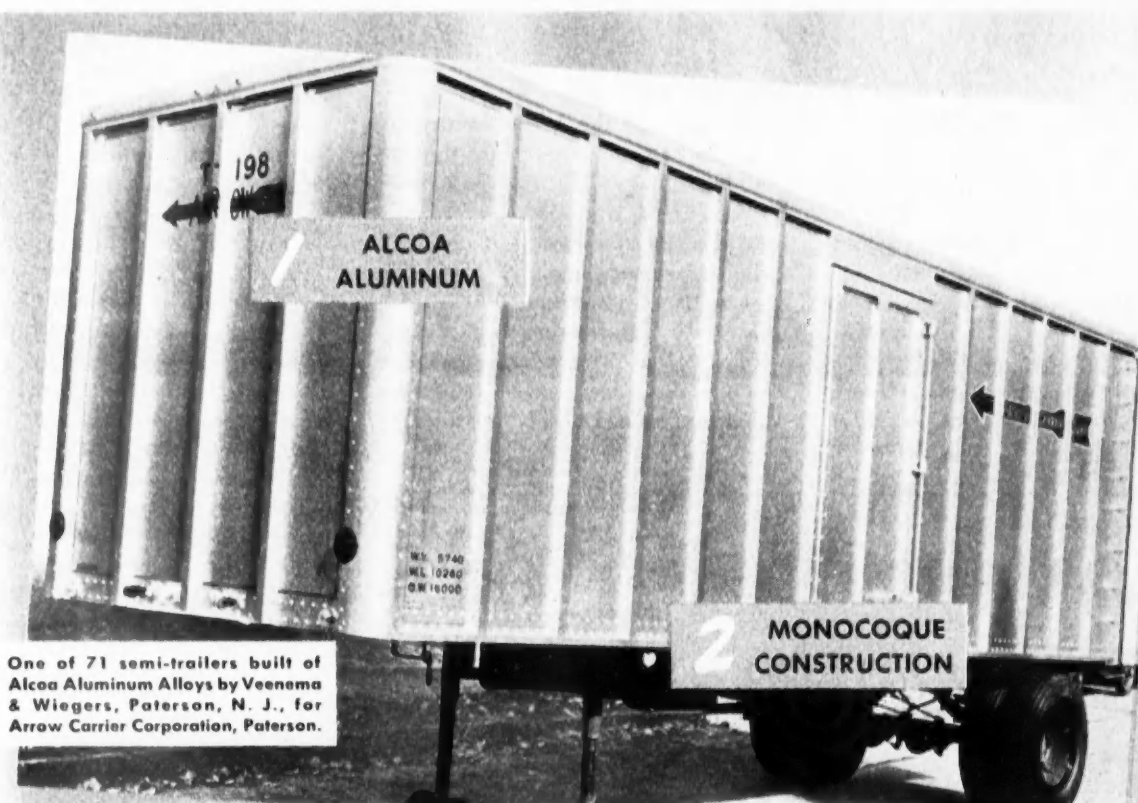
*Opportunity for Representatives: A few good territories still available. Write for full particulars.*



O.K., BOSS,  
THESE LINTERN  
SANDERS DO  
THE TRICK—NO  
MORE SKIDS!



*Install* **LINTERN SANDERS Now!**



One of 71 semi-trailers built of Alcoa Aluminum Alloys by Veenema & Wiegert, Paterson, N. J., for Arrow Carrier Corporation, Paterson.

*Field Report on:*

## ANOTHER FLEET USING THIS "1-2" KNOCKOUT ON DEAD-WEIGHT WASTE

The right equipment can help a lot in making a trucking operation yield maximum profit. Arrow Carrier's experience is a case in point. Note *two* important facts about Arrow's units:

*First*, They are constructed of Aluminum. This is a fundamental way to get the savings of lightness.

*Second*, Aluminum Monocoque\* construction, which gives the utmost weight saving is used. Only when equipment is built of Aluminum can this advantage be gained in fullest measure. In monocoque designs, all parts of the structure bear a share of the load. For that reason, parts cannot be made flimsy and thin to gain lightness, because thin parts would buckle. Aluminum parts are at the same time light in weight, and yet

plenty thick and stiff to resist buckling.

These 24' semi-trailers are 7' 7 $\frac{3}{8}$ " wide, 6' 11 $\frac{3}{4}$ " high inside, and have capacity of 15 tons. But they weigh only 5,740 lb. including a door on each side, full height rear doors, 30" tail gate, tire rack, spare wheel and 975-20 tire, and toolbox. That means there is over a ton and a half of extra payload, *Bonus Load*, which can be carried on each of 71 units which Arrow operates. Figure what that can mean in extra profits. ALUMINUM COMPANY OF AMERICA, 2139 Gulf Building, Pittsburgh, Penna.

\* **MONOCOQUE**: Type of construction in which full strength of panels is used to bear load, making chassis unnecessary; this makes a stronger, safer, lighter structure.

**FOR BONUS LOAD**

**WITH STRENGTH AND SAFETY**

ALCOA



ALUMINUM

(CONTINUED FROM PAGE 84)  
sizes in the hand-book he has been using.

Just to show you how far out of line things got by drifting before the boys came to grips with the new program and mastered it, we can take the case of the 32 x 6 and the 7.00-20 tires, and when you take them you take about one-third of all the truck tire business. The 32 x 6 was in existence and doing admirably when the 7.00-20 8-ply tire came along. Operators liked the 7.00-20 tire so much

when they found what kind of a job it would do that they did a little concentrating.

The result of this brown study was a simple case of outguessing the tire industry. The operators demanded a 10-ply 7.00-20 tire. The purpose behind this demand was to increase the inflation pressure of the 7.00-20 low-pressure tire and make it do the work of a 32 x 6 high-pressure tire, and regardless of recommendations that is what it did. Here were two tires which represented nearly one-third of

all truck tires doing an identical job.

In the long run the new tire program should save the fleet operator money. First, the tire manufacturers can fill truck requirements with less factory equipment and increase production on the fewer types. Second, factory inventory, distributor inventory and, very likely, fleet operator inventory will be reduced.

The above simplification program is the first step in a general program. The next step is now under consideration and if adopted, will result in some highly important changes both in the number of truck tires that will be offered and in the gradation of load capacities. The tire makers, represented by a committee of the Tire & Rim Association, and the truck industry, represented by a sub-committee of the S.A.E. Truck Rating Committee, have the future program now under discussion. When the proposals now under discussion crystallize into definite decisions **COMMERCIAL CAR JOURNAL** will convey the news to fleet operators.

# COMMERCIAL CAR JOURNAL

Is Read by the Men

Who BUY for the 25,000

Largest Truck Fleets

in the Country.

The Truck Fleet Market is

Big, Compact, Accessible—

and Rich.

**COMMERCIAL CAR JOURNAL**

A Chilton  Publication

Chestnut & 56th Sts.

Philadelphia, Pa.

## GAS DISPENSER

(CONTINUED FROM PAGE 38)

the card is released; thereby completing the cycle. The entire operation could not be made any simpler—it is as easy to use as a time clock. At the end of the month these cards are sent to the office where the totals are run off on each card for the individual car cost records.

This system was installed in a Cleveland garage of The Telling-Belle Vernon Co., housing 100 vehicles and has more than paid for itself in three months of operation because one man was replaced by the unit. It has recorded over 6000 trouble-free deliveries, and has dispensed over 50,000 gal. of gasoline with no theft or other shortage.

This unit will soon be made available to all fleets. Negotiations are now under way with some of the major gasoline and pump companies for the manufacture of this machine. Anyone desiring to see the machine in operation, may see it at 1725 East 36th St., Cleveland, Ohio, or inquiries may be addressed to either of the inventors.



# Distant Hauls or Daily Deliveries

**DELAYS ARE COSTLY  
—LOADS MUST KEEP  
GOING ON TIME!**

TO DO EFFICIENT, profitable hauling, you have to make sure your tires won't fail and cause delay along the way. Time out for changes and repairs cut deep into profits. Kelly knows that, and for years has made Kelly tires extra tough.

Kelly Truck Tires began making new mileage records in motor transportation long before 1917. So ask the old-timers. They'll tell you, "Kellys Are Tough," as well as, "dependable for 46 years."

Today, for interurban transport, or stop-start local delivery, Kelly's *Armorubber* tread and fatigue-proof cord body are topping their fine reputation. They're giving bonuses by adding extra thousands of cost-reducing, trouble-free miles to usual tire performance.

Your local Kelly dealer specializes in tires "job-designed" for your better service. He'll help you to lower your tire mileage costs.

## Heavy Loads, Long Hauls

The Kelly Perfected Rayon is setting new records everywhere for low ton-mile cost.



## Local Delivery, Frequent Stops

The extra thickness of the Kelly Commercial Heavy Tread Tire cuts costs per mile.



The Kelly Rayon Cord

The Kelly C.H.T.

# KELLY

*Springfield*

# TIRES

DEPENDABLE FOR 46 YEARS

## FREE BOOKS

(CONTINUED FROM PAGE 17)

### Hydraulic Equipment

Just about all there is to know about the use of Blackhawk Porto Power hydraulic equipment is contained in Catalog 40-H offered by the Blackhawk Mfg. Co., Milwaukee. In addition to many photographs of actual operations, the booklet lists available accessories and also contains a complete listing of hydraulic hand jacks from 1 to 75-ton capacity. Check "D" on the post card.

### Baker Snow Plows

For those to whom a knowledge of snow plow equipment is important, we recommend a new 30-page catalog on such equipment as manufactured by the Baker Mfg. Co., Springfield, Ill. Complete descriptions, well illustrated. Check "E" on the post card.

### Oakite Scale Cleaner

Fleet men confronted with the problem of removing water scale and rust from gasoline or diesel water systems will be interested in a new 20-page booklet from Oakite Products, Inc., 57 Thames St., New York, which not only extols the virtues

of the company's new Oakite "Compound 32" but also gives helpful hints on cleaning other equipment such as boilers and refrigeration equipment. Check "F" on the post card.

### 1940 Bear Catalog

Recent additions to Bear equipment line for testing and correcting frames and axles, balancing and aligning wheels and making all safety service tests and corrections are included in the latest 64-page Bear Catalog. Included is a section on ways and means of bringing any shop to 1940 standards. Check "G" on the post card.

### Hewitt Hoses

Hewitt rubber products for the oil marketing industry are fully described in a new booklet by Hewitt Rubber Corp. that probes into the details of hose types that range from the familiar gas pump and tank wagon hoses up to the big ship unloaders. Worthwhile for oil distributors with a bonus for everybody in the form of air vacuum and water hose descriptions. Check "H" on the post card.

### K-D Tool Catalog

"One hundred twenty-two items, each designed and built to make hard jobs easy" is K-D Mfg. Co.'s concise and accurate description of the contents of its new tool catalog, just off the press and available free to all fleetmen who check "I" on the post card.

### Kold-Hold (Plate-type) Refrigeration

"A Proposal to Save Your Company Enough Money to Modernize Your Truck Fleet with Kold-Hold Mechanical Refrigeration" could serve as the table of contents as well as the title of a new spirally-bound booklet by Kold-Hold Mfg. Co., Lansing, Mich. A brief straight-forward presentation of truck refrigeration the Kold-Hold way. Check "J" on the post card.

### Baker (Mechanical) Refrigeration

On the subject of refrigeration, better take a look at a new booklet, "Desert Sun Eclipsed," by Baker Ice Machine Co., Inc., Omaha, Neb. Only eight pages, but it gives basic details of the Baker system which includes a power unit with air-cooled 4-cylinder gasoline engine and separate cooling unit with blower. Check "K" on the post card.

(POST CARD OPPOSITE PAGE 128)



Northern Transport, Ltd., of Canada, puts its own name on cab doors only; permits local Boards of Trade to use the sides of its Fruehauf trailers for town advertisements in return for help in getting new business.

## Let 'em Roll . . . SAFELY!

- A**—is for accident, a thing we all shun  
to burn up or crack up is really no fun.
- M**—is for man power—the human equation  
we depend upon them on every occasion.
- E**—is for effort—we mean hours of toil  
to give us our goods—our food without spoil.
- R**—is the rugged equipment in use,  
thru hours of pounding—it must stand abuse.
- I**—is for insight, intuition and nerve  
they watch us to keep from crowding a curve.
- C**—is for care in rain, fog, or sleet  
they're always prepared—they're swell guys to meet.
- A**—is for accident—a thing we avoid,  
they happen quite easily when we are annoyed.
- N**—is for nite—the time that trucks drive  
the "man in the cab" drives to keep you alive.
- S**—is for Safety in letters quite tall,  
if courtesy reigns—happy rides for us all.
- A**—is for accident—it can happen again  
but care and good outfits will soon end its reign.
- F**—is for folly—a moment to save,  
we may win a dash—or maybe a grave.
- E**—is the ease a safe driver feels,  
he holds the best hand—no matter who deals.
- T**—is the time we so carelessly spend,  
let's play safe in driving—why hasten the end?
- Y**—are the years—they're ours to enjoy,  
Play safe as you drive—you're no longer a boy.
- T**—is our temper—a "bad boy" at best,  
the safe driver rolls along with the rest.
- A**—is that accident—a careful man's bane,  
We took a fool chance—a second to gain.
- N**—is the nut we all hate to meet,  
he jumps all the lights—abhors a "stop" street.
- K**—is the "can," the "jug," or the "jail,"  
but think about this—a morgue has no "bail."
- S**—still is safety, good sense, and good will,  
Remember if hurt—you must pay the bill.



**American Safety Tank Co.**

**PROTECTION**  
AGAINST TRUCK FIRES FOR DRIVER, LOAD AND OUTFIT

Underwriters Laboratories, AU1302

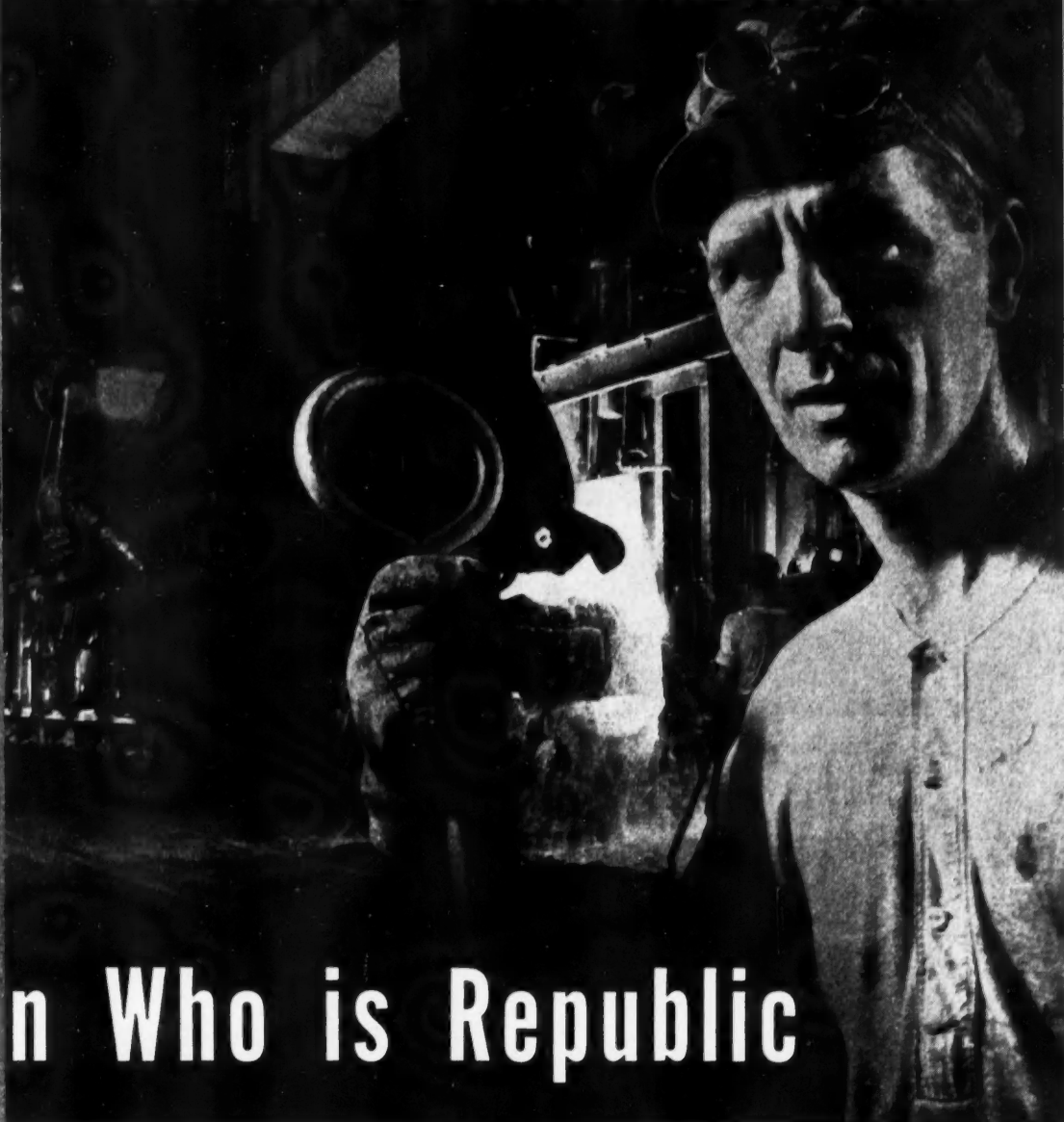
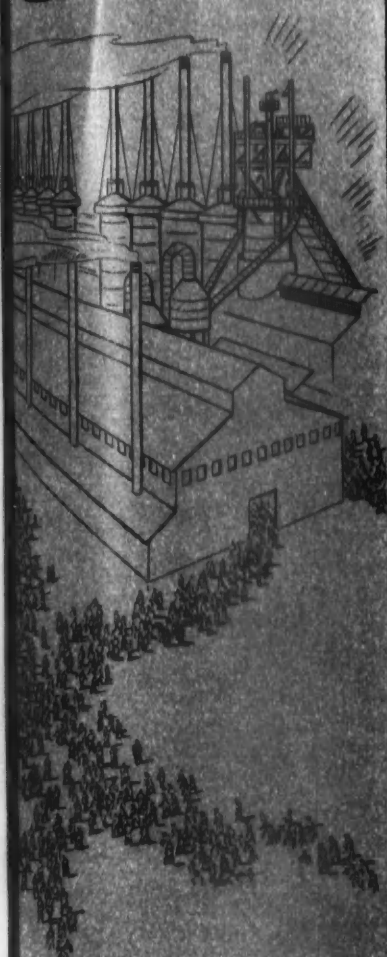
KANSAS CITY, MISSOURI, U.S.A.

When writing to advertisers please mention Commercial Car Journal

COMMERCIAL CAR JOURNAL  
OCTOBER, 1940

# Steel

## — FIRST LINE OF NATIONAL DEFENSE



## The Man Who is Republic

No bugle wakes him from his morning sleep.

No uniform tells all who see him that he is defending the liberty of America.

No beribboned medal shows his work well done.

But there he is—a typical American—55,000 of him in round numbers—working in Republic plants, mines, offices and warehouses in 35 states—daily doing his share to turn out huge quantities of billets, bars and strips of steel—that every industry may have the sturdy raw material from which to fashion the sinews that will make America safe for his children—and yours.

This is the type of skilled-in-steel worker that mans the far-flung operations of Republic. This is the type of man that during peace-time brings comfort and safety to the American way of life. And this is the type of man who, in this emergency, is giving unstintingly of his effort and his specialized knowledge, to provide America with more and better *steel—first line of national defense.*

*The line of steels and steel products manufactured by Republic is so diversified that we have prepared a complete listing in Booklet No. 199. A copy will be sent you upon request.*



**REPUBLIC STEEL CORPORATION • CLEVELAND, OHIO**

Berger Manufacturing Division • Miles Steel Products Division • Steel and Tubes Division • Union Drawn Steel Division • Truscon Steel Company





The diesel-powered Mack tractor-trailer makes a 3800-mile round trip weekly run between Dallas and Los Angeles with 72,000 lb. gross.

With an operating cost of .0736 cents per mile, the company claims to have paid off extra cost of Mack diesel in three months

## ROLL OUT THE BARREL

(CONTINUED FROM PAGE 29)

safety award. If they had been, we would have had many more on the honor roll.

Without resorting to either of the most common weapons in a safety campaign—I refer to a regularly posted bonus for careful driving on the one hand and the threat of arbitrary expulsion on the other—our safety program is none the less complete, embracing many individual tactics commonly used by other fleets but welded here into what we believe is an unusually complete whole. Fast and thorough accident investigation, personalized driver supervision and a careful maintenance program that keeps equipment in excellent condition form the backbone of our plan.

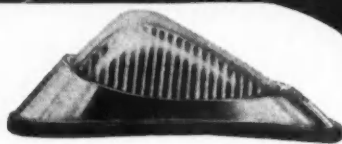
To begin with, every Trommer driver makes out a report slip every day. This includes a statement of the time he left, the route covered, the deliveries made, the time he returned, and any other items pertaining to the fulfillment of his assigned task. In addition, there is a list of possible mechanical defects which may have shown up during the day's run. These must be checked item by item by the driver, and if defects are reported, rechecked item by item by the shop superintendent, before the truck is allowed to leave the shop again. This mechanical check is further supplemented by a rigorous program of preventive maintenance to be discussed later.

There is one final question on the driver report. It asks: "DID YOU HAVE AN ACCIDENT TODAY?" If the driver has had an accident and fails to report it—there is more than just lassitude or wilful neglect. He must also have told a point-blank lie, and most men won't do that, particularly in the face of almost certain detection later on.

Thus we are virtually assured of the first step in accident investigation—a prompt and accurate report. For as soon as the driver answers "yes" to the accident question, he must immediately fill out a detailed accident report. He knows that he cannot again take out a Trommer

(TURN TO PAGE 92, PLEASE)

## Want Safety and Economy in your Lighting and Reflecting Devices



**The STREAMLINER**  
Modernistic all purpose—  
3 in line; Marker, Clearance,  
or Fender Lamp. No. 1203C,  
Full Chrome, List \$1.50.



**The ZEPHYR**  
More Light  
Less Current  
More Protection  
Less time to change bulb  
No. 400-C Chrome, List \$1.00.



**Do-Ray "NOBBY"**—with  
flexible bracket. No. 1292-F,  
List \$1.25.

It's Foglite  
Time! This Do-Ray  
GLASEAL-Beam foglite,  
with genuine  
GE Glaseal  
Unit (amber  
or white),  
gives heavy  
duty service.  
List price \$5.00.



No. 1115 Do-Ray Flexible  
Type Clearance Lamp.  
Flexible strap protects  
against lens breakage.  
List \$0.50.



**ALL RUBBER!** Do-Ray No.  
1132-R Molded 3-Way Light  
fits anywhere. Gives long  
service. List price \$2.50.

**You get—**  
**Safety! Appearance! Economy!** The three big values  
built into every Do-Ray  
Safety Lighting and Re-  
flecting Device. Styled to  
match the most modern  
streamlined truck—yet  
built to take rough  
treatment. They give  
you satisfaction plus  
low cost per mile.  
**Remember New I. C. C. Regu-  
lations Are Effective Oct. 1.**  
**Do-Ray Certified**  
Products meet local  
and I. C. C.  
regulations. Get  
them from your  
jobber and be  
safe.



No. 70 The Giant Stoplite  
with angle bracket—4  
mounting positions. Over-  
all dia. 7 1/2". List \$4.00.



No. 1214 Do-Ray Stop and  
Tail Lamp with Tiger-Ey  
Hex Flex Reflecting Lens.  
Has new extension angle  
bracket. May be mounted  
on top of panel trucks  
where permitted or  
below body of truck  
where long extension  
bracket enables lamp to clear  
most obstructions.  
List \$2.30.

No. 1308 Do-Ray  
Super Flare  
22 Gauge steel  
Burns 18 hours.  
List (3 in metal  
container) \$4.50.

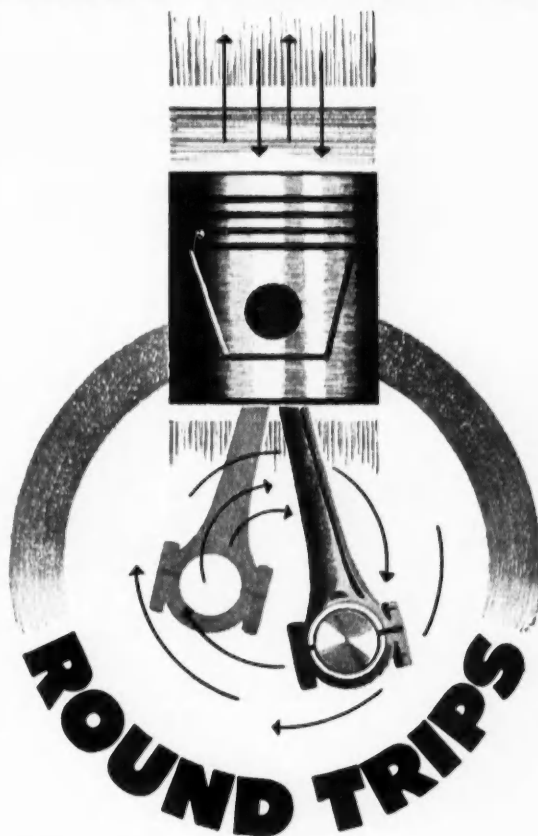


**DEPEND  
ON**

DO-RAY LAMP COMPANY 1458 South Michigan Avenue Chicago

# DO-RAY

# 780 MILLION



● Flashing up and down . . . thousands of times a minute . . . in temperatures up to 2,500 degrees. Ordinary pistons couldn't take it! Then, this fleet operator installed Nitricastiron Sleeves, Aerotype Pistons fitted with Chrome-Plated Pins and Aerotype Valves. Pistons stood up for 780 million "round trips"—260,000 miles. Such actual performance records prove what Toledo Nitricastiron Sleeves and Toledo Aerotype Parts will do for you. Try them. Phone your local jobber now.

## THE TOLEDO LINE IS COMPLETE

Valves and Valve Parts • Pistons: Aluminum, Cast Iron • Piston Pins: Chrome-Plated • Cylinder Sleeves • Cylinder Sleeve Assemblies • Engine Bearings • Water Pumps • Water Pump Parts • Tie Rod Ends • Chassis Bolts and Bushings • Shackles: Tryon, Silent "U" • Independent Front Wheel Suspension Parts



**1940 Biggest  
Sales Year in  
Company History**

# TOLEDO

**THE TOLEDO STEEL PRODUCTS COMPANY • TOLEDO, OHIO, U. S. A.**

Warehouses: Atlanta • Boston • Chicago • Cincinnati • Cleveland • Dallas • Denver • Detroit • Indianapolis • Jacksonville • Kansas City • Memphis • Minneapolis • New York • Oklahoma City • Omaha • Philadelphia • Pittsburgh • Richmond • St. Louis • Wichita • Los Angeles • San Francisco • Portland • Seattle

(CONTINUED FROM PAGE 90)  
truck until he has done so.

The written report, replete with diagrams and witnesses' names is filed in triplicate, one with the insurance company, one in our company accident file, and one in the drivers' file which contains all information about each driver that the company has on record.

Once each month, at each brewery or distributing point, we hold a "kangaroo" court for all drivers that have been involved in an accident

that month. In the panel are our two labor stewards, one representing the bottle drivers, the other the keg drivers; an inspector from the insurance company and myself.

Here the driver is given every opportunity to discuss the circumstance of his accident. Not satisfied with the usual intersection diagrams furnished by insurance companies, we have a specially large one, the size of a whole desk top, on which is pictured every conceivable type of road condition, including forks,

curves and intersections of various types, and even those hard-to-describe jogs where one road ends and another begins perhaps 50 or 100 feet to one side. On this map the driver indicates the exact circumstances of the accident.

The court decides not only the responsibility of the driver, but also the type of accident involved. We have a form, reproduced with this article, entitled "Automobile Accidents—types and causes." Here are listed 14 possible types of accidents and 16 different causes including two for which the maintenance department is held responsible and one which puts all the blame on the "other driver." All the rest define various ways in which our own drivers contributed to the accident.

A master file card is then filled in with the driver's name, the claim number, if any, and the proper code numbers checked from the list of types and causes which show the exact circumstances of the accident. A column on this card is provided for checking accidents as avoidable or unavoidable (for quick reference) and a final column for remarks. From these cards it is a relatively easy matter to determine the most frequent types of accidents over any given period and to increase our guard against them by means of special bulletins and through individual and group contacts with the drivers.

There is also a chart in each garage which lists the names of all drivers working out of that branch followed by blank spaces for each month of the year. Each time an avoidable accident occurs, a red bar is placed opposite the driver involved, in the appropriate monthly square. A green bar indicates an accident in which our driver was in no way at fault. Thus a quick glance quickly shows which drivers have been involved in accidents of any nature.

As stated above, we have no fixed rule with regard to the total number of accidents in which a driver may be involved before discharge. In its place, we have attempted to maintain an intimate working knowledge of the conditions under which each driver operates, so that if and when an accident occurs, we will be in a position to take into consideration both the circumstances under which  
(TURN TO PAGE 94, PLEASE)

# MEETING SPECIAL NEEDS WITH-

# EBERHARD STOCK ITEMS

The wide variety of truck hardware in the big Eberhard line generally makes it unnecessary to design and build special fittings for unusual requirements.

For instance, the heavy truck shown in these pictures has folding rear doors, but the hardware consists of standard Eberhard stock items. Doors are attached to the body with No. 5832 Hinges; No. 9485 Hinges connect the door sections; and No. 5607 Slam-Tite Locks provide the door fastenings.

For all your body hardware need, special or regular, consult the Eberhard catalog. Eberhard time-tested fittings offer real economy and dependability.



Body by JAS. HANNAH, Chicago.

Eberhard Manufacturing Co.  
Division of  
Eastern Malleable Iron Co.  
Cleveland, Ohio

# EBERHARD

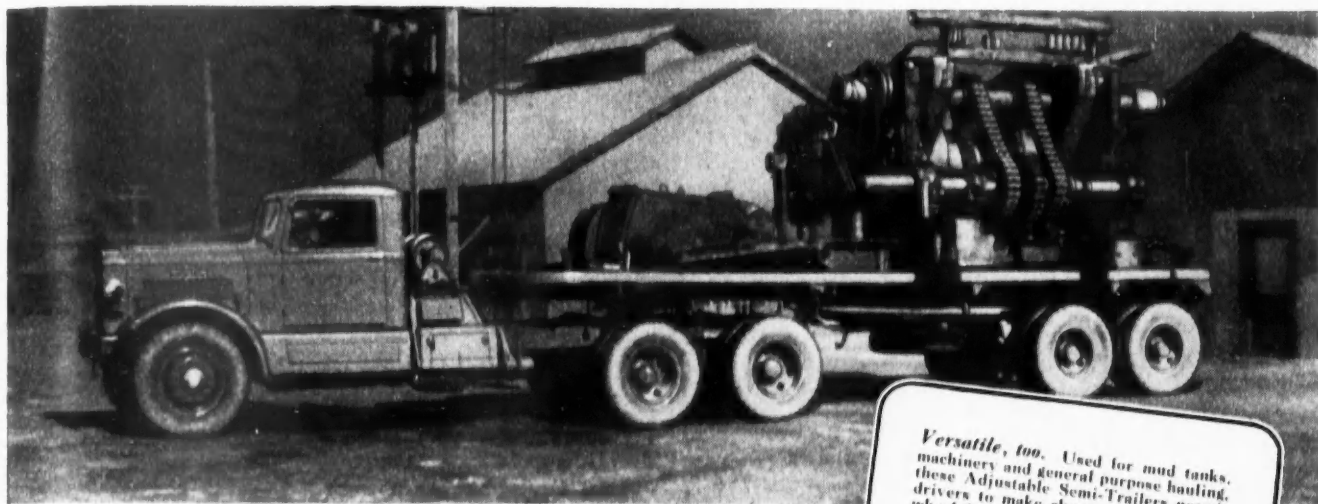
## AUTOMOTIVE HARDWARE

COMPLETE DESCRIPTIVE LITERATURE  
ON REQUEST





# They gotta be TOUGH in the Oil Fields



*Versatile, too. Used for mud tanks, machinery and general purpose hauling, these Adjustable Semi-Trailers permit drivers to make changes in length and wheel base as the work demands. As shown directly above, the trailer in closed position is 26' over-all and is carrying a 20-ton draw works. Fully extended it is 35' over-all and with fifth wheel moved forward to allow for its 20-ton load of 8" pipe, 45' in length. Intermediate positions for short range and medium range pipe or casing are readily set as desired. Built by Weber Trailer and Mfg. Co., Los Angeles, Cal.*

— so Weber Semi-Trailers  
are built with

## U·S·S HIGH TENSILE STEEL

**P**UNISHMENT is what these Weber Adjustable Semi-Trailers are built to stand. With main frame members of U·S·S COR-TEN they slam bang their heavy loads through mud and clay. High-balling over rocks and ditches, they laugh at the teeth-jarring trails that serve as roads in the oil country.

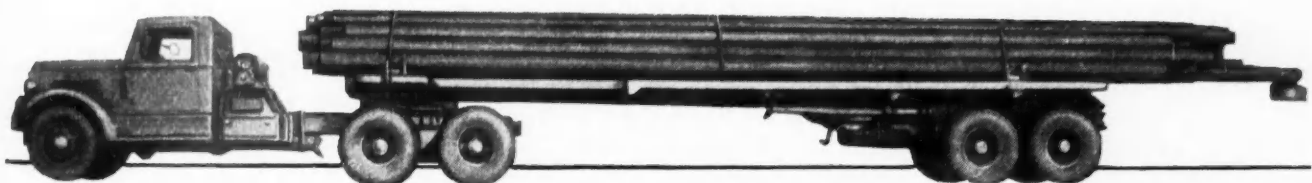
The extra strength and toughness that COR-TEN adds are doubly important here. For when these trailers are extended to their full length of 35 feet, and loaded to boot, the twists, shocks and weaving strains of rough going are many times multiplied. Or-

dinary steel construction doesn't last long under such conditions and that's why Weber Trailer and Mfg. Co. turned to COR-TEN.

COR-TEN has a yield point 1½ times that of ordinary structural steel. It has greater tensile strength, 33⅓% greater resistance to abrasion, nearly double the impact strength. Its resistance to atmospheric corrosion is from 4 to 6 times that of ordinary steel. And finally COR-TEN has an endurance limit 80% greater than plain steel, which gives it amazing capacity to absorb vibration and twisting stresses.

Because of these superior physical properties, COR-TEN can be used in heavy-duty equipment like this to increase strength and ruggedness, and to reduce maintenance, without any increase in weight over plain steel construction. Or if lightweight is wanted, COR-TEN can be used to reduce weight substantially without any sacrifice in strength or safety. Applications in every field of industry have proved these facts.

Find out how easily COR-TEN or the other U·S·S High Tensile Steels ... U·S·S MAN-TEN and U·S·S Abrasion Resisting Steel can be applied.



## U·S·S HIGH TENSILE STEELS



AMERICAN STEEL & WIRE COMPANY, Cleveland, Chicago and New York  
CARNEGIE-ILLINOIS STEEL CORPORATION, Pittsburgh and Chicago  
COLUMBIA STEEL COMPANY, San Francisco  
NATIONAL TUBE COMPANY, Pittsburgh  
TENNESSEE COAL, IRON & RAILROAD COMPANY, Birmingham

United States Steel Export Company, New York • Scully Steel Products Company, Chicago, Warehouse Distributors

# UNITED STATES STEEL

(CONTINUED FROM PAGE 92)

it occurred and also in many cases the personal equation of the driver himself, especially with regard to his willingness to cooperate and his ability in other lines, particularly salesmanship.

The writer likes nothing better than an occasional trick behind the wheel of even our largest over the road units, and I have made it a part of my work to make at least one trip a year on every regular route we cover. In so doing I have

come to know routes and drivers alike and to know the relative hazards of taking a 60,000-lb. gross tractor trailer unit through an alley in Brooklyn, and of highballing a 3-ton single-unit truck through northern Jersey. During the course of a single year one truck may be involved in a series of inconsequential traffic accidents and yet its driver might still be regarded as considerably more responsible than one who had had a single non-excusable accident out on the highway. That's

why we feel strongly that either a bonus or penalty system set up on an arbitrary basis of total number of accidents would, in our case, work a grave injustice to our drivers.

Our drivers know that their accident cases will be given every consideration possible, but they also know that if the score does go out of bounds, there's trouble in the wind. Fortunately, that trouble seldom happens.

Once each quarter, at each brewery and at a centralized point for the distribution stations, we hold safety meetings which nearly all Trommer drivers attend. These are nearly always featured by some outside speaker, usually with movies or slide films, capable of interesting and holding the drivers' attention. The meetings are nearly always attended by one or two company executives. Beer and buffet lunch are the order of the evening. Drivers consider it good business to attend, and they turn out accordingly.

Finally, once a year comes the annual banquet and theater party to which all drivers who complete the year without accident are invited. The caliber of entertainment makes it well worthwhile, and drivers look forward to being present.

But no matter who drives the trucks there is no excuse for lack of maintenance. That's why we push our shop programs to the limit in detecting and correcting possible trouble before it occurs, as well as instant correct at the slightest indication that trouble may be developing. Each of the two main breweries have adequate garaging facilities for the units stationed there including fully equipped shops where all mechanical repairs are made. The Brooklyn shop is manned by six mechanics, one car washer and a superintendent. The Orange shop has three mechanics, three combina-

(TURN TO PAGE 96, PLEASE)



FROM the first time up the Simplex "LL" Ring has been making real hits, with remarkable regularity, all around the circuit.

"LL"'s record for the first season, has been nothing less than sensational—the find of the year.

"LL" leads the league in number of hits; long drives; stolen bases; assists and circuit clouts — and with a perfect record.

"LL" is a great short-stop — nothing gets by — stops oil and blow-by in their tracks.

"LL" is also a real pinch-hitter and clean-up man, putting you so far in the lead there is no chance for a ninth-inning come-back.

Join up with a real fence-buster and get your share of the world's serious money. Call your near-by Simplex Distributor for full information and details.

For quicker seating and longer life, segments of different degrees of hardness are alternated in the groove. The softer, deeper segments wear down while the ring is seating, protecting the cylinder wall. The tougher, hardened sections carry-on after the seating, for long life.

**SIMPLEX PRODUCTS CORP.**  
3820 Kelley Avenue • Cleveland, Ohio



**SIMPLEX "LL" PISTON RINGS**

*Do a better job — give 'em "LL"!*



Paul Whiteman, famous band leader, says the two Ford trucks help ease daily chores on his new "Walking Horse Farm" in New Jersey

EXTRA CRANKING  
POWER FOR  
ZERO MORNINGS



EXTRA LIFE  
FOR  
LOWER COSTS



BETTER PERFORMANCE  
INSTEAD OF  
ADJUSTMENTS



"We're Saving Money with AUTO-LITE Batteries," says W. E. LARKIN

# READ HOW 2 AMAZING INVENTIONS *Double Battery Life!*

By standard S. A. E. test, Auto-Lite Batteries—made with "Activite" and Fibre-Glass—outlast ordinary batteries without these features two to one.

"OUR Auto-Lite Batteries are outlasting any we have ever used," writes W. E. Larkin of Woodside, N. Y. "We're saving money and getting better service."

Coast-to-coast, fleet operators are reporting truly amazing performance from Auto-Lite Batteries made with "Activite" and Fibre-Glass. Fibre-Glass, strange porous sheets of glass, holds the vital, power-producing material in place in the plates—prevents "shedding"—the major cause of battery failure.

Equally revolutionary is "Activite," the new sensational power-producing material. Auto-Lite Batteries made with Fibre-Glass and "Activite" actually grow stronger with use.

Ask to see the Fibre-Glass demonstrator at your Auto-Lite dealer's. See how you, too, can get double battery life.

**USL BATTERY CORPORATION**  
A Division of The Electric Auto-Lite Company  
NIAGARA FALLS, NEW YORK

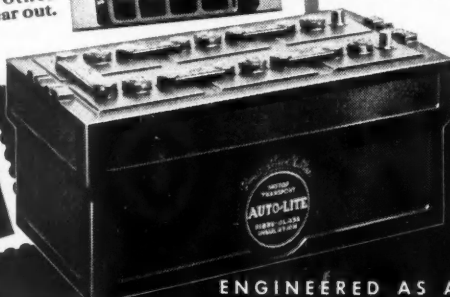
Manufacturing Plants at  
Niagara Falls • Indianapolis • Oakland  
Oklahoma City • Toronto

**FIBRE-GLASS SHEETS, POROUS ENOUGH TO POUR WATER THROUGH**—This scientific miracle allows free flowing of electrolyte, yet it is woven so closely it holds the vital, power-producing material securely in the plates.

Here's how ordinary batteries usually wear out—the positive plates shed their power-producing material, growing weaker and weaker until power fails entirely.

And here's how sheets of Fibre-Glass hold "Activite," the amazing power-producing material, in the plates, where it continues to deliver full power long after other batteries wear out.

LEADING  
CAR AND TRUCK  
BUILDERS SPECIFY  
**AUTO-LITE  
BATTERIES**  
AS ORIGINAL  
EQUIPMENT



# AUTO-LITE BATTERIES

ENGINEERED AS A BALANCED UNIT OF THE ELECTRICAL SYSTEM



(CONTINUED FROM PAGE 94)

tion washers and greasers and its superintendent. There are about 90 trucks at each garage.

Trucks at the branch points except New Haven (where repairs are farmed out) are washed, lubricated, tuned and adjusted by the full-time mechanic at each garage. But when it comes time for major repairs, these trucks are routed to one or the other of the two main garages where a prearranged schedule permits prompt attention.

Wherever the trucks are located, brake performance is checked at a 2000-mile inspection period. Brakes also get attention immediately whenever the driver's report indicates poor performance. If adjustment fails to remedy the trouble a reline follows quickly, varying service conditions making any arbitrary mileage period between relines impractical. Our engines are tuned every 2000 miles and tested at that time for the need of further engine work. If needed, the truck is routed to one of the two

repair shops at the earliest available time, which, of course, may be delayed in peak seasons. We make every effort to get major overhauls completed during the slack winter season when many of the trucks are not used.

Batteries are checked weekly, tires semi-weekly. Front ends are checked at frequent intervals or whenever peculiarities are reported by the drivers. Our 22 trailers, operating mostly out of the Orange brewery on a 6-day over the road schedule between there and the branch distributing points, are completely checked each Saturday afternoon after the week's fun is completed.

As a check on driver performance on the road, we rely on two main sources of information—a recorder in every cab and regular reports from the New York Brewers Board of Trade and the New Jersey Brewers Association which together operate a fleet of about 25 cars whose drivers are charged with the duty of seeing to it that beer deliveries are in order. Our drivers are familiar with the existence, operation and purposes of both these checks. They know that their driving records are subject to review from both sources and handle their trucks accordingly. They know also the attitude of both management and organized labor with regard to the use of hard liquors. A driver who is caught intoxicated while on duty is subject to the one dismal provision for which there is no redress. Yet during the past year and a half, we have had to resort to this practice on only two occasions.

Many of our trucks have large areas of pure white surface. Others are painted a light yellow hue. All are kept immaculately clean, which helps not only their advertising appeal, but also develops an intangible esprit de corps which goes a long way in keeping Trommer drivers on their toes and out of traffic courts.



**the WEAVER Brake and Alignment Tester**

*-most important stop on the road to safety*

Just drive on and stop, and this Tester will automatically record brake and steering conditions



### One Stop Tells All

**FOUR** thermometer-like tubes register the action of corresponding brakes during an actual stop . . . registered side by side for direct comparison . . . indicate equalization as well as brake energy in pounds. As wheels pass over center tread plates, side drag of tires is indicated in feet per mile. With perfect alignment, indicator registers zero (no side drag).

### This is Genuine Safety Lane Equipment

—same as used for Official Inspections from coast to coast . . . investigated and recommended by safety engineers as most practical safety equipment.

Write for Full Information

**WEAVER MANUFACTURING CO.**

SPRINGFIELD, ILLINOIS, U. S. A.

Chatham, Ontario, Canada

London, England

**WEAVER**

### THE MODERN WAY TO SERVICE BRAKES AND WHEEL ALIGNMENT

**P**UT a Weaver Brake Tester in your driveway where drivers will get the habit of stopping as they go in or out. They need not leave their seats . . . a glance at the tower tells the whole story, shows up unsafe conditions before they have time to cause an accident.

Your service men, too, will use the same Tester to save time in locating exact cause of trouble, and to make final adjustments that assure safest operation.

Write for bulletin describing this Tester in detail—and let us tell you how it has helped fleet operators cut service costs as well as improve their accident records.



M. Moran's new Budd-designed Fruehauf trailer uses Republic Enduro stainless steel to keep down gross weight; increase payload

# For Operating Economy . . . DELCO HEAVY-DUTY BATTERIES



In commercial service—where operating costs govern the selection of equipment—Delco heavy-duty batteries are constantly winning the enthusiastic recommendation of efficient truck and bus operators. Specially engineered to meet the requirements of motor transport service, Delco heavy-duty batteries are built to the highest standards of quality to insure long, dependable life. Genuine hard-rubber cases, long-life plates and dual insulation are construction features of every Delco heavy-duty battery—features that mean lower operating costs.

Delco heavy-duty batteries are built in a complete range of sizes to meet all truck and bus requirements. Also available are Delco Diesel-type batteries to meet the special service requirements of Diesel-powered units. To assure better performance and greater dependability for your operations, insist on Delco batteries for standard and replacement equipment.

## Delco-Remy

ANDERSON, INDIANA

### GET THE FACTS

All Delco battery distributors are prepared to furnish you with the latest technical information on Delco heavy-duty batteries. They will also arrange to have specially-trained experts study and analyze your particular electrical requirements.



Delco truck and bus batteries are sold through United Motors Service branches and distributors located in all parts of the country. This wide availability is an important factor to consider when you select your equipment.

**World's Largest Manufacturer of Automotive Electrical Equipment**

## NEW PRODUCTS

(CONTINUED FROM PAGE 42)

### Car-Washer Hose

A newly designed car-washer hose featuring a synthetic rubber cover has been placed on the market by the Mechanical Goods Division of the United States Rubber Co., Akron, Ohio. Tradenamed U. S. Peerless, the new product uses a cover of oil and grease resistant synthetic rubber, which is claimed to lengthen the life of the hose materially. The new hose is made in  $\frac{1}{2}$  in. and  $\frac{3}{4}$  in. sizes with approxi-

mately 1 1/32 and 1 9/32 O.D. respectively. Each size has a working pressure of 500 lb.

### Cleaner Retains Strength

Bendix Cleaner for metal parts, a special liquid made by the Bendix Products Division, South Bend, Ind., has the unusual characteristic of retaining its original cleaning strength for an indefinite period, according to the manufacturer. It is said that the cleaner works by physical action, rather than chemical; it lifts the solid deposits from metal surfaces after which they settle to the bottom of the container as solids and sludge while the cleaner itself remains clear and of undiminished strength.

### New Permatex Cement

Permatex Glass Sealer, a transparent cement claimed to be unaffected by constant exposure to extreme heat and cold, is the latest development to come from the Permatex Co., Inc., Sheephead Bay, N. Y. In use, the colorless liquid immediately sets, drying quickly into a pliable waterproof film suitable for sealing glass, rubber, metal and other materials.

### Long-life Flashlight Battery

A rechargeable flashlight battery similar in principle to the vehicle storage battery has been announced by the Ideal Commutator Dresser Co., 3051 Park Ave., Sycamore, Ill.



more, Ill. Designed to fit all popular two-cell, 1 1/4 in. size D flashlight cases, the battery, in one discharge, is equal to a pair of ordinary dry cells. With the case made of transparent Lucite, the unit is spill-proof and is rugged enough to withstand rough handling. A small charger consisting of transformer and rectifier plates makes it easy to keep the battery always fully charged, by merely plugging into a convenient 110 volt, 60 cycle wall socket.

### Quick Reading Freeze Tester

A new anti-freeze tester, designed to test over 100 anti-freeze solutions and featuring correction scales lithographed on a metal square on the tester, has been placed on the market by the Imperial Brass Mfg. Co., 1200 W. Harrison St., Chicago, Ill. Known as the Imperial No. 535-T "Time-Saver" Freeze-tester, the unit is accompanied by a metal chart on which is given information as to the methods of testing the different solutions and also how much anti-freeze must be added to give pre-determined protection. Net price is \$3.45.

(TURN TO PAGE 100, PLEASE)



## IMPORTANT: TRUCK OWNERS and OPERATORS

Are You Observing this

## I. C. C. Winter SAFETY REGULATION?



"DEFROSTING DEVICE — Every motor vehicle which is equipped with a windshield, when operating under conditions such that ice or frost would be likely to collect on windshield, shall be equipped with a device or other means for preventing or removing such ice or frost."

This rule now applies to all private trucks engaged in interstate commerce, as well as to all common carriers and contract carriers.

As a legal safety precaution, as well as for the protection of your own property, equip your trucks with either Fulton Electric Frost Shields or the new, universally attachable

### FULTON Two-Blade DEFROSTING FAN

Two-blade airplane principle operation moves large volume of air and provides greatest efficiency, economy and visibility... there is no overlapping of blades. Keeps windshield and cab windows free of frost and steam... melts ice and snow on outside by blowing heated air (from truck heater or defroster) against glass. New, improved attaching bracket permits four-directional mounting at any point where fan is attached... on windshield center post moulding, steering column, cowl or header-board. Exceptionally efficient, specially wound 2-speed motor... ruggedly made, handsomely finished. No. 496 FULTON FAN, 6-volt. List Price.....\$4.15 No. 496 FULTON FAN, 12-volt. List Price.....\$4.65

Your jobber can supply you.

### ELECTRIC FROST-SHIELD

Still the most efficient device for keeping both inside and outside of windshield clear, in all weather. No. 1-F3, List Price.....\$2.75



No. 1-F3 — Glass Size 16" x 7"; 4 wires.



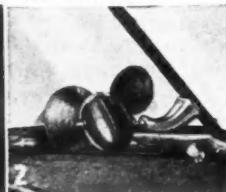
Licensed under U. S. Pat. No. 2,095,223 Canadian Pat. No. 370,548



- 1 Steering post installation.
- 2 Attached to center post of divided windshield.



1



2

**THE FULTON CO., Dept. CJ-10, Milwaukee, Wis.**

A 3205-1/2





● *More miles—safer miles for every dollar you invest—that's the story of WEED American Bar-Reinforced Tire Chains.*

Double-welded Bar-Reinforcements on the cross chains provide twice the metal to wear through. They effectively stop *both* forward and side skid. Weedalloy, the metal used in WEED Americans, is unusually tough and wear-resisting, especially developed for tire chain use. Side chains are welded and case-hardened—another assurance of long mileage.

Standardize on WEED American Bar-Reinforced Tire Chains and cut your per-mile chain costs.

**AMERICAN CHAIN & CABLE COMPANY, Inc.**  
YORK, P.A.

**IN BUSINESS FOR YOUR SAFETY**



**SEND FOR  
FREE CHART**

Actual road tests prove that from 25% to 50% can be added to chain mileage by proper installation. Send for free chart that shows how to apply chains so that all cross chains get equal wear.

# WEED

## WEED American Bar-Reinforced TIRE CHAINS

## NEW PRODUCTS

(CONTINUED FROM PAGE 98)

### New Retread Stock

Development of a new type of "Camelback"—rubber stock used in the retreading process—which is said to provide greater mileage and increased adhesion, has been announced by the B. F. Goodrich Co., Akron, Ohio. Other advantages claimed for the new compound are increased resistance to heat and less chance of over-curing in the retreading or recapping operations. A second improvement is claimed in the use of varnished cambric

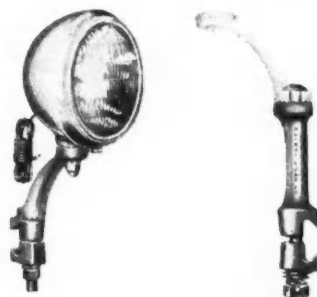
cloth, rather than holland fabric, which is said to prevent the Camelback from adhering together in the uncured state.

### Car-top Sign Board

A new car top sign carrier which provides a vertical 8 x 10 in. sign board on top of any metal top car or truck is announced by Wesbar Stamping Corp., West Bend, Wis. It mounts without permanent fastenings and without drilling holes. Constructed of light channel steel, the carrier is secured to the top by six vacuum cups and anchored to drip rail by four steel hooks. The carrier with 8 x 60 in. varnished, weatherproofed plywood boards list at \$6 per set; without the board, \$5.

### Do-Ray Fog Fighters

A Glaseal Beam foglight and a separate foglight extension bracket are the latest developments by the Do-Ray Lamp Co., 1458 S. Michigan Ave., Chicago. Using a new all-glass unit with white or amber lens, the light has a heavy chrome-plated housing on a malleable iron bracket. (Also

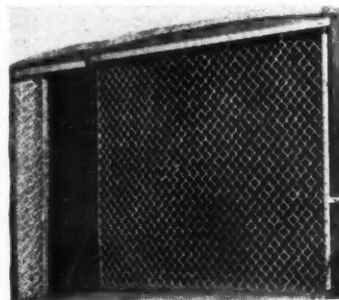


available in black.) A plastic knobbed rotary switch and 10 ft. of silver colored wire are supplied.

The extension bracket, designed to raise the foglight above the high grille guards common on many vehicles, is constructed of malleable cast iron with an 8-in. bolt. It can be used with any lamp having a 1/2-in. diameter mounting bolt.

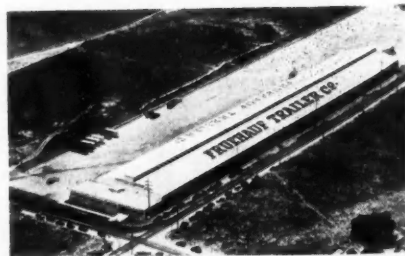
### Zehr Collapsible Wire Gate

A Chain Link Collapsible Gate, designed for installation in place of rear doors on closed truck bodies, is announced by Zehr Products Co., E. Norris St. and Aramingo Ave., Phila., Pa. The new gate is made



of No. 6 galvanized wire, with a mesh of 2 x 2 in. It is hung on roller bearing hangers in metal tracks and is opened by simply pushing to the side, thus eliminating the danger of swinging doors in traffic or damage while loading.

(TURN TO PAGE 102, PLEASE)



Fruehauf's new Los Angeles trailer plant occupying about eight acres has a production capacity more than five times greater than the former plant. Operations are supervised by Vice-President R. S. Kirksey

## "Sure we want Better Brake Performance"



GATKE  
CUSTOM-BILT  
Brake Lining  
Sets



Genuine Moulded  
Tapered Brake Blocks

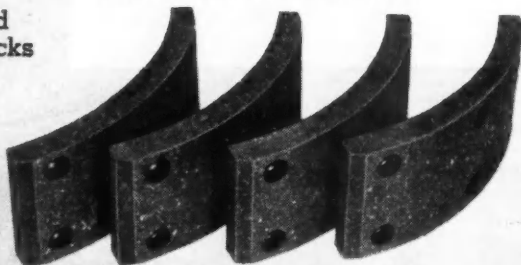
When we told a large fleet operator about the SAFER operation and Reduced Maintenance that fleets are getting with GATKE CUSTOM-BILT Brake Blocks, he said:

"Sure we want Better Brake Performance but we are going to compare results on our own equipment before we decide."

Results must have been good, for their entire fleet is now equipped with GATKE Brake Lining.

Why not make your own comparisons. Use GATKE Brake Lining on your next 5 relines, and check results with the best you have ever used.

Ask your GATKE Jobber or write us for detailed information.



Originators of Wire-Back Moulded Brake Block

# BRAKE BLOCKS AND LINERS

GATKE CORPORATION 228 N. La Salle St., CHICAGO, ILL.

# Packard CABLE

REG. U.S. PAT. OFF.  
TRADE MARK

## Cuts Maintenance Costs ON LONG HAULS      ON SHORT HAULS



THERE'S MORE  
**MPR**<sup>\*</sup>  
(\*Miles Per Replacement)  
IN PACKARD CABLE

"Highballing" the highways, or making the city rounds—both types of runs are tough on cables. But whatever the condition of operation, you will find that the Packard line offers you a cable that is exactly right for your particular requirements . . . a cable that will enable you to cut down maintenance costs on cable replacements.

Perhaps it will be Packard 440, the ignition cable with the inorganic sheath that resists heat and oil—or Packard 500, with the same construction plus lacquer. Many operators of large fleets have found that Packard 440 and Packard 500 eliminate as many as one out of three replacements, and often more. Perhaps it will be standard Packard braid-and-lacquer cable, Packard Chrome braid, Packard Fiberglas braid, Packard low-capacity steel core, or Packard Blue—all high-quality ignition cables built

according to Packard standards. It's worth your while to investigate the saving possibilities that the Packard line offers.

Standardize on Packard high-tension ignition cable, Packard low-tension ignition cable, Packard lighting wires and Packard battery cables. Consult your Packard jobber, and get more MPR—more Miles per Replacement—from your cable.

Packard will supply your service department with copies of the Certified Re-Wiring Manual, containing complete service instructions on making replacements and useful information on selecting proper gauge cable. Write Packard Electric Division, General Motors Corporation, Warren, Ohio.

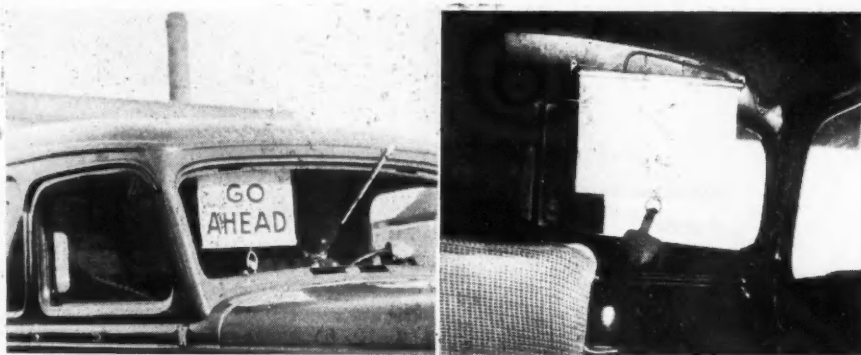


# Packard

REG. U.S. PAT. OFF.  
TRADE MARK

**THE STANDARD WIRING EQUIPMENT OF THE AUTOMOTIVE INDUSTRY**





An executive of the "Double L Laundry," Gary, Ind., happened on this one designed to speed up cautious pedestrians. Acceptance of the roller-shade sign has been so good, he has enjoyed a nice side-line business at \$2.65 a throw



Cross-section shows HAIRFLEX on springs for maximum comfort, topped with curled hair embedded in latex rubber.

## A SEAT IN THE NATIONAL PICTURE . . .

Today great truck fleets are roaring across the country hauling the war industries' goods so vital to our national defense.

The fast, safe schedules that these fleets must maintain demand that their drivers be *comfortable* in order to be *alert*—in order to *drive safely*. These schedules demand that the fleets stay on the roads and in use. HAIRFLEX helps maintain these schedules.

HAIRFLEX is an upholstery cushion made of millions of curled hairs held in place by a strong bond of live latex

rubber. That's why it provides the comfort in truck seats essential to eliminating driver fatigue—why it delivers the long usable life necessary to keep fleets out of the shops and rolling.

Whether yours is a public utility fleet of 15,000 trucks or a laundry fleet of 10 trucks, HAIRFLEX can help you to operate economically, safely, and comfortably. Remember to specify HAIRFLEX.

HAIRFLEX is standard in GMC trucks, optional in Ford trucks at extra cost.

**Drivers Sit IN, Not On HAIRFLEX**

*Armour and Company*  
*Curled Hair Division*  
1355 W. 31<sup>ST</sup> STREET CHICAGO, ILLINOIS

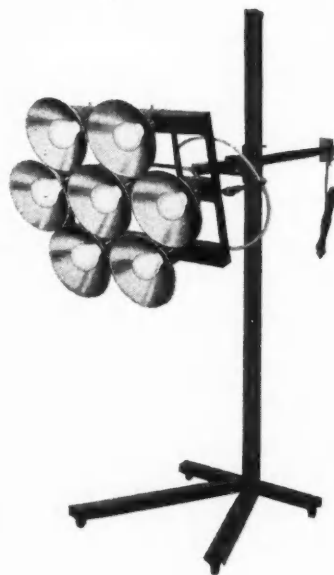
When writing to advertisers please mention Commercial Car Journal

## NEW PRODUCTS

(CONTINUED FROM PAGE 100)

### Infra-Red Baking Lights

The advantage of infra-red baking for quick drying of repaint jobs is now available to every fleet shop through the use of new portable infra-red lights made by the Fostoria Pressed Steel Corp., Fostoria,



Ohio. Furnished on portable, fully-adjustable stands the lights may be had in banks of seven (illustrated) or singly for small touch-up work. More durable finishes, less spoilage, low investment, as well as much less time in the shop are among results for the equipment.

### Neoprene Tubing & Fittings

A new line of neoprene flexible tubing and detachable fittings, especially adapted for making up flexible lines for oil filters and for making up flexible gas, oil, grease and vacuum lines, is offered by The Imperial Brass Mfg. Co., 1200 W. Harrison St., Chicago.

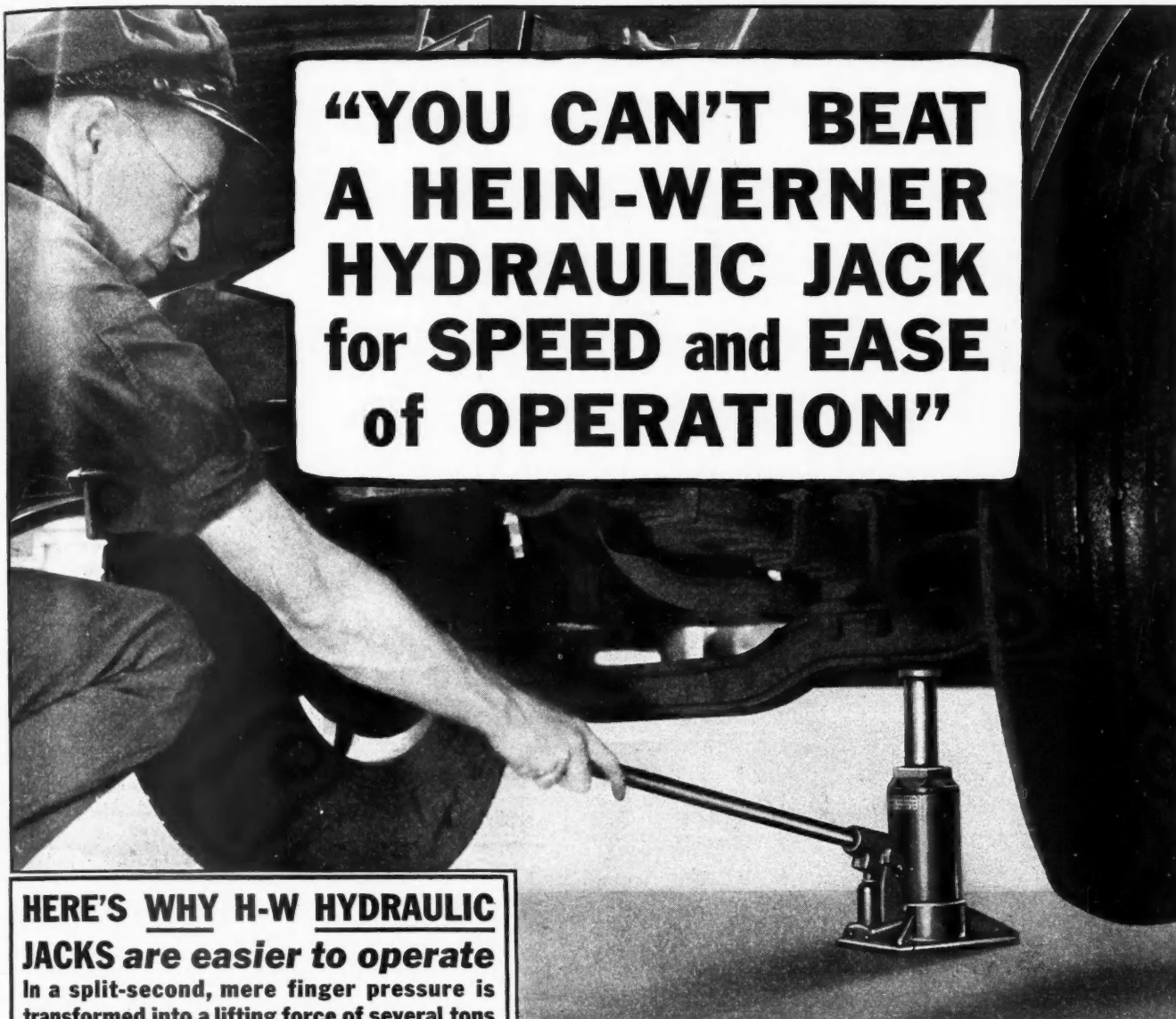


Advantages claimed for the new tubing and fittings include: Exceptional ease of assembly—simply cut tubing, slip the 3-piece fitting on the tubing and screw up tight. Extreme twistability and flexibility—tubing has a neoprene lining with fabric covering interwoven with steel wire. High bursting strength—from 1200 to 2000 lbs. per sq. in. depending on size.

(TURN TO PAGE 104, PLEASE)

COMMERCIAL CAR JOURNAL  
OCTOBER, 1940

**"YOU CAN'T BEAT  
A HEIN-WERNER  
HYDRAULIC JACK  
for SPEED and EASE  
of OPERATION"**



### HERE'S WHY H-W HYDRAULIC JACKS are easier to operate

In a split-second, mere finger pressure is transformed into a lifting force of several tons

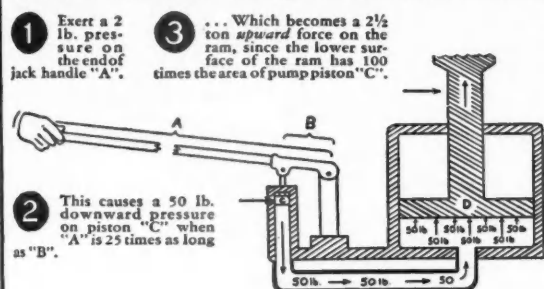


Diagram above shows basic principles of Hein-Werner Hydraulic Jack Power

## AS LOW as \$280

"The perfected hydraulic unit in a Hein-Werner Jack sure is a world-beater... No truck should be without one of these safe, easy operating hydraulic jacks."

Truck drivers are loud in their praise of H-W Jacks, and if you haven't used one, we hope you'll immediately ask your jobber for a demonstration. You'll be amazed how quickly you can raise heavy loads with the greatest of ease.

Hein-Werner makes a complete line. The H-W 1½ ton capacity hydraulic jack is only \$2.80... 2 ton model, \$2.95... 3 ton model, \$6.95... 5 ton, \$8.95... 8 ton, \$11.75... 12 ton, \$17.50... 20 ton, \$30.00. (All prices are net to dealer, and slightly higher on West Coast.)

Hein-Werner also makes Bumper-Lift Hydraulic Jacks for passenger cars, and a full line of Service Jacks of 1¼, 1½, 2, 3 and 4 tons capacity. Also SAFE-T's.

NOW'S the time to equip YOUR fleet with Hein-Werner Hydraulic Jacks.

For details, ask your jobber or write us

**HEIN-WERNER MOTOR PARTS CORP.**  
Waukesha, Wisconsin



**HEIN-WERNER**  
*hydraulic* JACKS

## NEW PRODUCTS

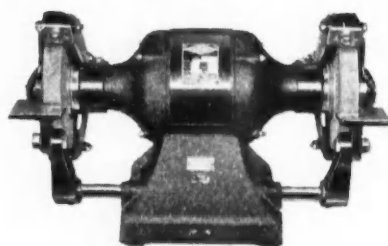
(CONTINUED FROM PAGE 102)

### Magnus Skin-Gard

Magnus Skin-Gard, which looks and feels like ordinary cold cream but which actually forms a protective film for mechanics' hands, is offered by Magnus Chemical Co., 202 South Ave., Garwood, N. J. The chemical is rubbed into the skin and forms an invisible coating good for many hours in the shop. A special waterproof form is also available for radiator and battery repairmen. A new booklet, available from the makers, gives full details.

### New Thor Bench Grinders

Built for all-around service in grinding, buffing and wire wheel work, three new

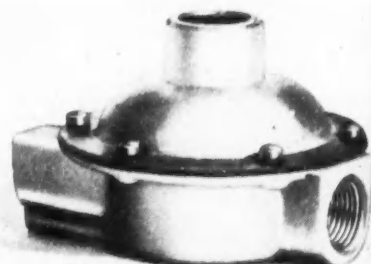


Thor electric bench grinders are announced by the Independent Pneumatic

Tool Co., 600 W. Jackson Blvd., Chicago. All three models—6-in. light-duty (B-66), 6-in. heavy-duty (B-6) and the 8-in. heavy-duty (B-7)—are provided with adjustable tool rests and are arranged so that safety glass eye shields can be attached. B-66 and B-6 are of the split-phase start, induction-run type, while the B-7 is of the capacitor-start, capacitor-run type, with oil-filled condenser in base.

### Check Valve for Vacuum Brakes

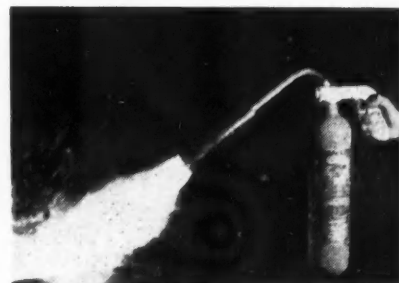
A new B-K check valve for use on vacuum power brakes has been announced by the Bendix Products Division, Bendix Aviation Corp., South Bend, Ind. The large area of the flexible diaphragm which is acted upon by atmospheric pressure to close the valve increases the actuating force several times and provides fast leak



proof closing of the valve. This power actuated principle is incorporated into the PV Truck and Tractor Check Valve and the PT Trailer Check Valve.

### Carbon Dioxide Extinguisher

Illustrated is a 16-in.-high, trigger-operated carbon dioxide fire extinguisher which has recently been awarded an unusually



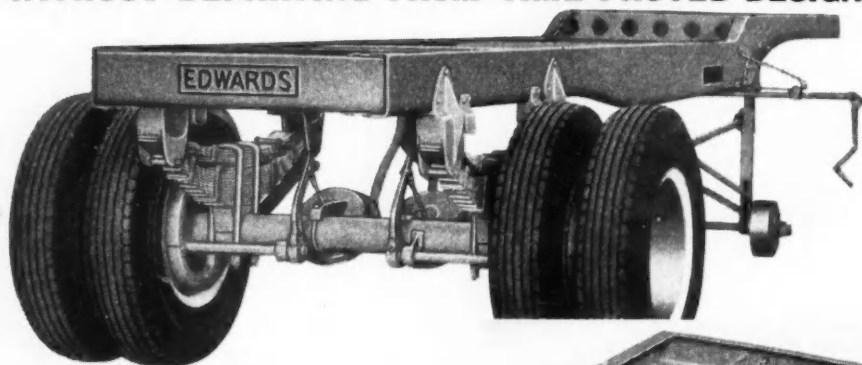
high rating by the Underwriters' Laboratories. Identified as Kidde-Lux, Model 2, it is manufactured by Walter Kidde & Co., Inc., 140 Cedar St., New York, and throws a blanket of gas and snow especially effective for fighting electrical and gasoline fires. A descriptive bulletin is available from the manufacturers.

### Casco Offers Fog Light

A new fog and adverse weather light featuring the G. E. "All-Glass" Amber Lamp has been announced by the Casco Products Corp., Bridgeport, Conn. The lens is designed to provide a cut-off of the beam to the left as well as above, thus reducing the number of illuminated water particles through which the road is seen. Known as No. 205-F, the light with illuminated switch lists at \$5.75.

(TURN TO PAGE 106, PLEASE)

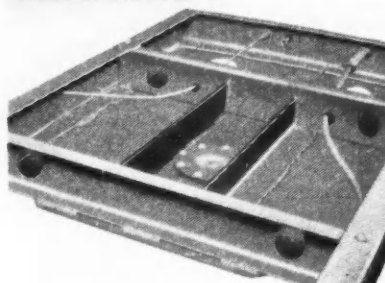
## EDWARDS LIGHTWEIGHT TRAILERS REDUCE COSTLY DEADWEIGHT ADD TO PAYLOAD CAPACITY WITHOUT DEPARTING FROM TIME-PROVED DESIGN



The standard Edwards chassis has a frame 40-inches wide—wider than the ordinary design and therefore giving much better body support. Weight is saved and strength increased by taking advantage of modern hi-tensile steel in the construction.

Right: Upper Fifth Wheel Plate is well re-enforced hi-tensile steel extending full width of chassis frame and welded to the frame. Forward part is perforated to reduce weight and give access to light wiring and brake lines without necessity of removing floor.

Below: Axles are Timken "weld-built" tubular, with all parts welded into a single integral unit. Gives maximum strength in all directions and is thus capable of absorbing more shock and resistance to twisting than any other type. Edwards was the first trailer manufacturer to recognize the advantages of this axle and adopt it as standard equipment.



**E**DWARDS trailers feature hi-tensile steel construction. They are as light in weight as is practical...easy rolling...of maximum width...carry more payload...cost no premium. Don't buy any trailer until you investigate Edwards.

# EDWARDS HI-TENSILE STEEL SEMI-TRAILERS

EDWARDS IRON WORKS, SOUTH BEND, IND.

**DISTRIBUTORS—WRITE OR WIRE FOR PROFIT POSSIBILITIES**

When writing to advertisers please mention Commercial Car Journal

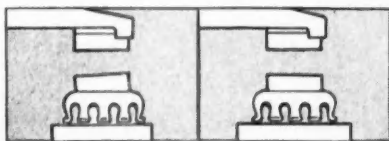
COMMERCIAL CAR JOURNAL  
OCTOBER, 1940



# Amazing New Contact Points Always Give a "PERFECT KISS"



## Easier to Install



After installing in the customary manner, all you have to do is press the contacts together, and the points are perfectly aligned. Then the gap can be accurately adjusted according to car specifications.

## FREE SAMPLE SET

Give us, on your letterhead, the names of two or three jobbers from whom you are accustomed to purchase. Fill out this coupon, attach and mail to us today.

### IVANO, INC.

123 East 21st Street, Chicago, U.S.A.

Please send, free and postpaid, one set Ivano Self-Aligning Contact Points for

2 MAKE MODEL YEAR

**MORE POWER  
MORE SPEED  
BETTER MILEAGE  
HEAVY DUTY TUNGSTEN**

## Greatest Recent Development in Ignition . . .

At last . . . contact points that always seat perfectly. They entirely eliminate the usual uneven contact wear.

The tungsten mounted on the stationary bar is seated on a ball-shaped swivel. When the two tungsten surfaces come together, this point levels out, so the entire area of both surfaces meet in a perfect "kiss" . . . remaining in alignment. Points automatically adjust themselves to retain perfect alignment as wear occurs in use.

### NO "COCKED" CONTACTS

Slanted points often cause change in cam angle, resulting in loss of power and higher cost of operation. Re-

search and tests prove conclusively that Ivano Points give consistently better performance and last longer than conventional types.

### SAVE WITH IVANO POINTS

Install Ivano Points on all your equipment. Enjoy trouble-free operation at a saving in gasoline consumption.

## IVANO

*Self-Aligning*

**CONTACT  
POINTS**

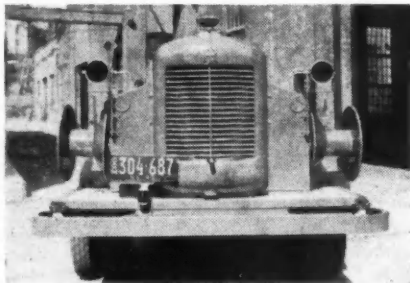
(Patented)

## NEW PRODUCTS

(CONTINUED FROM PAGE 104)

### Blinker Lights

A new blinker light system designed to reduce the number of accidents caused by speeding vehicles driving head on into parked cars is being manufactured by Leo S. Stern, 250 E. 43rd St., New York. The lights are placed on each side of the cab and by means of a magnetic flashing unit

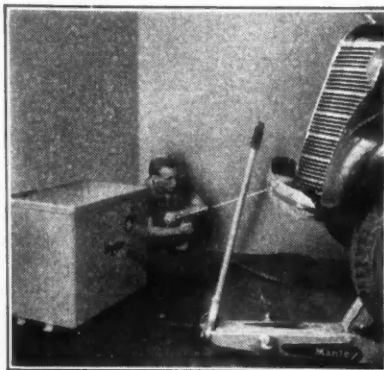


they blink alternately and can be seen a half mile away. They may be easily turned from front to rear which allows them to face oncoming traffic at all times.

These lights are also being used by the utility companies to protect mechanics working in manholes in which case they are attached to a stand which has a portable storage battery in the base.

### Manley Car Washer

A cabinet-type car washer featuring a high-pressure pump which delivers 4 gal. of water per min. at a constant pressure of



325 gal. lb. per sq. in. is announced by the Manley Mfg. Division, American Chain & Cable Co., Inc., York, Pa. The unit is equipped with a dial pressure gage in the front of the heavy metal cabinet.

### Welder is Streamlined

A new self-contained, self-powered arc welder known as the Junior Gas Drive "Streamliner" is now available from the Hobart Bros. Co., Troy, Ohio. Styled in the modern motif and with a capacity of 200 amp., the unit features a selfstarter, separate exciter, extra brush capacity and an unusually complete control panel,

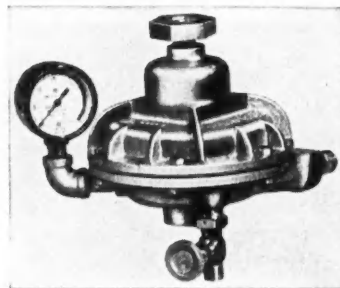
known as "Multi-Range." Power is provided by a gasoline engine of 132.7 cu. in. displacement which operates at 1500 r.p.m.

### Regulator Rivet Tool

A combination rivet remover and inserter, designed primarily for operations necessitating the removal of Ford and Auto-Lite voltage regulator covers, is available from the Tool Equipment Co., 1040 W. Fort St., Detroit, Mich. By the use of this tool the need for the removal of the regulator to the bench is greatly minimized. Can also be used for other light riveting work.

### Two-Stage Regulator

A new two-stage regulator for use with Sight Feed acetylene generators has been



announced by The Sight Feed Generator Co., Richmond, Ind. The unit is attached at the output valve of the generator and eliminates the need for a line regulator. It can be used with any existing model.

(TURN TO PAGE 132, PLEASE)



**Glamorous**  
AS  
**HOLLYWOOD**  
AND A REAL PAL —  
in ADVERSE WEATHER  
**MODEL No. 860**  
**ADVERSE WEATHER**  
**LAMP**

**JUDGE . . . compare . . . examine**  
the most beautiful and efficient  
lamp of its kind, regardless of  
price. Here is why:

- 8-in. amber lens
- Inlaid gold finished crest
- Unusually shallow body
- Low mounting bracket

**DUO-FOCAL REFLECTOR**  
SYSTEM (patented) kills  
glare of fog and dust par-  
ticles and provides max-  
imum low light below cen-  
ter right on the road  
where it belongs

Total light output  
25% greater

"Clipper wing" pattern for  
widest spread below eye  
level

Member by invitation . . . Rice Leaders of the World Ass'n.



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details.  
Write for  
Catalog  
No. 40

**The K-D LAMP Co.**  
**CINCINNATI, OHIO**



**BURCH**  
**HYDROMOTOR**  
**HOIST**

**BALANCED POWER**  
for Lowering & Raising

**THE Burch Hydro-**  
**motor Hoist** gives  
balanced power, up or  
down. Can be automati-  
cally locked in any posi-  
tion. Only one moving  
part. No gears—no oil  
lines—no exposed work-  
ing parts. For depend-  
ability investigate a  
Burch. Write for inter-  
esting facts NOW!

**POSITIVE**  
**2-WAY**  
**ACTION**  
with a **BURCH**  
**HYDROMOTOR**  
**HOIST**

**THE BURCH CORPORATION**  
CRESTLINE, OHIO

# "OVER 50,000 MILES OF TROUBLE-FREE SERVICE"



... writes Westmont Bakery, Altoona, Pennsylvania

"**YOU** will be interested in knowing that we have been using Globe Batteries since 1936 in our fleet of delivery trucks and have been **AVERAGING OVER 50,000 MILES** of trouble-free service on each battery."

JIMMIE HANN, Maintenance Supt.  
WESTMONT BAKERY

**COMPARE** the performance of Globe Spinning Power Batteries . . . built for replacement service in all types of equipment — trucks, commercial vehicles, tractors, buses or industrial uses . . . Ask for Bulletin 86-D. **GLOBE-UNION INC., Milwaukee, Wisconsin**

CJ-940

## GLOBE

### BATTERIES

AUTOMOTIVE - HEAVY DUTY - RADIO - POWER & LIGHT





# ENSIGN

## BUTANE CARBURETION

### A NEW SOURCE OF PROFIT BUTANE FOR TRUCKS, TRACTORS, BUSES, POWER UNITS

Haul the same load cheaper or a bigger load at the same cost and you're making money. To pull a big load does not require an engine that weighs a ton or one that costs a fortune. Keep your power plant weight down for additional pay load, speed and flexibility.

Actually there is a new kind of operating profit in Butane. Figure it out—lower fuel cost per gallon, greatly reduced oil consumption and reduced engine maintenance. Add these together, it is like money in the bank. Butane has long been an accepted fuel. Its merits

have well been proven. Successful Butane Carburetion and its adaptation is the direct result of extensive engineering research. Ensign with twenty-nine years carburetor building experience, maintains a half-million dollar laboratory and manufacturing plant with dealers throughout the United States to fulfill its obligation to the industry and its customers.

11,000 successful Ensign Butane installations are in service today. Let us supply you with information on Butane Carburetion and its installation.

# ENSIGN

## CARBURETOR CO., LTD.

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Equip Them  
with  
**BAKERS**

Do what leading fleet owners are doing. Select the most dependable snow plows for use with your trucks. Get real snow fighting service by mounting any of the twenty outstanding models of Baker Truck Plows in "V", reversible blade and one-way types. Many models, too, for light and heavy tractors.

#### SOME USERS OF BAKER PLOWS

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General Electric Co.  
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Western Electric Co.  
Studebaker Corporation  
Erie Railroad

Write for attractive Bulletin 829 on Baker Snow Plows for Motor Trucks  
**THE BAKER MFG. CO., 571 Stanford Ave., Springfield, Illinois**

*America's Oldest Builders of Snow Plows for Streets and Highways*

# BAKER SNOW PLOWS

## THE OVERLOAD

(CONTINUED FROM PAGE 17)

ever, there will be three safest truck drivers, each handling a different type of equipment.

If the purpose of the rodeo and choosing the world's safest truck driver is to gain favorable publicity for the industry by showing the importance the industry places on safety, the team idea seems to be less effective than the single champion. When you get away from the truck industry, a truck is a truck and the intricacies of single units, semi-trailers and trailers concern the public not at all. It is doubtful if newspaper editors will be interested in any three-ply accolade which they themselves do not understand, and while the man in the street can tell you all about Joe Louis, chances are he can not name the welterweight champion nor does he give a damn.

No doubt the fellows who win the awards will be fine fellows and excellent drivers, and they are entitled to all the credit they can get. But this year there seems to be a conscious effort to publicize them as being experts in maintenance and repairs, which they are not. This industry has some pretty good mechanics who are proud of their work and jealous of their reputations and by crowding the superman stuff the respect of a sizable section of our own industry can be lost. Why deliberately build up a reputation for these fellows they cannot possibly keep?

#### Mr. Budd, Take Note

The Congressional Committee on Interstate Trade Barriers and Unemployment recognizes the truck industry as a form of transportation even if Ralph Budd of the National Defense Advisory Commission does not. The committee's report recommends that federal highway aid be withdrawn from those states that pursue an "isolationist" policy toward highway transportation. The committee feels that the states placing unduly severe restrictions on trucks tend to "Balkanize" the states. The chair now recognizes the gentleman from Texas.

#### "Scoop-er-Dooper"

Next month COMMERCIAL CAR JOURNAL will present its annual Highway Truck Show-in-Print issue. New trucks and new equipment will make their bows in a national defense setting. Experts will point out what part the truck industry will play in national defense, what may be expected of you, and what you should expect of the nation.

#### Hear Ye

Know all men by these presents: the product of Willys-Overland, Inc., will henceforth be known as the Americar; that descriptive matter concerning the new Dodge truck arrived at this office too late for publication in this issue, and that aforesaid vehicles will be faithfully and accurately described in the next issue of this publication.

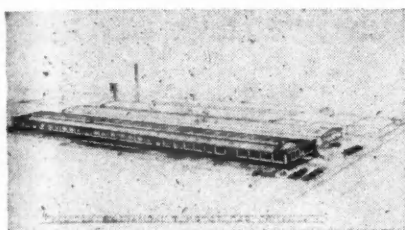
## NEWSCAST

(CONTINUED FROM PAGE 62)

a net profit for the year ending in June, 1940, of \$22,330 compared with a net loss for the previous year of \$122,330. Sales amounted to \$2,513,317. All officers and three directors were reelected at the annual meeting.

Late last month, FWD reported a backlog of unfilled orders totaling \$3,500,000 or approximately \$1,000,000 than all of last year's business. Two recent orders were for 51 trucks for the Pennsylvania Department of Highways and another 51 trucks for the Canadian air force for airport snow removal.

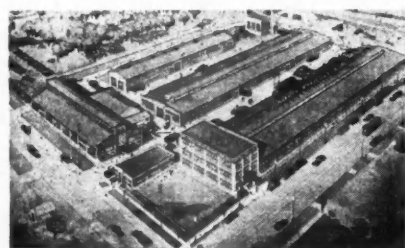
An order from the U. S. Quartermaster Corps for 200 chassis totaling more than \$300,000 was just announced by Reo Motors, Inc. The units will be of 2 to 3-ton nominal rating, will have 310 cu. in. engines, and will later be equipped with 3-yd. hydraulic dump bodies.



Diamond T's new \$175,000 Chicago warehouse will be used primarily in conjunction with the company's \$3,500,000 government order for six-wheel-drive heavy-duty trucks

SKF Industries Inc., Philadelphia, reports that its new plant No. 2 is in full swing increasing production facilities by 250,000 sq. ft. of floor space.

Butler Mfg. Co., specialists in steel tank construction for storage and truck installations, has added a new building to its Kansas City plant where an augmented engineering staff, additional offices and a new laboratory will be housed.

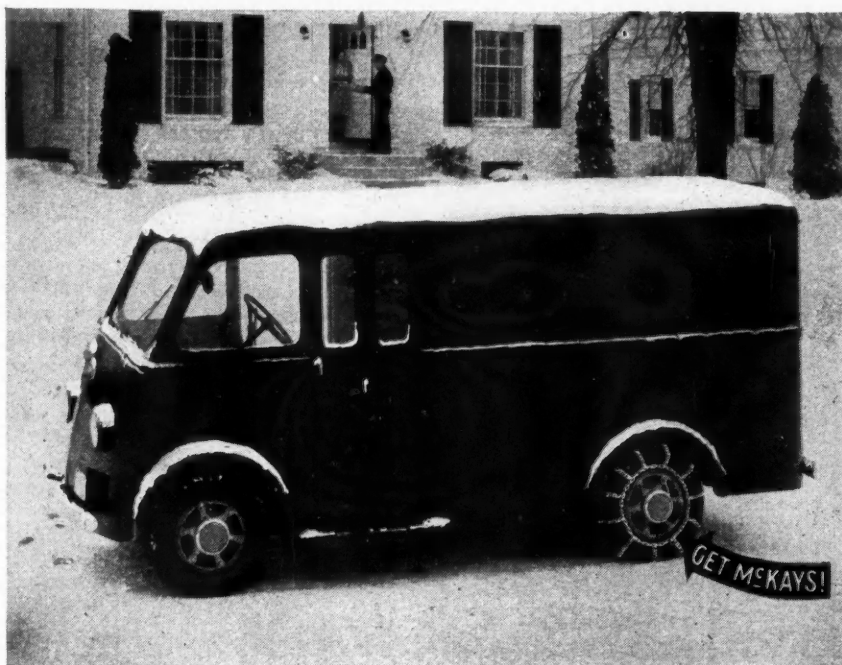


The Marmon-Herrington plant now comprises 16 acres of grounds. Although plant capacity was doubled within the past year, important new additions are again underway

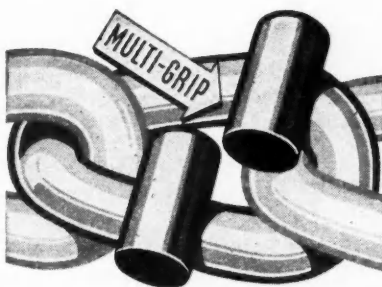
### Lion Products in East

Lion Oil Refining Co. (El Dorado, Ark.) has entered eastern markets for the first time through the appointment of General Lubricants, Inc., 514 57th St., New York City, as its eastern distributor. Lion Naturalube motor oils and greases are to be available in New England, New York, New Jersey and Eastern Pennsylvania.

(TURN TO NEXT PAGE, PLEASE)



## MCKAYS: *Your Password to Longest Mileage!*



Double BARS-Double MILEAGE-Double SAFETY



A CAB COMPANY  
REPORTS:

"Bought 30,000 pcs. 5"  
McKay Cross Chains.  
Wouldn't use any other  
brand—these are the best."

This year, again, McKay Truck Chains are the choice—by competitive test—of many of the largest fleets. So why not follow the trend, this time, and switch over to TRUE ECONOMY? Regular, Extra-Heavy, or Multi-Grip . . . each is the "mileage champion" in its class! Whichever McKay type you choose, you get extra-long wear . . . plus our extra-quick fastener. For name of nearest McKay Jobber, write or wire:

### THE MCKAY COMPANY

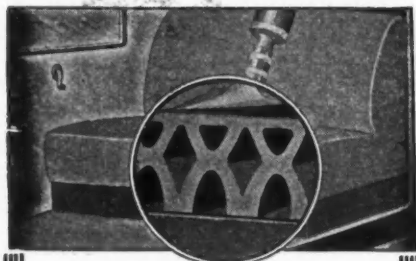
PITTSBURGH, PA.

Sales Offices: York, Pa.

# MCKAY TRUCK CHAINS

« JOBBERS EVERYWHERE »

## Here's an All-Rubber SEAT CUSHION BUILT FOR WEAR



It took Karpex engineers years to develop this sensational Black Diamond seat cushion and back rest in order to meet every type of requirement. These cushions are built for gruelling, murderous duty and actually withstand the impossible. A specially processed semi-sponge rubber combined with new improved exclusive diamond grid construction guarantees extra long life, eliminates upkeep expense and helps prevent driver fatigue. There is a Black Diamond cushion designed for your truck. Get complete facts today.

**KARPEX MANUFACTURING CO.**  
1424 E. 19th St., Indianapolis, Ind.

# FRINK

## SNO-PLOWS

REG. U.S. PAT. OFF.

**Both "V" TYPE and  
ONE WAY BLADE TYPE**

**hand or power hydraulic control**

**FOR ALL MOTOR TRUCKS  
FROM 1½ to 10 TONS**

Write for catalog 38AC and 38BC with discount to truck dealers.  
CARL H. FRINK, Mfr., CLAYTON, 1000 Isl., N. Y.  
DAVENPORT-BESLER CORP., DAVENPORT, IOWA  
FRINK SNO-PLOWS OF CAN. Ltd., TORONTO, ONT.

## The GAS MASTER for "FINGER TIP" GAS CONTROL



Insure "finger tip" safety and economy with GAS MASTER, a four-inlet, one-outlet control valve for trucks with multiple supply tanks. Eliminates "hill stalling," reduces fire hazard. Built entirely of brass. It mounts on dash panel. Easy to operate simple to install.

Manufactured and Sold by  
**HIGHWAY EQUIPMENT, INC.**  
Oak and Harrison Sts. Michigan City, Ind.

## NEWSCAST

(CONTINUED FROM PAGE 123)

### Safety Council Awards

Most divisions of the National Fleet Safety Contest sponsored by the National Safety Council have rounded up their winners for the period July 1, 1939, to June 31, 1940. Although results in a few divisions were as yet incomplete, the following fleets were among the first place winners in their categories and are listed together with their accident rate for the year in terms of accidents per 100,000 vehicle miles:

Pioneer Motor Service, Inc., Rock Island, Ill. (Rate—.00); City Messenger Co., Detroit, Mich. (Rate—.40); Southern California Freight Ways, Indio Division (Rate—.00); U. S. Navy Yard, Washington, D. C. (Rate—.00); Schulze Baking Co., Peoria, Ill. (Rate—.63); Interstate Bakeries Corp. (Weber Baking Co.), San Bernardino, Cal. (Rate—.75); National Biscuit Co., San Antonio, Texas (Rate—.00); Castles Ice Cream Co., Garfield, N. J. (Rate—.99); Monmouth Ice Cream Co., Asbury Park, N. J. (Rate—.87).

The Union Ice Co., Ventura County, Calif. (Rate—.41); Muller Dairies, Inc., New York, N. Y. (Rate—.19); Sweitzer Creamery Co., Detroit, Mich. (Rate—.00); Ripley's, Inc., Topeka, Kans. (Rate—.62); The Canton Repository Co., Canton, Ohio (Rate—.39); Missouri Public Service Corp., Warrensburg, Mo. (Rate—.17); United Parcel Service, Pasadena, Calif. (Rate—.90); United Parcel Service, Ventura & San Bernardino, Calif. (Rate—.60); Las Vegas—Tonopah—Reno Stage Lines, Las Vegas, Nev. (Rate—.00).

Wisconsin Public Service Corp., Milwaukee, Wisc. (Rate—1.12); Toye Bros. Yellow Cab Co., New Orleans, La. (Rate—.00); Socony Vacuum Oil Co., Inc., White Eagle Div. Kansas City, Mo. (Rate—.51); Atlantic Pipe Line Co., Philadelphia, Pa. (Rate—.15); Municipal Light & Water Utilities, Ft. Wayne, Ind. (Rate—.00); Magnolia Pipe Line Co., Dallas, Texas (Rate—.116).

### For Better Retreading

The National Institute Retread Standards has been incorporated under the laws of California as a non-profit organization for the purpose of identifying tire retreaders who can prove to the association that their "integrity, responsibility, skill, facilities and methods produce tires which are safe to use in modern traffic conditions." The Institute has nothing to sell and proposes to accept all retreaders to membership who qualify in the requirements.

Started in California by nine independent tire dealers operating retreading plants, the association's membership has been confined to the State of California. The recent retention, however, of an independent fact-finding organization, national in scope, which will conduct the Institute's

## OSHKOSH

### 4 Wheel Drive Trucks

A proven product. 1½ to 10 ton capacity. Write for complete information.

## OSHKOSH

Motor Trucks, Inc.  
Oshkosh, Wis.

## WHY CHANGE OIL?

WHEN "OIL DOES NOT WEAR OUT"

U. S. BUREAU OF STANDARDS  
Car, Truck, Tractor Owners—Stop wasting your money on needless oil changes! Keep oil clean and "oily" indefinitely. Our FREE booklet "Oil Facts" a revelation. Ask your dealer for a copy, or write to—  
**RECLAIMO MFG. COMPANY**  
2306 N. WESTERN AVE., DEPT. 26, CHICAGO, ILL.

### Specify . . .

**XACTO** Printing Pump  
To Check Fuel Deliveries  
at the Pump

**AKRAFLO** Fuel Consumption  
METER to Check  
Fuel Consumption at the Motor

**S. F. BOWSER & CO., INC.**  
1360 Creighton Ave.  
FORT WAYNE, INDIANA

**OVER 70% OF ALL  
MAKES OF TRUCKS  
AND BUSES ARE  
Zollner EQUIPPED**

# ZOLLNER

HEAVY DUTY PISTONS

ZOLLNER MACHINE WORKS FORT WAYNE, IND.

# KATHANODE

All truck and bus operators can cut maintenance costs with the original Spun Glass battery that's guaranteed longer. Kathanode Corp., Chicago.



**THE DOUBLE LIFE BATTERY . . . .**

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OCTOBER, 1940



**THE NUT** that is reducing maintenance costs for many of the best managed truck and bus fleets...



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**Elastic Stop** SELF-LOCKING  
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**LOWER YOUR FILTER  
MAINTENANCE COSTS**

**MICHIANA**  
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Write for Bulletin 839  
**MICHIANA PRODUCTS  
CORPORATION**

Michigan City, Ind.



**NEW SpeedWay 1 1/2" No. 89  
DRILL**

Full size, full weight, full capacity. Specially wound, high torque 115 V. Universal 300 r.p.m. SpeedWay Drill Motor. Forced air cooling, oilless bearings, new natural grip breast plate and removable side handles. Streamlined die cast case. If your dealer can't supply, order direct on 10 day trial.



SpeedWay Mfg. Co., 1840 S. 52nd Ave., Cicero, Ill.

**LIPE**

**HEAVY-DUTY Clutches**  
**Insure Maximum Clutch Life**

- ★ 20 ball-hinged levers for uniform pressure, smooth engagements, easy disengagements.
- ★ Parallel disc contact. ★ No localized burning. ★ Long facing life.
- ★ Warp-resisting pressure plate.
- ★ Rigid cast iron construction. ★ Forced internal air cooling.

Write for Full Information  
**W. C. LIPE, INC., Syracuse, N. Y.**

examinations paves the way for expansion nationally.

Ira S. Shull, vice-president of Shull & Phillips, Los Angeles tire distributors, is president of the Institute. Walter S. Schlichtmann of San Francisco, a past president of the National Association of Independent Tire Dealers and present chairman of that association's committee on retreading is vice-president.

#### 8 Million Truck Tires

At the request of the Defense Commission, the Census Bureau has rearranged its schedule for tabulating the 1939 manufacturing census to give right of way to industries immediately involved in defense problems.

Accordingly one of the first to receive attention was the truck tire industry and the bureau came up recently with a figure of 8,178,568 as the quantity of pneumatic truck tire casings produced in the U. S. during 1939.

#### Motor Supply Depot

To speed up the distribution of parts for trucks and other motorized equipment to army units, seven new Quartermaster Motor Supply Depots are to be established. These will be located at Schenectady, N. Y., Baltimore, Md., Atlanta, Ga., Fort Wayne, Mich., Fort Leavenworth, Kan., Normoyle Quartermaster Depot, Texas and San Francisco, Cal.

#### Fleet Supervisor Available

A fleet maintenance man who for seven years supervised maintenance for a large oil refiner is looking for a connection in the New York metropolitan area. He has also had considerable experience in selling truck equipment to fleets. For more details, address the Editor.



Thornton Tamden four-rear-wheel drives give this Chevrolet fleet the traction it needs in tough places. The 2 1/2-yard units are owned by Hunkins, Willis Co., St. Louis

(TURN TO NEXT PAGE, PLEASE)

**BEAURLINE  
FOUNTAIN  
BRUSHES**



**Cut my fleet  
washing  
costs**

YOUR fleets will be washed faster, cleaner, in less time and at less cost, with BEAURLINE Fountain (double-spray) Brushes. Now used by the nation's leading fleet operators—there must be special reasons why! There are!

In from two to ten minutes this modern washing method takes the grime, dirt and dust from trucks and buses, making them look like new. The kind of brush you use—its features, materials, efficiency—is important! That's why you should specify—use—BEAURLINE!

Ask for Bulletin

**RAPIDS PRODUCTS COMPANY, INC.**  
220 6th Street N.W. P.O. Box 207  
**CEDAR RAPIDS, IOWA**  
SUCCESSORS TO DORR-TEMPLETON CO.

**Available  
Trucks**

Builders of fine Motor Trucks, Tractors, Trailers and Buses since 1910.

Capacities from 1 1/4 to 10 tons.

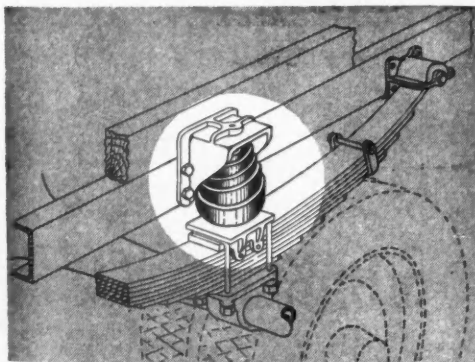
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**AVAILABLE TRUCK COMPANY**  
2501 Elston Ave. Chicago, Illinois

The largest  
fleets  
specify



**CONNECTICUT**  
DIRECTIONAL  
SAFETY SIGNALS



## Extra Payload without Penalty!

With its unique cushioning action **BODY BUOY** floats the extra load without additional strain on the center bolts or U bolts of the main spring. There's no burden—some extra weight—pair of springs weigh less than 20 lbs.—yet capacity is greater than ordinary Helpers. Proven by thousands of vehicle owners. Installed with a few simple tools. Your Dealer has or can quickly secure Body Buoy for virtually any vehicle.

Write for Literature—stating make, year, body and capacity of Job.

**BORDICK**  
**BODY BUOY**

The Auxiliary Spring that floats the load

**BORDICK STEEL PRODUCTS, INC.**

COMMERCIAL DIVISION  
537 ORLEANS DETROIT, MICH.

**FULLER**  
TRUCK TRANSMISSIONS  
For easy shifting, quiet operation, hauling power and dependability, be sure to choose trucks equipped with FULLER'S.  
**FULLER MFG. CO.**  
KALAMAZOO, MICH.

—More Profits  
per Job with  
**HEIL**

**Bodies and Hoists**

Safe — dependable — complete line for all types of service. Ask for free catalog.

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Hoists — Bodies — Tanks — Road Scrapers — Snow Plows  
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### JONES PORTABLE TACHOMETER



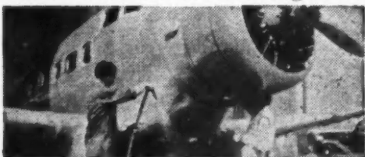
The world's largest operators of commercial vehicles use Jones Portable Tachometers to check engine speeds for tune-ups, and setting governors, etc. Here are a few: Standard Oil Co., of La., N. J., N. Y.; Shell Petroleum Co., Atlantic Refining Company, Tidewater

Oil Company, Keeshin Motor Express, Mack Trucks, Brockway, U. S. Navy.

Direct, instantaneous reading

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• Eliminates fire hazard . . . costs no more to use than oily, ineffective kerosene or similar petroleum solvents • Ask for literature.  
**CURRAN CORP • MFG. Chemists • Malden, Mass.**

### TRADE MARK NOC-OUT HOSE CLAMPS



THE HOSE CLAMP WITH THE THUMB SCREW

Use Noc-Out Hose Clamps . . . the standard of the automotive industry, for quick tightening, perfect all-around seal on your hose connections. They have the extra margin of strength which makes them the leading automotive hose clamp. Type "A" Adjustable—will fit many hose sizes. Type GBB, solid band, heavy duty clamp for Booster Brakes. GHH for all types of heater hose.

**WITTEK MFG. CO.**  
4305 W. 24th PL., CHICAGO, U. S. A.

## NEWSCAST

(CONTINUED FROM PAGE 125)

### Minn. Drops Emergency Tax

Minnesota has the honor of being the first state to end its 1 cent emergency gasoline tax bringing the total levy to 3 cents per gallon. Whether similar taxes in Florida, Massachusetts, Montana, Nebraska, New Hampshire, New York, North Dakota, Ohio, Pennsylvania Tennessee and West Virginia will be wiped out will be determined when they expire next year. It is estimated that the emergency tax is costing motorists in these states upward of \$83,000,000 a year.

### West Virginia-Tennessee Reciprocity

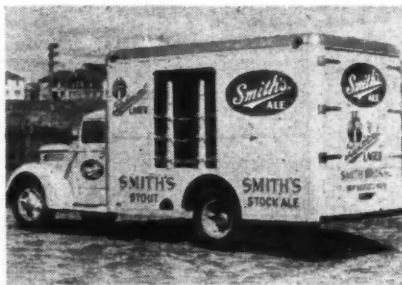
Virtually complete reciprocity has been arranged between West Virginia and Tennessee. There are no restrictions on passenger cars and private trucks. For hire trucks may operate between the states upon procurement of identification plates which are free in Tennessee, cost \$1.00 in West Virginia.

### Swedish Electric Truck

To meet the increasing problem of fuel shortage, two large Swedish vehicle manufacturers are producing a small electric truck, says a report received from Commercial Attache George C. Howard, Stockholm. Said to be the first of five models, the truck weighs approximately two metric tons including batteries. Batteries are charged from wall plugs by automatic equipment and one charge provides about six hours driving at a maximum speed of 20 m.p.h.

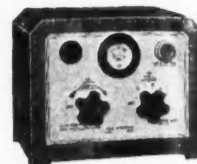
### Million Men Coast-to-Coast

The committee in charge of figuring how far it is from here to there bobbed up again in the voice of K. N. Merritt, general salesmanager of the Railway Express Agency, speaking recently at the New York World's Fair. Said he, in effect, America's transportation systems could transport an army of a million men from coast to coast—together with the food necessary to sustain them for an entire year—within ten days. About 855,000 tons of foodstuffs would be needed including 11,250,000 chickens, 30,000,000 dozen eggs and 45,000,000 tons of onions.



Versatility of the pre-fabricated Lindsay Body Structures is exemplified by this combination stake and closed brewery model for Smith Bros., Inc., New Bedford, Mass. Barrels may be rolled through the open sides, while cases are handled through rear doors

# NEW!



## Announcing

### VALLEY SUPER-DUTY CHARGER

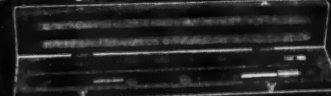
Eliminate Run Down Batteries for Low Cost Battery Mileage. The new, improved, Valley—Guaranteed (two years) charger connects to the lighting circuit . . . is easy and economical to operate . . . no moving parts. Now it is easy and inexpensive to obtain long battery life by maintaining efficient battery charge. Model 8Q-12 charges 1 to 12 6 volt batteries. **NOW ONLY \$28.00**



**Valley Electric Corporation**  
4221 Forest Park Boulevard St. Louis, Mo.

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with J. P. BEARING HONE



WRITE FOR FULL INFORMATION ON THE NEW J. P. BEARING HONE (PAT. NOS. 2,174,845-2,178,491), THE ONLY HONE OF ITS KIND ON THE MARKET. EASY TO USE—NO MOVING PARTS—COMPACT—ECONOMICAL AND CERTAIN

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YOUNGSTOWN, OHIO U. S. A.

## Dart Trucks

**HEAVY DUTY FOR OFF THE HIGHWAY SERVICE**

— Specially Designed for —  
Coal Mining—Iron Ore Mining—Copper Mining—Pit and Quarry—Logging—Oil Fields—Etc.  
It Costs No More for Trucks Specially Built to Fit Your Needs. Have Our Engineers Visit and Analyze Your Operation.

**DART TRUCK COMPANY**  
KANSAS CITY, MO.

## Save Pencil Work

Order and Sell

**CARTER PARTS**

by the Package



**Carter Carburetor Corporation**  
2820-56 North Spring Ave., St. Louis, Mo.

For PROVED PERFORMANCE in

## TRUCK REFRIGERATION

install BAKER equipment

**BAKER ICE MACHINE COMPANY, INC.**

1575 Evans St.

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REDUCE  
TON-MILE COSTS  
ON SEVERE  
SCHEDULES WITH  
PRECISION-  
MANUFACTURED

## AUTOCAR TRUCKS

ARDMORE PA. AND LEADING CITIES

One of the most complete  
lines in the business—each  
tire built to give you  
more miles for less money.  
THE GENERAL TIRE & RUBBER CO.

AKRON, OHIO

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## GENERAL TRUCK TIRES

For running-in-new and rebuilt  
engines use auxiliary lubricants,  
containing "dag"\* Brand  
colloidal graphite.

Acheson Colloids Corporation

Port Huron  Michigan

\*REG. U. S. PAT. OFF.

## The Mobile REFRIGERATION UNIT

The unit offering . . .  
Economy  
Compactness

Adaptability  
in the most efficient type refriger-  
ation on the market.

Write today for catalog.

MOBILE REFRIGERATION, INC.  
10 Rockefeller Plaza, New York City

## For information on SHULER AXLES

see advertisement in the  
November issue

### Trailer Association Moves

Headquarters of the Truck Trailer Manu-  
facturers Association which was organized  
during the past summer have been moved  
from the Merchandise Mart to the LaSalle-  
Wacker Building, 221 North LaSalle St.,  
Chicago.

### New Truxmore Distributor

Transportation Equipment Co., Inc., 35  
Van Buren St., Newark, N. J., has taken  
on the distribution of Truxmore 3rd Axle  
Units in the New York area as well as  
other lines previously handled by the New  
York office of Truck Equipment Co. (of  
Buffalo). These lines include Kingham  
trailers, Thornton Tandem units, Tulsa  
winches, Watson Brown Lipe transmissions,  
and Hercules diesel engines.

### B-K Brakes to Wheels, Inc.

Wheels, Inc., 11th Ave. at 54th St., New  
York, has long handled Bendix Products,  
but just last month the firm also took on  
the important addition of the B-K Vacuum  
Power Brake line. The move follows a  
recent expansion for Wheels, Inc., which  
absorbed the service function of the New  
York United Motors branch.

### Truck Sales Continue Up

Retail sales of commercial vehicles in  
the United States during August totaled  
46,722 units, eking out a 5.9 per cent gain  
over August a year ago and not far behind  
the July figure of 59,696. The figure is in-  
teresting when compared with the marked  
drop in truck production (see table below)  
which followed the usual mid-summer  
trend during the model change-over period.  
More trucks sold than produced indicates  
a healthy reduction of dealer stocks.

### TRUCK PRODUCTION (United States and Canada)

	1940	1939	Per Cent Change
January . . . . .	74,016	64,093	+15.8
February . . . . .	71,690	63,606	+12.7
March . . . . .	75,285	77,107	- 2.3
April . . . . .	76,807	68,066	+13.0
May . . . . .	74,139	63,793	+16.2
June . . . . .	67,787	66,964	+ 1.2
July . . . . .	74,005	62,750	+17.9
August . . . . .	41,533	40,868	.....
8 Months. . . . .	555,262	507,247	+ 9.5
September . . . . .		27,560	.....
October . . . . .		65,079	.....
November . . . . .		73,407	.....
December . . . . .		84,260	.....
Total . . . . .		757,553	.....



Julius Paulson of Kelseyville, Cal., installed  
a Caterpillar D468 diesel in this logging rig.  
Now he makes a 40-mile round-trip run (one  
way with 35-ton load) on 10 gal. of 8 cent  
fuel. With the old gasoline equipment he  
used 13 1/2 gal. of 16 1/2 cent fuel

## Handy Quick CHARGER

WITH AUTOMATIC  
TIME SWITCH  
at no extra cost

### HANDY QUICK CHARGER NO. T-30

Charges 6-volt batteries SAFELY (at lower rate  
than generators of most 1940 cars) and quickly—  
right at the car! Equipped with Time Switch which  
automatically disconnects battery when charged. A  
profit-making investment for only \$79.50, complete.

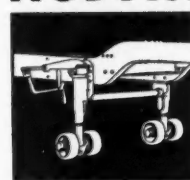
ASK FOR  
BULLETIN 82

New Low Price

BALDOR ELEC. CO.  
4340 Duncas Ave.,  
ST. LOUIS, MO.



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THE ACCEPTED  
STANDARD . . .

A complete line  
of LANDING  
GEARS . . . .  
HORIZONTAL,  
VERTICAL and  
FOLDING TYPES.

Write for complete information on "SAFETY  
PROPS" and FIFTH WHEELS.

**AUSTIN**

TRAILER EQUIPMENT COMPANY MUSKOGEE, OKLAHOMA

KEEP YOUR  
VEHICLES MOVING  
ECONOMICALLY

with

**HALL** VALVE SERVICING  
EQUIPMENT

Ask Your Jobber or write

**THE HALL MFG. CO.**  
TOLEDO, OHIO

## SERVICE- PROVED

GRUELING years of  
toughest service prove  
Blackhawk Hydraulics su-  
perior in safety, rugged  
dependability and utility.  
"Service - Proved" Seal  
found only on Blackhawks.  
Only complete line of hy-  
draulic hand jacks — 20  
models — 1 to 75 tons ca-  
pacity.

**BLACKHAWK MFG. CO.**  
Dept. J-11100 Milwaukee, Wis.

**BLACKHAWK**







**THEN and Now**

● Federal-Mogul has been an important manufacturer of bearings for the automotive industry since its infancy, and has grown with the industry in research, design and production. Then and now Federal-Mogul means quality and a dependable source.

**FEDERAL-MOGUL CORPORATION**  
DETROIT • MICHIGAN  
Since 1899

**FEDERAL Mogul**

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COMMERCIAL CAR JOURNAL  
OCTOBER, 1940

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## from Cars, Trucks, Busses with ROTAWASHER

1. 25% to 40% more washing capacity at no more cost.
2. Bigger profit per wash!
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4. Big savings on cleaning material and overhead.
5. Extra profits from motor cleaning.
6. Maximum service from Rotawasher, because it has only 2 moving parts.

• Write for Literature

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122 East St. Clair Ave., Cleveland, Ohio

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Sterling motor trucks are engineered for the job. Specific models are offered for highway transportation, mining, quarrying, logging, stripping, excavating, etc., backed by more than 30 years' experience in the heavy duty truck field.

The only American motor truck with a shock absorbing wood-lined frame.

**STERLING MOTORS CORPORATION**  
MILWAUKEE, WISCONSIN  
Branches in Principal Cities

EIGHT YEARS of CONTINUOUS USE  
by LARGE FLEETS is a POWERFUL  
RECOMMENDATION to NEW USERS. *Try it*



**"STURACO"**  
EXTREME PRESSURE (E.P.)  
GEAR LUBRICANT

**D.A. STUART OIL CO. Ltd.**

ESTABLISHED 1865  
CHICAGO U.S.A.  
Warehouses in Principle Industrial Centers

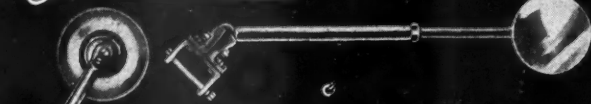


"A.W." Super-Diamond Pattern . . . Diamonds half actual length

**"A.W." Rolled Steel FLOOR PLATE** Safe in any weather. Crack-proof, heat-proof, oil-proof. No maintenance expense. Booklet on request.

ALAN WOOD STEEL CO., CONSHOHOCKEN, PA.

### *Hindview* Mirrors



Compare these Hindview advantages: (1) Easy to install . . . easy to adjust. (2) Wide choice of brackets, 5" and 6" mirrors. (3) Complete line . . . passenger cars, buses, trucks. (4) A leading name for 28 years—yet (5) Reasonably priced. See your jobber . . . or write Whitehead.

**WHITEHEAD STAMPING CO.**

1685 W. Lafayette Blvd.

Detroit, Mich.

SEE **HIGHWAY TRAILER COMPANY'S  
FREIGHTMASTER '40'**

SEMI-TRAILER VANS OF ALL TYPES

FOR

NEW LIGHT WEIGHT AND LOW PRICE  
COMPLETELY MANUFACTURED UNITS

AT

YOUR NEAREST HIGHWAY DEALER OR WRITE  
FOR COMPLETE INFORMATION

HIGHWAY TRAILER CO. Edgerton, Wis.

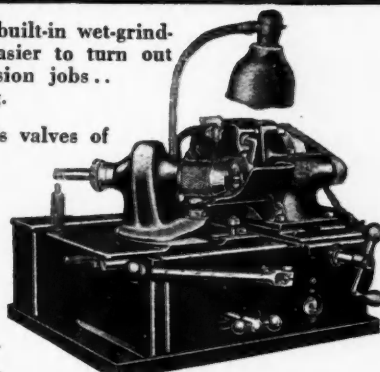
## SIoux VALVE FACE GRINDING MACHINE WET GRINDER

The SIOUX perfected, built-in wet-grinding feature makes it easier to turn out smooth, finished, precision jobs . . . reduces wheel dressing.

The No. 621 wet grinds valves of any angle except 90°. Chucking capacity 1/4" to 5/8" inclusive. A lower priced machine that meets the requirements of most shops.

Your Jobber Sells It.

ALBERTSON & CO., Inc.  
Sioux City, Iowa, U. S. A.



BY MEN WHO KNOW FLARES BEST

**BOLSER  
FLARES!**

THE NATION'S CHOICE

**2 to 1!**

SEE YOUR JOBBER TODAY

## BIG ENOUGH

● This is space enough to tell you that Fitzgerald Bulldog Gaskets are best for modern heavy duty service.

THE FITZGERALD MFG. CO., TORRINGTON, CONN.

## FITZGERALD GASKETS

## AUTOPULSE ELECTRIC FUEL PUMP

- Uninterrupted Schedules
- Instant Starting
- Greater Economy
- No Vapor Lock
- Added Protection

AUTOPULSE CORP., DETROIT



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Spray-Painting Equipment—Spray Booths—Canopy Exhaust Systems—Exhaust Fans—Air Compressors—Hose and Hose Connections—Oil Guns.

Write for catalog

**THE DEVILBISS COMPANY  
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Distributors or direct sales and service representatives available everywhere.

## OXYLATOR

**CUTS MAINTENANCE  
COST**

**CUTS FUEL COST**

"The mechanical solution for crankcase dilution."  
For detailed information and particulars, write—

**Oxylator Co.  
Grand Rapids, Michigan**

## NEW PRODUCTS

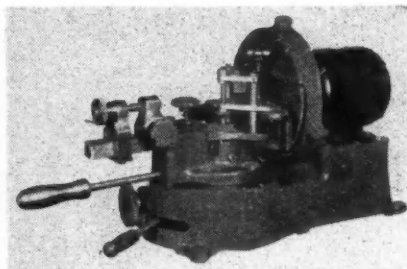
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### Gatke Makablok

Improved wovenmolded brake lining sheets made by the Gatke Corp., 228 N. LaSalle St., Chicago, provide an effective means of supplying varying dimensions of brake lining material with a small stock. From a sheet of Gatke Makablok as it is called, of the correct thickness, blocks of any required size can be quickly cut with a hand or power saw. It is furnished in rolled sheets 20 in. by 5 ft. in 3/16, 1/4, 5/16, 3/8 and 1/2 in. thicknesses.

### New Lempco Grinder

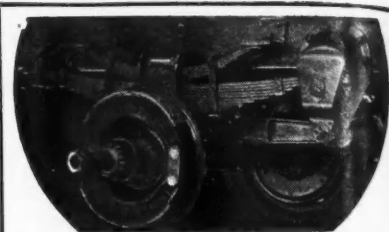
A Lempco Junior Brake Shoe Grinder, a low-priced running mate for the larger, all-purpose grinder, is announced by Lempco



Products, Inc., Bedford, Ohio. Designed expressly for all rolled or stamped steel, T-rail type brake shoes, the unit will grind all shoes with the same set-up, no extra attachments being required. The grinding wheel is molded under pressure with the grains bonded by a plastic substance. It does not require dressing other than an occasional wire brushing.

### New Two Stage Regulator

The Alexander Milburn Co., 1493 W. Baltimore St., Baltimore, Md., has announced the release of its new Type FF "Twin Stage" Regulator. The outstanding feature of the new air regulator is a unitary valve assembly, which is used in both stages. Seating is with instead of against the pressure. Unlike the average methods, the first stage of the Type FF can be adjusted to various pressures, thus permitting



**GRAMM TRAILERS**  
"Ask the man who pulls one"  
**P Series Timken Power Brakes**  
Now Standard  
GRAMM TRAILER DIVISION, Delphos, O.

## HOLLAND CAN "TAKE IT"

The smartest, most improved unit of its type, Model V-400 Vertical Lift Landing Gear is especially adapted for heavy duty service.

Powerful—rugged—dependable.

Complete truck and trailer equipment.  
Catalog on request.

**HOLLAND HITCH CO.**  
HOLLAND, MICHIGAN

## KINNEAR TRUCK DOORS

Also Doors for Buildings

ALL METAL  
... Coils like a  
window shade, out  
of the way...  
**CONVENIENT  
BURGLAR PROOF  
FIRE PROOF  
MORE DURABLE**

Write for Details  
**The KINNEAR**  
Manufacturing Co.  
2100-20 FIELDS AVE.  
COLUMBUS, OHIO

Factories: San Francisco, Cal., and Columbus, Ohio



it to be used for different operations. After the selected pressure is set, the delivery stage may be adjusted to any desired working pressure up to 200 lb., or more if specified. The first stage of the unit can be purchased separately and attached to practically any single stage regulator, converting it to two-stage control.



The Jacob Ruppert Brewery, New York, took delivery recently of 75 new four-ton Macks each with 40 half-barrel capacity, shown

here in the company's new garage at 231 E. 93rd St. In addition, 45 8-ton Macks with 70 half-barrel capacity are now on order





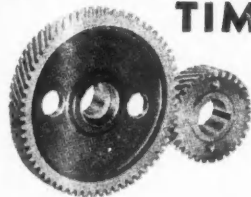
### For Toughest Jobs EVERYWHERE

● Traction on all four or all six wheels enables these trucks to go places and do things no "ordinary" truck would attempt. Prices much less than you would expect. Ask for literature.

**MARMON-HERRINGTON CO., INC.**  
Cable Address Marton • Indianapolis, Ind., U.S.A.

## CLOYES

### FOR ACCURATE, LONGER LIFE TIMING



For split-second timing accuracy with a quieter, longer service life, engineers recommend CLOYES TIMING GEARS.

CLOYES . . . the gears DESIGNED to FIT.  
**CLOYES GEAR WORKS**

17214 Roseland Road, N. E., CLEVELAND, OHIO

## SPEED CONTROL

### Without Loss of Power

NORMAL MOTOR PERFORMANCE IN ALL SPEEDS UP TO SET SPEED LIMIT  
FULL POWER IN ANY GEAR FOR HILLS—HEAVY PULLS—QUICK ACCELERATION  
NOW AVAILABLE IN TWO PRACTICAL TYPES TO FIT ALL REQUIREMENTS

Both types electrically operated in conjunction with ignition system

- 1—SAFETY SPEED MOTOR CONTROL—Limits RPM of engine without loss of power—Designed for use on LARGE TRUCKS and STATIONARY ENGINES.
- 2—SAFETY SPEED VEHICLE CONTROL—Limits speed of vehicle without loss of power—Designed for use on TAXICABS and LIGHT DELIVERY TRUCKS.

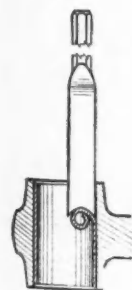
For full particulars write  
**SAFETY SPEED CONTROL COMPANY**  
4242 W. Chicago Ave. — CHICAGO, ILL.



**HOISTS & DUMP BODIES**  
*Every Size and Type*  
**for EVERY HAULING JOB**

**GAR WOOD INDUSTRIES, INC.**  
DETROIT, MICHIGAN  
*Branches and Distributors Everywhere*

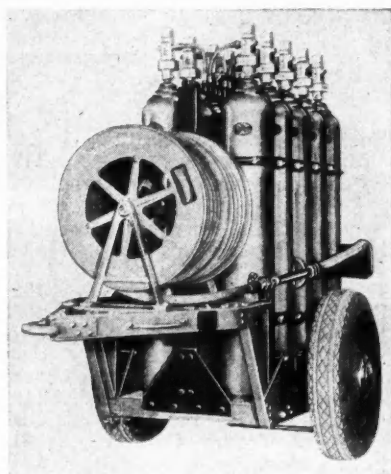
### Duro Bushing Splitter



Duro Metal Products Co., 2649 N. Kildare Ave., Chicago, has a new tool for splitting and removing bronze or soft steel bushings. To remove bushings in connecting rods, pistons, spindles, steering sector housings, etc., simply hook the lip of tool under the bushing and drive through. It will also split old exhaust pipe, muffler sleeves, tail pipes, etc. Full details from the manufacturer.

### Carbon Dioxide on Wheels

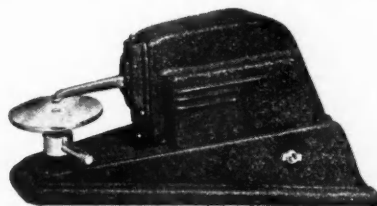
Two and 4-wheeled hose reel, fire fighting trailer units are the latest development of the C-O Two Fire Equipment Co., 10 Empire St., Newark, N. J. The wheeled units are equipped with as many as 10 50-lb. cylinders of carbon dioxide gas and with one or two hose reels of 100, 150 or



200 ft. of high pressure hose and discharge horns. All the units are equipped with pressure-operated valves whereby the pressure of the discharging gas from the initially released control cylinders is used to discharge a portion or all of the cylinders simultaneously.

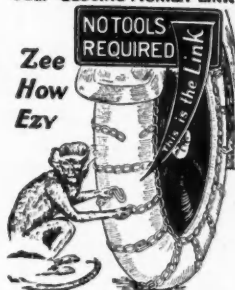
### High Speed Piston Resizer

A new electromagnetic piston resizing machine, claimed to resize all kinds of pistons to their original circumference without adding weight, distorting piston alignment, or interfering with the balance of the piston, has been put on the market by the Master Products Mfg. Co., Los Angeles, Calif.



Rapid processing is made possible by the high speed of impacts—on 50 cycle, 7200 strokes per minute—and it is claimed that an eight cylinder job can be resized in twenty minutes.

### SELF-CLOSING MONKEY LINK



Trade Mark Reg. U. S. Pat. Office  
Pat. No. 1,438,560

## 5 MONKEY LINKS FOR 3 THE PRICE OF

Prices on all sizes of Monkey Links have been reduced 40%. This means you now can get FIVE Monkey Links for the price of THREE—an economy in price to add to the economies of time and effort.

When cross links break, use Monkey Links to make the repairs. They make your chain as good as new. No tools are required. Your drivers do the job right on the road.

### FREE Sample to Fleet Owners

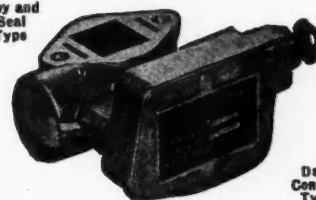
Write us for free samples. State number of trucks in your fleet and size of chains. We will send samples immediately.

**FLOWER CITY SPECIALTY CO., Rochester, N. Y.**  
At All Reputable JOBBERS

## HOOF GOVERNORS

Low Maintenance — Tamper Proof — Full Engine Power

Key and Seal Type



Dash Control Type

**Hoof Products Company**

Dept. BEC, 6543 S. Laramie St. Chicago

WRITE for the Big News in

## ELECTRICAL CHASSIS DYNAMOMETERS

**TED NAGLE EQUIPMENT CORP.**

General Motors Bldg., Detroit, Mich.

## Be Sure to Specify AMERICAN BOSCH Fuel Injection Equipment FOR DIESEL ENGINES



**AMERICAN BOSCH CORPORATION**  
Springfield, Mass. New York, Chicago, Detroit.

## OUTSTANDING

performance in the  
Automotive Industry



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